

WE are EPiC

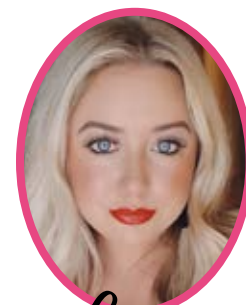


Epic Family
 Shaw National Area
 Burnett National Area
 Lauchlan National Area

Top 20 in YTD Unit Growth

*Consultants who signed & became qualified this Seminar Year

	Sales Director	NSD	QTM*	NTM
1	Ciara Peyton	Burnett	41	74
2	April Hutchinson	Burnett	40	83
3	Coty Maldonado	Shaw	39	133
4	Nicole Pratt	Shaw	39	122
5	London Arbuckle	Shaw	38	77
6	Cindy MacFlip	Shaw	37	100
7	Amber Nichols	Burnett	37	72
8	Tina Frantz	Burnett	35	93
9	Hillary Puthoff	Lauchlan	35	53
10	Denise Pettet	Shaw	35	44
11	Samantha Ewing	Burnett	33	61
12	Amy Rhoades	Lauchlan	32	71
13	Stacey Curry	Shaw	30	57
14	Jenna Roberts	Burnett	29	48
15	Taylor Van Winkle	Burnett	28	42
16	Nancy Powell	Shaw	24	43
17	Erika Guajardo	Shaw	23	55
18	Jenny Raley	Burnett	20	29
19	Rachel Webster	Burnett	19	54
20	Andrea Barts	Lauchlan	17	34



Ciara



April



Coty



Top 25 Unit Club



Cindy



Tina



April



Coty

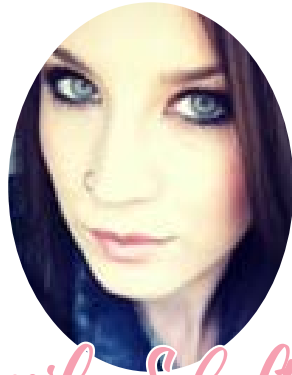


Blythe

	Sales Director	NSD	YTD Retail
1	Cindy MacFlip	Shaw	\$907,321
2	Tina Frantz	Burnett	\$652,910
3	April Hutchinson	Burnett	\$650,798
4	Coty Maldonado	Shaw	\$650,059
5	Blythe Egbert	Lauchlan	\$502,837
6	Amber Nichols	Burnett	\$474,502
7	Stacey Curry	Shaw	\$455,836
8	London Arbuckle	Shaw	\$430,082
9	Nicole Pratt	Shaw	\$422,076
10	Hillary Puthoff	Lauchlan	\$418,039
11	Nadine Stanley	Shaw	\$413,884
12	Amy Rhoades	Lauchlan	\$357,369
13	Cheryl Auker	Shaw	\$322,924
14	Ciara Peyton	Burnett	\$313,813
15	Andrea Barts	Lauchlan	\$303,039
16	Samantha Ewing	Burnett	\$271,538
17	Jenna Roberts	Burnett	\$256,937
18	Jenny Raley	Burnett	\$256,888
19	Katie Colson	Lauchlan	\$246,631
20	Denise Pettet	Shaw	\$246,605
21	Melissa Linton	Burnett	\$244,306
22	Erika Guajardo	Shaw	\$226,550
23	Jen Howard	Burnett	\$222,691
24	Caitlyn Underwood	Burnett	\$210,236
25	Rachel Webster	Burnett	\$202,424



Welcome Directors!



Independent Sales Director
Burnett National Area
Senior Tina Frantz

Emily Schulte

MARY KAY
LEADERSHIP
2022

JANUARY 16-19, 2022
ATLANTA

Patty!
VIP
Patty!
2022

world of
Coca-Cola

GEORGIA
AQUARIUM

NATIONAL CENTER FOR
CIVIL AND HUMAN RIGHTS



Directors in Qualification

SHAW



Marilyn
MacFlip Unit



Jose
Guajardo Unit



Tamilya
Samuels Unit

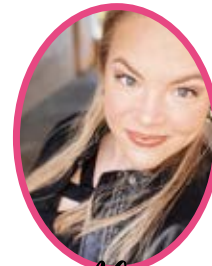
BURNETT



Alysia
Nichols Unit



Judy
Hutchinson Unit



Alicia
Underwood Unit

LAUCLAN



Lindsay
Rhoades Unit

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>1. <i>Senior Consultant</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>2.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>3. <i>Star Team Builder</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>4.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>5. <i>Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>6.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>7.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>8. <i>Elite Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>9.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>10. <i>Director in Qualification</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>11.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>12. <i>Half-Way There!</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>13.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>14.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>15.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>16.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>17.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>18.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>19.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>20.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>21.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>22.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>23.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>24.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>25.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>26.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>27.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>28.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>29.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>30. Director!</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<div data-bbox="824 1717 1117 2011" data-label="Image"> </div> <p data-bbox="1136 1753 1323 1816"><i>Production</i></p> <p data-bbox="1136 1816 1550 1848">Month 1: _____</p> <p data-bbox="1136 1869 1550 1900">Month 2: _____</p> <p data-bbox="1136 1921 1550 1953">Month 3: _____</p> <p data-bbox="1136 1974 1550 2005">Month 4: _____</p>	

RED JACKET

Calculator



CALCULATE YOUR CHECK

Personal Sales _____

Personal Team Production _____

Great Start Qualifieds _____

1st Time Reds _____



Personal Sales (x.50) _____

Personal Team Production _____

x (.04 or .06 or .08 or .09 or .13)

2nd Tier Team Production _____

x (.05)

GSQ x \$50 _____

1st Time Reds x \$100 _____

Car Cash _____

TOTAL

CREATE WEALTH

PERSONAL SALES

50%

PERSONAL TEAM

Star Team Builder

Production

Commission

< \$1,000

4%

\$1,000-\$1,799.99

6%

\$1,800 +

8%

Team Leader

9% - default commission

13% - 5+ team members place \$225+ wholesale orders & you place a \$600 wholesale order

Elite Team Leader

9% or 13% - 1st Tier as outlined above

5% -2nd Tier when you have 1 active Red Jacket on your team and \$2,000+ combined product of personal, 1st, & 2nd Tier.

Team Building Bonus

\$50 for each Great-Start Qualified New Team Member

\$100 for each 1st Time Red Jacket promoted

Car Cash

If opting for Cash

\$425





On-Target Car Drivers

ON-TARGET

- Five or more active personal team members.
- \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

QUALIFICATION (1-4 months)

- \$23,000 combined personal/team wholesale Section 1 production (you may contribute up to \$5,000 in personal wholesale Section 1)
- 16 active personal team members
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

SHAW AREA

- Lynda Crick (Shaw)
- Libra Banke (MacFlip)
- Phyllis Bentil (Pratt)
- Linda Vittitoe (Arbuckle)
- Tamilia Ward (Samuels)
- Jose Bravo (Guajardo)
- Athena Karagiannis (Maldonado)
- Lillie Black (Samuels)

BURNETT AREA

- Jennifer Newton (Hutchinson)
- Anecia Maroney (Erbe)
- Angela Cline (Hutchinson)
- Melissa Gross (Raley)
- Leeann Willis (Raley)
- Alysia Teegarden (Nichols)
- Alciia Davis (Underwood)
- Lauren Kofford (Nichols)

LAUCLAN AREA

Oh Yes! IT'S
FREE





Spark Achievers

SHAW NATIONAL AREA

Linda Vittitoe	Sandra Galloway	Melissa Stefonich	Bonnie McDaniel	Susan Strickland
Ruth Drewitt	Debbie Grube-Taylor	Tracey Leenheers	Monica Marko	Shannon Snell
Coty Maldonado	Melissa Mason	Audrey Naa Akaba	Cindy Rodriguez	Kristen Pettet
Kitty Eller	Linda Loud	Julie Muse	Teri Lum Tatman	Darlene Wolf
Lesley Scharf	Dawn Struble	Victoria Reed	Debbie Dodge	Dierdre Paul
Lillie Black	Carolyn Rios	Andrea Kolodiy	Sheri Peake	Huayu Wang
London Arbuckle	Benita Conn	Yesenia Gonzalez	Rebeca Zuri- Garcia	Kristy Gabbard
Athena Karagiannis	Phyllis Bentil	Cecelia Williams	ZaeVista Arnold	Denise Pettet
Debra-Anne Singleton	Angela Mujica	Carla Eliezer	Yvonne Diaz	Tina Parker
Guadalupe Villarreal	Patricia Furbish	Edna Martinez	Feliesha Alexander	Deanna Burns
Julie Flores	Teresa Billingsley	Hernandez	Audra Di Bello	Ginny Jean
Cheryl Auker	Venus Highsmith	Shannon Blakesley	Victoria Edgecomb	Robin Miller
Sheila Smarts	Tammy Mahoney	Denise Harris	Josette Jeffrey	Cindy Tart
Margaret Irving	Nadine Huckabee-	Vanessa Carson	Kimberly Deshon	Sarah Andrews
Christina Samuels	Stanley	Elizabeth Edelmann	Shelly Hiscox	Loretta Dorsey
Stacey Curry	Lisa Ashton	Nancy Jones	Kristen Lowe	Tillie Salinas
Mindy Gempel	Christina Richards	April Barber	Maria Trevino	Roslyn Lafortune
Basheva Elbaum	Allison Alcineus	Sharon Verhagen	Annalaura Sanchez	Karen Bouch
Cassandra Sanchez	Pamela Cherry	Maria Garcia	Sarah Penton	Kathy Braland
Cindy Machado-	Carla Jessee	Tamara Boyhont	Bonita Ziemer	Awo Korang
Flippen	Andrea Muro	Marilyn Esquilin	Barnnet Clark	Connie Gulley
Teresa Martin	Diane Mahoney	Marilyn Quaye	Katy Garza	Danielle Belvoix
Nancy Mayer	Joann Jordan	Christy Rattray	Christine Fernicola	Warline Bryant
Bernardette Young	Elizabeth Lee	Sara Ramos	Carolyn Mitchell	Antoinette Dyer
Alina Brown	Caitlin Mckenzie	Nicole Pratt	Kay Samuels	Kim Gabriello
Amanda Ahrens	Michelle Hall	Collonda West	Mary Rosas	Sybil Glenn
Lynda Crick	Lisa Ruth	Iliana Rodriguez	Tamilia Ward	Angela Grimm
Jose Bravo	Karen Weaver	Elaine Ashley	Rachel Acevedo	Mayra Guerrero
Erika Guajardo	Sekennia Greene	Caitlin Bailey	Esmeralda Torres	Nicole Hall
Michele Getz	Julieth Patterson	Jessica Dominguez	Tracey Robinson	Laura Howard
Lisa Jean Jacques	Dawn Eisenhauer	Randy Firestone	Lisa Righter	Rae Ann Martinez
Amie Krueger	Miriam Schnitzler	Cynthia Martinez	Libra Banke	Sabrina Moran-Rubio
Jennifer Lovvorn	Jill Riffey	Alison Cummings	Susan Pride	Jessica Partida
Pia Bose	Ekua Ollennu	Tiffany Huerta	Stephany Koch	Michael Smarts
Angie Taylor	Araceli Moreno	Yenessa Sanchez	Alma Cavazos	Sheryl Taylor
Nancy Powell	Rose Flowers	Mabel Serwaa	Donna DeLeon	Elena Vita
Colleen Greenhalgh	Katie Black	Morgan Turner	Kristina Cusick	Kimberly Wilkerson
Gail Hopwood	Perry Weinberger	Deanne Coutain-	Linda Oriabure	
Melissa Lutz	Kelley Heller-Vela	Reddick	Cristina Alvarado	

BURNETT NATIONAL AREA

April Hutchinson	Melissa Linton	Melissa Anderson	Diane Broton	Catherine Trimmer
Cristine Willis	Amber Guzman	Mary Puetz	Chelsey Burling	Shariece Stanley
Deborah Buscher	Dana Sone	Kathy English	Jennifer Newton	Amy Langdon
Stephanie Humphries	Veronica Portillo	Melissa Gross	Jeannetta Golden	April Milanowski
Angela Cline	Amanda Nieman	Alicia Davis	Brooke Lucas	Judy Gardner
Haley Windgassen	Keisha Hicks	Jennifer Howard	Jillian Riley	Sarah Shaw
Jessica Hottle	Sydney Overcast	Anecia Maroney	Millie Woolwine	Shawna Hogle
Jenna Roberts	Aleta Blakley	Laura Kidd	Deneen Fumich	Ashley Lynch
Amber Nichols	Christina Frantz	Nancy White	Jennifer Raley	Mary Wilbur



Spark Achievers

April Goney
Wendy McNabb
Madelynn Kitlinski
Kaci Church
Theresa Arrington
Emily Schulte
Candice Honious
Alysia Teegarden
Joy Kornish
Katherine Smith
Jennifer Sibert
Vanessa Turner
Samantha Jordan
Meggan Mangona
Keri Mortland
Michelle Martinez
Laura Turner
Tanya Mullins
Pamela Koeninger
Christi Townson
Jon Raley
Yvonne Bays
Tina Shivler

Rachel Webster
Vickie Howland
Mary Bowmer
Kim Arms
Ellen Pape
Laura Jaynes
Jackie Green
Tayler Collier
Amanda Sponseller
Donna Slone-
Crumbie
Shoyna Jackson
Shawndra Buemi
Amanda Powell
Maura Harrison
Kelsey Bradford
Sydney Peach
Debbie Casper
Joyce Williams Houck
Crystal Wagner
Tonya Miller
Lindsey Jensen
Taylor Van Winkle

Ciara Peyton
Sherry Monahan
Bethany Schultz
Dawn Drinnon
Kendra Rumford
Amanda Bush
Kelli Lawson
Beverly James
Angela Ross
Nicole Staudt
Barbara Higgins
Tiffany Conley
Heather Gibson
Shayna Bartok
Samantha Ewing
Jennifer McCormick
Betty Shepherd
Yasmen Jumi
Kimberly Stanger
Michelle Weger
Lauren Kofford
Olivia Jones
Michelle Miller

Alexis Jones
Becky Raley
Jenny Haigis
Joetta Carpenter
Janet Hagins
Deirdre Taylor
Johnston
Tammy Phelps
Genevieve Sullivan
Leslie Raisor
Rose Curry
Bridget Ullmer
Kathryn McAdams
Caitlyn Underwood
Kelly Cox
Deborah Christopher
Angela Hess
Joy Tarleton
Amy Ary
Mandy Sullivan
Perlina Dupler-
Bensonhaver
Allison Mueller

Patty Stine
Karrie Wilhem
Kara Walcott
Tomora Zappa
Cheri Knedler
Jessica Strock
Cara Edwards
Elizabeth Holmes
Sarah Bell
Rachel Messmer
ChrisAnn Armstrong
Mekenna Benner
Ivy Martin
India Nichols
Jamie Reedy
Ally Bokhari
Ashley Miller
Paige Passineau
Kristen Phillips
Diana Tremblay
Tom Tremblay

LAUCLAN NATIONAL AREA

Melody Funkhouser
Andrea Barts
Kara Scheidt
Blythe Egbert
Gloria Major
Angela Casola
Alicia Barlow
Tara Groeschel
Brittany Rausch
Katie Colson
Cortney Oakley
Korie Stiff
Hillary Puthoff
Connie Saho
Catie Browning
Amy Rhoades
Ara Terry
Tiffany Johnson
Lori McPeek

Erin Fantozz
Tracie Peterson
Samantha Apperson
Lindsey Clevenger
Heidi Myers
Shelly Harrison
Debra Walker
Charlotte Goodykoontz
Goldie Yoder
Colleen Elliott
Lee Ann Girard
Paula Bromley Bouck
Darcy Angulo
Amber Smith
Nissa Beasley
Karman Horton
Melissa Jameson
Lindsay Isaacs
Phyllis Bartlett

Ceferina Estoloso
Stacy Ackerman
Emily McManus
Mary Cooper
Ila Vigil
Amy Coffey
Jaime Havrilla
Sara Miller
Christine Brunswick
Laura Moore
Alyssa Cross
Stephanie Skidmore
Jessica Greene
Heather May
Sandra Angulo
Berlinda Paul
Maria Ellis
Leanne Armstrong
Lindsay Amundson

Christina Imler
Sandra Sherrill
Kathleen Kinsey
Mallorie Dill
Ashley Kapnas
Kate Wood
Dolly Pearson
Holly Broadus
Narvella Chambers
Jennifer Powers

enthusiasm



parties

POWERED BY
pink
MARY KAY

TAKE THE CHALLENGE!

JULY 1, 2021 - JUNE 30, 2022

It was no accident that Mary Kay Ash chose pink as her signature color.

And today, it has evolved into a symbol of **POWER, PASSION AND PURPOSE.**

When you are *Powered by Pink*, it means that you're living your life and working your business the Mary Kay way. It means that whether you're booking parties, finding customers, sharing products or talking with potential team members, you are doing it how Mary Kay Ash taught - **BOLDLY, CONFIDENTLY AND WITH A HEART FOR OTHERS.**

goals

sales

POWER UP!

Each month during the 2021 - 2022 Seminar year that an Independent Beauty Consultants sells enough product to support placing a \$600* or more wholesale Section 1 order, she can earn a monthly jewelry piece from the *Powered by Pink Jewelry Collection* by R.J. Graziano.

Establishing a strong customer base and selling enough product to achieve this challenge can also help you become a quarterly Star Consultant and so much more.

july
POWER UP YOUR GOALS!

august
POWER UP YOUR SALES!

september
POWER UP YOUR SISTERHOOD!

october
POWER UP YOUR SOCIAL GAME!

november
POWER UP YOUR SHARING!

december
POWER UP THE HOLIDAYS!

january
POWER UP YOUR KNOWLEDGE!

february
POWER UP YOUR VIRTUAL SELF!

march
POWER UP YOUR PARTIES!

april
POWER UP YOUR CUSTOMERS!

may
POWER UP YOUR GO-GIVE SPIRIT!

june
POWER UP YOUR BOOKINGS!

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts will also count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry inside your qualifying order. One jewelry piece per achiever each month. For consistency challenge prizes, you'll receive your prize inside your next product order (does not need to be a qualifying order) following the end of the challenge and month end. One prize per achiever for each consistency challenge.
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6-Month Fall
CONSISTENCY CHALLENGE



WHAT MAKES YOUR CUSTOMERS LOYAL TO YOU?

Quite simply, it's your loyalty to them. It's checking in to see if they need anything. It's taking the time to remember the special events in their lives. It's thinking of them when a new product comes out that you know they'll love. It's being a touchstone in their lives who they feel comfortable reaching out to, whether they need more product or they just need a friend. You can send *MKeCards*® to show that you're thinking of them, share an eCatalog and highlight the products they'll love or pick up the phone to let them know you care. That's how you **Power Up Your Connections** when you're *Powered by Pink*.

When you achieve the *Powered by Pink* Challenge each month,* July 1 – Dec. 31, 2021, you are eligible to **earn the first piece of consistency challenge jewelry designed by R.J. Graziano** – a fabulous pair of drop earrings, each featuring a pale pink crystal-encrusted ball reminiscent of the ball that drops on New Year's Eve. They're the perfect match to the 6-Month Spring Consistency Challenge and 12-Month Yearlong Consistency Challenge jewelry pieces.

"The most important mile in our business walk is the 'extra mile,'
THE ONE CALLED SERVICE.

It sometimes takes the time we don't think we have. But we always do. It sometimes means going out of our way. But helping someone else along the way helps us on our journey to the top."

- MARY KAY ASH



TAKE THE CHALLENGE!

JULY 1 - DEC. 31, 2021



*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts will also count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your monthly prize inside your qualifying order. One prize per achiever each month. For consistency challenge prizes, you'll receive your prize inside your next product order (does not need to be a qualifying order) following the end of the challenge and month end. One prize per achiever for each consistency challenge.

Visit *Mary Kay InTouch*® for complete challenge rules and details.



Team \$2000

Red Jacket Teams with \$2000+ in Production
(includes 1st Tier only)

SHAW AREA

Linda Vittitoe	\$8,403	Elizabeth Edelman	\$4,229	Colleen Greenhalgh	\$2,316
Tamilia Ward	\$6,316	Nancy Mayer	\$3,837	Linda Loud	\$2,275
Ruth Drewitt	\$5,861	Cassandra Sanchez	\$3,335	Jennifer Thomas	\$2,172
Lynda Crick	\$5,655	Kim Goebel	\$3,203	Benita Conn	\$2,010
Lillie Black	\$5,413	Amie Krueger	\$3,179	Angie Taylor	\$2,006
Athena Karagiannis	\$5,222	Marilyn Esquilin	\$3,000	Victoria Reed	\$2,002
Jose Bravo	\$5,002	Dawn Struble	\$2,842		
Phyllis Bentil	\$5,001	Mary O'Callaghan	\$2,610		
Libra Banke	\$4,869	Karen Weaver	\$2,537		
Kristen Pettet	\$4,675	Brenda Gingrich	\$2,377		

BURNETT AREA

Nicole Broomall	\$11,655	Alysia Teegarden	\$5,000	Monica Chaney	\$2,311
Angela Cline	\$9,938	Judy Gardner	\$4,402	Ashley Lynch	\$2,234
Chelsey Burling	\$9,708	Emily Carnahan	\$4,047	Shariece Stanley	\$2,044
Cristine Willis	\$7,948	Mimi Witsken	\$2,934	Brooke Lucas	\$2,006
Melissa Gross	\$6,451	Julia Hopkins	\$2,875		
Alicia Davis	\$6,312	Julie McGlinchey	\$2,738		
Emily Schulte	\$6,132	Barbara Higgins	\$2,645		
Anecia Maroney	\$5,770	Shawna Hogle	\$2,565		
Jennifer Newton	\$5,561	Allyson Stephens	\$2,486		
Lauren Kofford	\$5,279	Janet Hagins	\$2,451		

LAUCLAN AREA

Colleen Elliott	\$5,451
Cortney Oakley	\$4,056
Angela Casola	\$3,083
Niki Roberts	\$3,013
Megan Stephens	\$2,891
Lindsey Clevenger	\$2,569
Lindsay Isaacs	\$2,389
Darcy Angulo	\$2,069



Epic Reds

Reds with Reds on their Team

SHAW AREA



Beth Ann
Shaw Unit



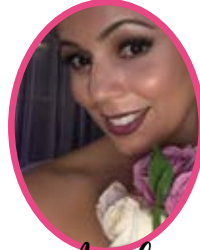
Brenda
Aucker Unit



Sandra
Stanley Unit



Mary
MacFlip Unit



Angela
MacFlip Unit



Tamilya
Samuels Unit

BURNETT AREA



Kristin
Frantz Unit



Emily
Frantz Unit



Kathleen
Frantz Unit



Emily
Hutchinson Unit



Angie
Hutchinson Unit



Jelena
Nichols Unit



Melissa
Raley Unit



Julie
Webster Unit

LAUCLAN AREA



Lindsay
Rhoades Unit



Legacy Leaders

Directors who have 3 or more Red Jackets in their Unit



Cindy



Nadine



London



Coty



Cheryl



Erika



Nicole



Carolyn



Pam



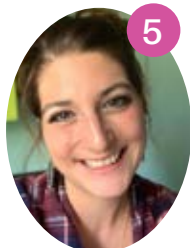
Tina



April



Amber



Rachel



Melissa



Jenny



Tayler



Debbie



Julia



Blythe



Hillary



Amy



Andrea



Leah

Top 50 Selling Consultants

SHAW NATIONAL AREA



Danielle Paul



Basheva Elbaum



Lynda Crick



Athena Karagiannis



Ruth Drewitt



Kitty Eller



Sheila Smarts



Linda Vittitoe



Nancy Mayer



Melissa Lutz

	Name		YTD Retail
1	Danielle Paul	Gail Hopwood	\$81,088
2	Basheva Elbaum	Cindy Machado-Flippen	\$52,118
3	Lynda Crick	Pamela Shaw	\$41,905
4	Athena Karagiannis	Coty Maldonado	\$41,391
5	Ruth Drewitt	Stacey Curry	\$40,470
6	Kitty Eller	Pamela Shaw	\$40,393
7	Sheila Smarts	Stacey Curry	\$40,010
8	Linda Vittitoe	London Arbuckle	\$39,781
9	Nancy Mayer	Cindy Machado-Flippen	\$35,808
10	Melissa Lutz	Pamela Shaw	\$34,257
11	Angie Taylor	Nadine Huckabee-Stanley	\$32,389
12	Pia Bose	Denise Pettet	\$31,378
13	Christy Rattray	Debbie Dodge	\$30,140
14	Angela Mujica	Carolyn Rios	\$29,099
15	Tanika Franklin-Francis	Stacey Curry	\$27,936
16	Linda Oriabure	Stacey Curry	\$26,777
17	Cassandra Sanchez	Coty Maldonado	\$26,236
18	Karen Weaver	Pamela Shaw	\$25,301
19	Linda Loud	Pamela Shaw	\$25,218
20	Jessica Dominguez	Erika Guajardo	\$24,110
21	Dawn Struble	Cindy Machado-Flippen	\$23,305
22	Allison Alcineus	Stacey Curry	\$23,294
23	Miriam Schnitzler	Cindy Machado-Flippen	\$23,229
24	Vickie Alexander	Christina Samuels	\$22,830
25	Yolanda Fields	Nicole Pratt	\$22,620
26	Kristen Lowe	Pamela Shaw	\$22,524
27	Kelley Heller-Vela	Raquel Martinez	\$21,787
28	Dawn Eisenhauer	Pamela Shaw	\$21,768
29	Marilyn Esquilin	Cindy Machado-Flippen	\$20,999
30	Denise Harris	Cindy Machado-Flippen	\$20,946
31	Sandra Galloway	London Arbuckle	\$20,821
32	Rachel Acevedo	Coty Maldonado	\$20,621
33	Benita Conn	Pamela Shaw	\$20,503
34	Katie Black	Nadine Huckabee-Stanley	\$20,425
35	Collonda West	Shayla McCloud	\$20,254
36	Cecelia Williams	Nicole Pratt	\$20,227
37	Colleen Greenhalgh	Denise Pettet	\$20,011
38	Christine Fernicola	Denise Pettet	\$19,508
39	Sharon Verhagen	Cindy Machado-Flippen	\$19,239
40	Rosalia Guerra	Coty Maldonado	\$19,079
41	Venus Highsmith	Nicole Pratt	\$18,641
42	Bianca Moreno	Coty Maldonado	\$18,463
43	Joann Jordan	Stacey Curry	\$17,962
44	Araceli Moreno	Erika Guajardo	\$17,710
45	Shannon Blakesley	Pamela Shaw	\$17,620
46	Diane Mahoney	Nadine Huckabee-Stanley	\$17,480
47	Barbie Turner	Pamela Shaw	\$17,432
48	Victoria Reed	Amanda Ahrens	\$17,280
49	Jose Bravo	Erika Guajardo	\$17,220
50	Carla Jessee	Nadine Huckabee-Stanley	\$17,212

Top 50 Sharing Consultants

SHAW NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commissions earned



Stacey Curry



London Arbuckle



Nancy Powell



Kristen Pettet



Denise Pettet



Lupita Villarreal



Erika Guajardo



Coty Maldonado



Nicole Pratt



Alina Brown

	Name		Commission	QTM
1	Stacey Curry	Director	\$7,276	24
2	London Arbuckle	Director	\$2,764	36
3	Nancy Powell	Director	\$2,184	31
4	Kristen Pettet	Director	\$1,845	24
5	Denise Pettet	Director	\$1,120	24
6	Guadalupe Villarreal	Director	\$3,460	18
7	Erika Guajardo	Director	\$2,534	16
8	Coty Maldonado	Director	\$5,045	15
9	Nicole Pratt	Director	\$1,519	12
10	Alina Brown	Director	\$1,611	10
11	Shayla McCloud	Director	\$800	9
12	Jose Bravo	Erika Guajardo	\$1,149	8
13	Tiffany Huerta	Director	\$925	8
14	Carolyn Rios	Director	\$1,677	7
15	Phyllis Bentil	Nicole Pratt	\$734	7
16	Cindy Machado-Flippen	Director	\$590	7
17	Amanda Ahrens	Director	\$395	7
18	Christina Samuels	Director	\$393	6
19	Elizabeth Lee	Director	\$1,347	5
20	Mindy Gempel	Director	\$1,195	5
21	Tamilia Ward	Christina Samuels	\$701	5
22	Raquel Martinez	Director	\$257	5
23	Angie Taylor	Nadine Huckabee-Stanley	\$104	5
24	Angela Mujica	Carolyn Rios	\$808	4
25	Marilyn Esquilin	Cindy Machado-Flippen	\$569	4
26	Linda Vittitoe	London Arbuckle	\$410	4
27	Debby Nesmith	Christina Samuels	\$267	4
28	Leticia Dean	Nicole Pratt	\$227	4
29	Victoria Reed	Amanda Ahrens	\$187	4
30	Tabitha Kearney	Coty Maldonado	\$0	4
31	Cheryl Auker	Director	\$902	3
32	Tina Parker	London Arbuckle	\$687	3
33	Rebecca Remsburg	Pamela Shaw	\$542	3
34	Cecelia Williams	Nicole Pratt	\$340	3
35	Rachel Acevedo	Coty Maldonado	\$304	3
36	Libra Banke	Cindy Machado-Flippen	\$273	3
37	Nicole Buchanan	Cindy Machado-Flippen	\$247	3
38	Ruth Drewitt	Stacey Curry	\$216	3
39	Lisa Fowler	Nancy Powell	\$144	3
40	Denise Harris	Cindy Machado-Flippen	\$124	3
41	Bianca Moreno	Coty Maldonado	\$122	3
42	Johanna Amaya	Coty Maldonado	\$0	3
43	Sara Ramos	Tiffany Huerta	\$0	3
44	Lynda Crick	Pamela Shaw	\$546	2
45	Amie Krueger	London Arbuckle	\$424	2
46	Jennifer Lovvorn	Director	\$294	2
47	Brenda Aguilar	Erika Guajardo	\$245	2
48	Angela Francis	Carolyn Rios	\$196	2
49	Venus Highsmith	Nicole Pratt	\$175	2
50	Vickie Alexander	Christina Samuels	\$163	2

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Phyllis
Pratt Unit



Lynda
Shaw Unit



Brenda
Auker Unit



Ann Marie
Stanley Unit



Nancy
MacFlip Unit



Angela
MacFlip Unit



Kristen
Pettet Unit



Karen
Shaw Unit



Libra
MacFlip Unit



Lillie
Samuels Unit



Shannon
Shaw Unit



Jessica
Guajardo Unit



Dawn
Shaw Unit



Angela
MacFlip Unit



Kim
Arbuckle Unit



Kara
Shaw Unit



Athena
Maldonado Unit



Diane
Stanley Unit



Bianca
Maldonado Unit

EPiC

Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Laurie
MacFlip Unit



Rebecca
Shaw Unit



Christina
Brown Unit



Cassandra
Maldonado Unit



Dawn
MacFlip Unit



Linda
Arbuckle Unit



Rachel Acevedo
Maldonado Unit



Brenda
Guajardo Unit



Johanna
Maldonado Unit



Crystal
Singleton Unit



April
Auker Unit



Danielle
Ahrens Unit



Tamara
Shaw Unit



Alison
Auker Unit



Terri
Shaw



Benita
Shaw



Alison
MacFlip



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Audra

Stanley Unit



Sandra

Stanley Unit



Stephanie

Shaw Unit



Ruth

Curry Unit



Elizabeth

MacFlip Unit



Carla

MacFlip Unit



Patricia

Stanley Unit



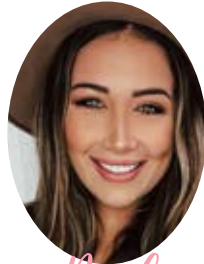
Susan

Shaw Unit



Colleen

Pettet Unit



Nicole

Shaw Unit



Denise

MacFlip Unit



Dawn

Rios Unit



Tabitha

Maldonado Unit



Kirina

Lovvorn Unit



Amie

Arbuckle Unit



Linda

Shaw Unit



Bonnie

Shaw Unit



Mary

MacFlip Unit



Tina

Arbuckle Unit



Sara

Huerta Unit



Victoria

Ahrens Unit



Lisa

McCloud Unit



Yenessa

MacFlip Unit



Mahala

Pratt Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Ruthie
Shaw Unit



Beth Ann
Shaw Unit



Angie
Stanley Unit



Jenn
Arbuckle Unit



Erin
Arbuckle Unit



Barbie
Shaw Unit



Cecilia
Pratt Unit

Top 50 Selling Consultants

BURNETT NATIONAL AREA



Donna Slone-Crumbie



Alicia Davis



Angela Cline



Leeann Willis



Meggan Mangona



Brooke Lucas



Mary Puetz



Judy Gardner



Ashley Lynch



Tanya Mullins

	Name	Unit	YTD Retail
1	Donna Slone-Crumbie	Julia Burnett	\$47,440
2	Alicia Davis	Caitlyn Underwood	\$41,571
3	Angela Cline	April Hutchinson	\$40,157
4	Cristine Willis	Jennifer Raley	\$40,006
5	Meggan Mangona	Jenna Roberts	\$29,862
6	Brooke Lucas	Jessica Hottle	\$27,735
7	Mary Puetz	Rachel Webster	\$27,435
8	Judy Gardner	April Hutchinson	\$25,814
9	Ashley Lynch	Christina Frantz	\$24,427
10	Tanya Mullins	LeAnna Funk	\$24,050
11	Cortney Pallo	Samantha Ewing	\$21,741
12	Jennifer Newton	April Hutchinson	\$21,280
13	Marcia Flaherty	Dawn Mallery	\$21,108
14	Samantha Jordan	Melissa Linton	\$21,019
15	Amy Langdon	Samantha Ewing	\$20,809
16	Ellen Pape	Heather Erbe	\$20,771
17	Nicole Staudt	Elizabeth Holmes	\$20,716
18	Melissa Gross	Jennifer Raley	\$20,505
19	Michelle Martinez	Caitlyn Underwood	\$20,281
20	Anecia Maroney	Heather Erbe	\$19,871
21	Amanda Sponseller	Kaci Church	\$18,771
22	Mary Bowmer	Jennifer Raley	\$18,753
23	Lisa Dewart	Christina King	\$18,631
24	Melissa Anderson	Amber Nichols	\$18,421
25	Amber Guzman	Heather Erbe	\$18,247
26	Angie Everson	Christina King	\$18,185
27	Mimi Witsken	Rachel Webster	\$18,091
28	Kara Taylor	Christina Frantz	\$17,792
29	Arelis Torres Velazquez	Ciara Peyton	\$16,908
30	Mary Wilbur	April Hutchinson	\$16,880
31	Ariel Davis	Samantha Ewing	\$16,670
32	Ann Hinkle	Kaci Church	\$16,654
33	Erin Farler	Christina Frantz	\$15,895
34	Haley Windgassen	Amber Nichols	\$15,667
35	Courtney Seldenright	Christina King	\$15,451
36	Joni Worrell	Aleta Blakley	\$15,299
37	Lacey Maxton	Amanda Nieman	\$15,066
38	Tava Reese	Aleta Blakley	\$15,025
39	Stephanie Seefried	Christina Frantz	\$14,920
40	Leslie Raisor	Amber Nichols	\$14,719
41	Mandy Sullivan	Amber Nichols	\$14,663
42	Millie Woolwine	April Hutchinson	\$14,380
43	Angela Ross	Elizabeth Holmes	\$14,302
44	Tiffany Lonaker	Amber Nichols	\$14,293
45	Kayla Lupa	Samantha Ewing	\$14,050
46	Anna Beard	Julia Burnett	\$13,783
47	Michelle Weger	April Hutchinson	\$13,735
48	Rebecca Parido	Keisha Hicks	\$13,688
49	Jessica Johnson	Samantha Ewing	\$13,292
50	Ruth Wells	Christina Frantz	\$13,158

Top 50 Sharing Consultants

BURNETT NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Jessica Hottle



Amber Nichols



Taylor Van Winkle



Jenna Roberts



Samantha Ewing



Ciara Peyton



Jenny Raley



Jennifer Howard



LeAnna Funk



Kaci Church

	Name		Commission	QTM
1	Jessica Hottle	Director	\$4,486	24
2	Amber Nichols	Director	\$2,688	24
3	Taylor Van Winkle	Director	\$1,721	24
4	Jenna Roberts	Director	\$4,234	21
5	Samantha Ewing	Director	\$3,726	20
6	Ciara Peyton	Director	\$2,404	14
7	Jennifer Raley	Director	\$2,312	14
8	Jennifer Howard	Director	\$1,119	11
9	LeAnna Funk	Director	\$661	10
10	Kaci Church	Director	\$1,484	9
11	Deborah Buscher	Director	\$1,239	9
12	Loganne Stone	Samantha Ewing	\$1,139	9
13	Chelsey Burling	Director	\$953	9
14	Christina Frantz	Director	\$2,400	8
15	Cristine Willis	Jennifer Raley	\$1,457	8
16	Caitlyn Underwood	Director	\$836	8
17	Sydney Overcast	Director	\$670	8
18	Julie McGlinchey	Rachel Webster	\$1,456	7
19	Mary Mullins	LeAnna Funk	\$1,048	6
20	Angela Cline	April Hutchinson	\$892	6
21	Alicia Davis	Caitlyn Underwood	\$704	6
22	Casie Breen	Samantha Ewing	\$652	6
23	Meggan Mangona	Jenna Roberts	\$403	6
24	Elizabeth Holmes	Director	\$1,216	5
25	Rachel Webster	Director	\$964	5
26	Alysia Teegarden	Amber Nichols	\$957	5
27	Taylor Collier	Director	\$674	5
28	Dana Sone	Director	\$542	5
29	Dawn Mallery	Director	\$1,078	4
30	Heather Gibson	Director	\$755	4
31	Anecia Maroney	Heather Erbe	\$751	4
32	Grace Class	Ciara Peyton	\$657	4
33	Janet Schmitt	Jennifer Howard	\$537	4
34	Julia Hopkins	Rachel Webster	\$418	4
35	Tava Reese	Aleta Blakley	\$348	4
36	Keisha Hicks	Director	\$338	4
37	Samantha Jordan	Melissa Linton	\$265	4
38	Mary Wilbur	April Hutchinson	\$236	4
39	Perlina Dupler-Bensonhaver	Ciara Peyton	\$235	4
40	Amanda Powell	Christina Frantz	\$215	4
41	Lauren Kofford	Amber Nichols	\$1,124	3
42	Mimi Witsken	Rachel Webster	\$652	3
43	Barbara Higgins	Deborah Buscher	\$626	3
44	Ashley Lynch	Christina Frantz	\$482	3
45	Emily Schulte	Christina Frantz	\$454	3
46	Christi Townson	April Hutchinson	\$409	3
47	Laura Turner	Amber Nichols	\$401	3
48	Brooke Lucas	Jessica Hottle	\$351	3
49	Kelsey Bradford	Jenna Roberts	\$238	3
50	Jessica Tompkins	Ciara Peyton	\$219	3

EPiC
Burnett

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Angie
Hutchinson Unit



Melissa
Raley Unit



Anecia
Erbe Unit



Leeann
Raley Unit



Monica
Raley Unit



Erin
Frantz Unit



Amy
Hutchinson Unit



Jenny
Hutchinson Unit



Amanda
Frantz Unit



Donna
Burnett Unit



Nicole
Holmes Unit



Lindsey
Erbe Unit



Casie
Ewing Unit



Nicole
Burnett Unit



Jelena
Nichols Unit



Shawndra
Hutchinson Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Emily
Hutchinson Unit



Katie
Linton Unit



Chrissy
Nichols Unit



Kristin
Frantz Unit



Samantha
Linton Unit



Danielle
Roberts Unit



Pamela
Nichols Unit



Lacey
Nieman Unit



Emily
Hutchinson Unit



Janie
Raley Unit



Kendra
Erbe Unit



Laura
Webster Unit



Allyson
Frantz Unit



Cat
King Unit



Christi
Hutchinson Unit



Kristen
Hutchinson Unit



Laura
Nichols Unit



Miranda
Linton Unit



Kirsten
Linton Unit



Ruth
Frantz Unit



Mary
Hutchinson Unit

Top 50 Selling Consultants

LAUCLAN NATIONAL AREA



Angela Casola



Lindsay Isaacs



Connie Saho



Colleen Elliott



Mary Cooper



Lindsay Amundson



Tiffany Johnson



Rachel Rice



Carrie Langley



Lindsey Clevenger

	Name		YTD Retail
1	Angela Casola	Leah Lauchlan	\$37,058
2	Lindsay Isaacs	Amy Rhoades	\$31,962
3	Connie Saho	Katie Colson	\$27,840
4	Colleen Elliott	Leah Lauchlan	\$24,602
5	Mary Cooper	Andrea Barts	\$22,572
6	Lindsay Amundson	Hillary Puthoff	\$21,206
7	Tiffany Johnson	Andrea Barts	\$20,788
8	Rachel Rice	Lee Ann Girard	\$20,092
9	Carrie Langley	Hillary Puthoff	\$19,586
10	Lindsey Clevenger	Hillary Puthoff	\$18,795
11	Paige Doan	Andrea Barts	\$18,741
12	Darcy Angulo	Amy Rhoades	\$18,404
13	Heather May	Kara Scheidt	\$18,324
14	Samantha Apperson	Leah Lauchlan	\$18,314
15	Sara Miller	Amy Rhoades	\$18,271
16	Berlinda Paul	Katie Colson	\$17,604
17	Laura Moore	Lee Ann Girard	\$17,238
18	Melissa Jameson	Blythe Egbert	\$16,891
19	Nissa Beasley	Katie Colson	\$15,723
20	Mary King	Hillary Puthoff	\$14,309
21	Stephanie Skidmore	Charlotte Goodykoontz	\$14,154
22	Korie Stiff	Leah Lauchlan	\$14,071
23	Paula Bromley Bouck	Leah Lauchlan	\$13,871
24	Cheyenne Guyette	Kara Scheidt	\$13,466
25	Keri Knott	Melody Funkhouser	\$13,306
26	Caitlin Morris	Amy Rhoades	\$12,822
27	Emily McManus	Leah Lauchlan	\$12,670
28	Tammy Toles	Kara Scheidt	\$12,393
29	Stacy Ackerman	Leah Lauchlan	\$12,370
30	Teresa Benter	Katie Colson	\$12,161
31	Rose Paine	Leah Lauchlan	\$11,159
32	Amanda Sutton	Leah Lauchlan	\$10,931
33	Ausia Anderson	Charlotte Goodykoontz	\$10,905
34	Catie Browning	Amy Rhoades	\$10,738
35	Leslie Hoffman	Hillary Puthoff	\$10,559
36	Megan Seal	Kara Scheidt	\$10,043
37	Mary Glasser	Melody Funkhouser	\$9,986
38	Marinete Andrade	Melody Funkhouser	\$9,974
39	Lacey Valentine	Leah Lauchlan	\$9,715
40	Shelly Harrison	Andrea Barts	\$9,679
41	Jaime Havrilla	Leah Lauchlan	\$9,559
42	Jennifer Menner	Amy Rhoades	\$9,331
43	Goldie Yoder	Alicia Barlow	\$9,301
44	Amber Dye	Blythe Egbert	\$9,212
45	Claire Walters	Julie Becker	\$9,144
46	Tiffani OHair	Andrea Barts	\$8,930
47	Carol Beck Blundy	Leah Lauchlan	\$8,930
48	Charlotte Fuchs	Hillary Puthoff	\$8,812
49	Stephanie Cost	Blythe Egbert	\$8,791
50	Stephanie Morris	Hillary Puthoff	\$8,584

Top 50 Sharing Consultants

LAUCLAN NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Hillary Puthoff



Melody Funkhouser



Charlotte Goodykoontz



Paige Doan



Amy Rhoades



Kara Scheidt



Lindsey Clevenger



Darcy Angulo



Lindsay Isaacs



Blythe Egbert

Name		Commission	QTM	
1	Hillary Puthoff	Director	\$4,399	23
2	Melody Funkhouser	Director	\$1,906	9
3	Charlotte Goodykoontz	Director	\$1,238	16
4	Paige Doan	Andrea Barts	\$1,111	5
5	Amy Rhoades	Director	\$924	6
6	Kara Scheidt	Director	\$836	5
7	Lindsey Clevenger	Hillary Puthoff	\$824	4
8	Darcy Angulo	Amy Rhoades	\$822	10
9	Lindsay Isaacs	Amy Rhoades	\$817	6
10	Blythe Egbert	Director	\$689	5
11	Colleen Elliott	Leah Lauchlan	\$688	4
12	Sara Miller	Amy Rhoades	\$524	6
13	Angela Casola	Leah Lauchlan	\$502	2
14	Alicia Barlow	Director	\$487	5
15	Rachel Rice	Lee Ann Girard	\$482	1
16	Cheyenne Guyette	Kara Scheidt	\$388	3
17	Andrea Barts	Director	\$338	3
18	Tiffany Johnson	Andrea Barts	\$329	4
19	Keri Knott	Melody Funkhouser	\$317	3
20	Lee Ann Girard	Director	\$279	4
21	Andrea Owens	Kara Scheidt	\$250	1
22	Niki Roberts	Hillary Puthoff	\$213	1
23	Leslie Hoffman	Hillary Puthoff	\$199	3
24	Megan Stephens	Leah Lauchlan	\$191	1
25	Mellissa Murphy	Andrea Barts	\$175	3
26	Kirstin Erisman	Hillary Puthoff	\$149	1
27	Tammy Toles	Kara Scheidt	\$137	1
28	Heather May	Kara Scheidt	\$120	1
29	Ann Stout	Hillary Puthoff	\$119	1
30	Courtney Barnett	Andrea Barts	\$119	1
31	Sabrina Coyle	Katie Colson	\$94	2
32	Kaylee Morris	Amy Rhoades	\$84	3
33	Julie Becker	Director	\$81	2
34	Katie Colson	Director	\$76	2
35	Cortney Oakley	Hillary Puthoff	\$73	1
36	Lindsey Rhoades	Hillary Puthoff	\$70	1
37	Dolly Pearson	Amy Rhoades	\$68	1
38	Mary Cooper	Andrea Barts	\$58	2
39	Stacy Ackerman	Leah Lauchlan	\$54	1
40	Amy Ragland	Amy Rhoades	\$45	1
41	Caitlin Morris	Amy Rhoades	\$40	1
42	Carli Minge	Alicia Barlow	\$30	1
43	Elizabeth Schell	Amy Rhoades	\$29	1
44	Tiffani OHair	Andrea Barts	\$26	1
45	Connie Saho	Katie Colson	\$26	1
46	Stacy Izaguirre	Amy Rhoades	\$24	1
47	Emily McManus	Leah Lauchlan	\$24	1
48	Angel Rideout	Charlotte Goodykoontz	\$24	1
49	Kelly Russ	Charlotte Goodykoontz	\$24	1
50	Ara Terry	Charlotte Goodykoontz	\$24	1



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Erin
Egbert Unit



Stephanie
Egbert Unit



Paige
Barts Unit



Colleen
Lauchlan Unit



Megan
Egbert Unit



Melissa
Egbert Unit



Megan
Lauchlan Unit



Darcy
Rhoades Unit



Angela
Lauchlan Unit



Lindsey
Puthoff Unit



KG
Barts Unit



Kara
Lauchlan Unit



Cindy
Egbert Unit



Emma
Lauchlan Unit



Tammy
Scheidt Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Teresa
Colson Unit



Brittanny
Egbert Unit



Paula
Lauchlan Unit



Mary
Barts Unit



Michelle
Egbert Unit



Cheyenne
Scheidt Unit



Leslie
Puthoff Unit



Keri
Funkhouser Unit



Riley
Barts Unit



Sara
Rhoades Unit



Mellissa
Barts Unit



Niki
Puthoff Unit



Lauren
Egbert Unit



Paige
Egbert Unit

EPiC
Family

Leading the Way

Who has the highest % of Reds in the Units with 3 or more Red Jackets?

SHAW



Carolyn

Director	# Reds	Unit Size	% Red
Carolyn Rios	3	37	8.11%
Nadine Stanley	6	97	6.19%
London Arbuckle	6	105	5.71%
Erika Guajardo	3	54	5.56%
Coty Maldonado	6	110	5.45%
Cindy MacFlippen	11	218	5.05%
Cheryl Auker	3	80	3.75%
Nicole Pratt	3	87	3.45%

BURNETT



Melissa

Director	# Reds	Unit Size	% Red
Melissa Linton	4	37	10.81%
Rachel Webster	5	50	10.00%
Deborah Buscher	3	32	9.38%
Christina Frantz	11	157	7.01%
April Hutchinson	10	153	6.54%
Jennifer Raley	4	75	5.33%
Amber Nichols	7	135	5.19%

LAUCLAN



Amy

Director	# Reds	Unit Size	% Red
Amy Rhoades	4	86	4.65%
Andrea Barts	3	67	4.48%
Hillary Puthoff	4	101	3.96%
Blythe Egbert	7	190	3.68%



Incredible Challenge

Area	# Red Jackets	Area Size	% Red
Pamela Shaw	70	1729	4.05
Julia Burnett	61	1521	4.01
Leah Lauchlan	36	927	3.88

YTD % AREA REDS

Area	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Shaw	4.07	3.49	2.63	2.63	3.12	3.27	2.97	2.42	3.74	3.86	3.89	4.05
Burnett	3.62	3.04	2.95	3.17	3.45	2.92	3.19	3.22	3.88	3.88	4.36	4.01
Lauchlan	3.30	2.67	2.89	3.42	4.28	3.67	3.50	3.55	3.38	3.01	3.41	3.88

AREA WHOLESAL PRODUCTION

Area	July	August	September	October	November	December
Shaw	\$201,349	\$242,194	\$235,037	\$242,194	\$220,604	\$199,345
Burnett	\$159,104	\$200,523	\$251,650	\$201,884	\$219,661	\$163,393
Lauchlan	\$91,302	\$94,184	\$116,195	\$119,089	\$118,955	\$93,919

Area	January	February	March	April	May	June
Shaw	\$212,086	\$200,546	\$252,473	\$244,078	\$224,167	\$361,825
Burnett	\$218,064	\$176,307	\$242,479	\$213,706	\$197,888	\$304,754
Lauchlan	\$129,522	\$109,438	\$143,067	\$129,800	\$117,309	\$139,182