

WE are EPiC



Epic Family
 Shaw National Area
 Burnett National Area
 Lauchlan National Area

Top 20 in YTD Unit Growth

*Consultants who signed & became qualified this Seminar Year

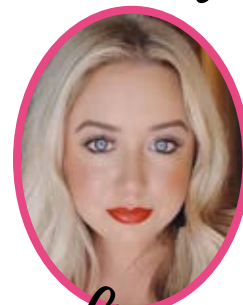
	Sales Director	NSD	QTM*	NTM
1	Amy Rhoades	Lauchlan	65	29
2	Hillary Puthoff	Lauchlan	48	27
3	Ciara Peyton	Burnett	34	68
4	Christina Frantz	Burnett	33	76
5	Denise Pettet	Shaw	33	42
6	Cindy MacFlippen	Shaw	32	94
7	Andrea Barts	Lauchlan	32	17
8	Samantha Ewing	Burnett	31	58
9	Nicole Pratt	Shaw	28	108
10	London Arbuckle	Shaw	28	60
11	Coty Maldonado	Shaw	27	119
12	April Hutchinson	Burnett	26	75
13	Jenna Roberts	Burnett	22	40
14	Taylor Van Winkle	Burnett	22	38
15	Amber Nichols	Burnett	21	55
16	Erika Guajardo	Shaw	18	53
17	Rachel Webster	Burnett	17	48
18	Nancy Powell	Shaw	17	37
19	Blythe Egbert	Lauchlan	17	3
20	Pamela Shaw	Shaw	16	73



Amy



Hillary



Ciara



Top 25 Unit Club



Cindy



Tina



April



Coty



Blythe

	Sales Director	NSD	YTD Retail
1	Cindy MacFlippen	Shaw	\$772,699
2	Tina Frantz	Burnett	\$534,619
3	April Hutchinson	Burnett	\$498,557
4	Coty Maldonado	Shaw	\$484,188
5	Blythe Egbert	Lauchlan	\$466,542
6	Amber Nichols	Burnett	\$396,775
7	Hillary Puthoff	Lauchlan	\$373,565
8	Stacey Curry	Shaw	\$368,201
9	Nicole Pratt	Shaw	\$359,709
10	London Arbuckle	Shaw	\$353,232
11	Nadine Stanley	Shaw	\$353,088
12	Amy Rhoades	Lauchlan	\$329,468
13	Ciara Peyton	Burnett	\$294,451
14	Cheryl Auker	Shaw	\$287,787
15	Andrea Barts	Lauchlan	\$278,820
16	Samantha Ewing	Burnett	\$251,717
17	Katie Colson	Lauchlan	\$227,498
18	Denise Pettet	Shaw	\$225,907
19	Jenna Roberts	Burnett	\$218,103
20	Jenn Howard	Burnett	\$206,693
21	Jenny Raley	Burnett	\$204,337
22	Melissa Linton	Burnett	\$203,424
23	Erika Guajardo	Shaw	\$195,822
24	Caitlyn Underwood	Burnett	\$189,402
25	Rachel Webster	Burnett	\$177,160



Welcome Directors!



Independent Sales Director
Burnett National Area
Senior Megan Lawrence

Debbie Buscher

IT'S JUNE!

Do you know what happens in June?!

Everyone **orders** Mary Kay in June!
Every man & woman **NEEDS** Mary
Kay in June!

June is the Final
Four, the Super Bowl,
the Triple Crown, the
World Series of
Mary Kay!

Everyone's goals **DEPEND** on June!

I LOVE JUNE!



Directors in Qualification

SHAW

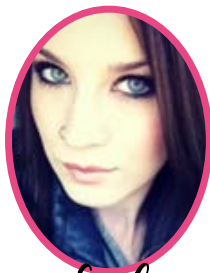


Marilyn
MacFlip Unit

BURNETT



Alysia
Nichols Unit



Emily
Frantz Unit



Mary
Hutchinson Unit

LAUCLAN



Lindsay
Rhoades Unit

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>1. <i>Senior Consultant</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>2.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>3. <i>Star Team Builder</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>4.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>5. <i>Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>6.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>7.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>8. <i>Elite Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>9.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>10. <i>Director in Qualification</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>11.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>12. <i>Half-Way There!</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>13.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>14.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>15.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>16.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>17.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>18.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>19.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>20.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>21.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>22.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>23.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>24.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>25.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>26.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>27.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>28.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>29.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>30. Director!</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<div data-bbox="828 1690 1096 2026" data-label="Image"> </div> <div data-bbox="1104 1690 1559 2026" data-label="Form"> <p><i>Production</i></p> <p>Month 1: _____</p> <p>Month 2: _____</p> <p>Month 3: _____</p> <p>Month 4: _____</p> </div>	

RED JACKET

Calculator



CALCULATE YOUR CHECK

Personal Sales _____

Personal Team Production _____

Great Start Qualifieds _____

1st Time Reds _____



Personal Sales (x.50) _____

Personal Team Production _____

x (.04 or .06 or .08 or .09 or .13)

2nd Tier Team Production _____

x (.05)

GSQ x \$50 _____

1st Time Reds x \$100 _____

Car Cash _____

TOTAL

CREATE WEALTH

PERSONAL SALES

50%

PERSONAL TEAM

Star Team Builder

Production

Commission

< \$1,000

4%

\$1,000-\$1,799.99

6%

\$1,800 +

8%

Team Leader

9% - default commission

13% - 5+ team members place \$225+ wholesale orders & you place a \$600 wholesale order

Elite Team Leader

9% or 13% - 1st Tier as outlined above

5% -2nd Tier when you have 1 active Red Jacket on your team and \$2,000+ combined product of personal, 1st, & 2nd Tier.

Team Building Bonus

\$50 for each Great-Start Qualified New Team Member

\$100 for each 1st Time Red Jacket promoted

Car Cash

If opting for Cash

\$425





On-Target Car Drivers

ON-TARGET

- Five or more active personal team members.
- \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

QUALIFICATION (1-4 months)

- \$23,000 combined personal/team wholesale Section 1 production (you may contribute up to \$5,000 in personal wholesale Section 1)
- 16 active personal team members
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

SHAW AREA

Jose Bravo (Maldonado)

BURNETT AREA

Alicia Davis (Underwood)

Emily Shulte (Frantz)

Leeann Willis (Raley)

Lauren Kofford (Nichols)

LAUCLAN AREA

Colleen Elliott (Lauchlan)

Oh Yes! IT'S
FREE





Spark Achievers

SHAW NATIONAL AREA

Debbie Dodge	Maria Solis	Remsburg	Eilene Martin	Caitlin Mckenzie
Elizabeth Lee	Alina Brown	Edna Martinez	Miriam Schnitzler	Tammy Mahoney
Kitty Eller	Lisa Jean Jacques	Hernandez	Sharon Verhagen	Rosarys Esquilin
Andrea Kolodiy	Collonda West	Alberta Quarcoo	Danielle Belvoix	Maria Garcia
Cheryl Auker	Ashley Scuteri	Gail Hopwood	Christina Richards	Brenda De La Rosa
Amanda Ahrens	Melissa Lutz	Cassandra	Jessica	Joann Jordan
Nancy Powell	Barbie Turner	Sanchez	Dominguez	Vanessa McDonald
Ruth Drewitt	Melissa Mason	Dawn Struble	Michaela Freeman	Darlene Wolf
Sheila Smarts	Pia Bose	Betty Williams	Amy Angley	Angie Dunlap
Malka Taub	Teresa Martin	Christine Fernicola	Patricia Furbish	Carla Jessee
Stacey Curry	Nadine Huckabee-	Tamara Boyhont	Tiffany Huerta	Marilyn Esquilin
Coty Maldonado	Stanley	Nicole Pratt	Lisa Ferreira	Jessica Carnall
Lynda Crick	Denise Stauffer	ZaeVista Arnold	Linda Loud	Susan Pride
Danielle Paul	Jackline Bondzie	Kelly Diener	Jessica Vigstol	Tracey Robinson
Basheva Elbaum	Ashley Sampson	Iliana Rodriguez	Marie Andrews	Debra LaFountain
Erika Guajardo	Jose Bravo	Carolyn Rios	Sarah Penton	Venus Highsmith
Athena Karagiannis	Cindy Machado-	Miriam Arenas	Christy Ratray	Shayla McCloud
Linda Vittitoe	Flippen	Yenessa Sanchez	Sherron Nesmith	Linda Oriabure
San Juanita Amaya	Colleen	Shannon Blakesley	Libra Banke	Yvonne Diaz
Ashley Gardiner	Greenhalgh	Guadalupe	Yolanda Fields	Carla Durant
Stephanie Ford	Bernardette Young	Villarreal	Tanika Franklin-	Kristen Pettet
Mindy Gempel	Angie Taylor	Angela Mujica	Francis	Rheaann Redmond
Christina Samuels	Teresa Billingsley	Kimberly Deshon	Stephanie Thomas	Torie Smith
Kristen Lowe	April Abney	Victoria Reed	Tamilia Ward	Karen Weaver
Debra-Anne	Amie Krueger	Audra Di Bello	Dawn Eisenhauer	Michelle Hall
Singleton	Denise Harris	Debby Nesmith	Denise Pettet	
London Arbuckle	Nancy Mayer	Kelley Heller-Vela	Elizabeth	
Allison Alcineus	Rebecca	Benita Conn	Edelmann	

BURNETT NATIONAL AREA

Ashley Colman	Sydney Overcast	Jennifer	Faith Genoe	Sponseller
Haley Windgassen	Christina Frantz	Henderson	Rachel Webster	Amanda Nieman
Mary Bowmer	Heather Gibson	Chelsey Burling	Millie Woolwine	Alley Larocque
Alicia Davis	Angela Cline	Samantha Ewing	Samantha Jordan	Deirdre Taylor
April Helton	Deneen Fumich	Mimi Witsken	Joy Kornish	Johnston
Shawna Hogle	Amber Nichols	Erika Spragg	Cristine Willis	Heather Alvey
Jennifer Howard	Joni Worrell	Meghan Yoder	Ashley Lynch	Linda Rees
Alexis Jones	Judy Gardner	Chelsea Fulks	Dawn Mallery	Tina Shivler
Dana Sone	Jenny Lafreniere	Jamie Herron	Jillian Riley	Mary Puetz
Jessica Hottle	Debbie Dow	Donna Slone-	Carolyn Hawkins	Amy Langdon
Halie Metz	Anecia Maroney	Crumbie	Jenna Roberts	April Whitworth
Melissa Linton	Ciara Peyton	April Goney	Amanda	Rebecca Gentle



Spark Achievers

Tonya Macer	Ellen Pape	Aleta Blakley	Madelynn Kitlinski
Saran Goubeaux	Patty Nichols	April Hutchinson	Alysia Teegarden
Taylor Collier	Mary Cox	Meggan	Kelly Cox
Dawn Drinnon	Melissa Gross	Mangona	Sarah Quijada-
Kelsey Bradford	Jennifer Raley	Bethany Schultz	Hardy
Brooke Lucas	Teri Whitaker	Elizabeth Holmes	Diona Merrill
Tammy Bosak	Amber Guzman	Rachel Wrobel	Stacey Bullock
Molly Gibson	Amanda Bush	Leisa Johnson	Connie Ballentine
Keri Mortland	Shariece Stanley	Tomora Zappa	Lauren Kofford
Jackie Green	Barbara Otto	Mandy Sullivan	Leslie Raisor
Nicole Staudt	Megan Lawrence	Ashley Popham	
Deborah Buscher	Wendy McNabb	Laura Jaynes	
Amber Heikkila	Melissa Anderson	Lynnda Kozera	

LAUCLAN NATIONAL AREA

Cortney Oakley	Joni Lair	Mary Cooper	Phyllis Bartlett
Lindsay Isaacs	Heather May	Nissa Beasley	Debra Walker
Mary Glasser	Catie Browning	Sara Miller	
Tara Groeschel	Andrea Barts	Melissa Cooley	
Charlotte Goodykoontz	Amy Rhoades	Laura Moore	
Katie Colson	Ceferina Estoloso	Taylor McCartor	
Julie Becker	Samantha Apperson	Lisa Sara	
Connie Saho	Caitlin Morris	Jennifer Bynner	
Melody Funkhouser	Hillary Puthoff	Jessica Nagel	
Cheyenne Guyette	Niki Roberts	Amie Harm	
Alicia Barlow	Jennifer Maurath	Amanda Hoying	
Jaime Havrilla	Stacy Ackerman	Lindsay Amundson	
Angela Casola	Ara Terry	Stephanie Skidmore	
Colleen Elliott	Darcy Angulo	Holly Fernandez	
Tiffany Johnson	Germica Chenault	Kelley Armstrong	
Alyssa Cross	Leslie Hoffman	Kara Scheidt	
Carter Peterson	Berlinda Paul	Heather Wells	

MARY KAY

FLY THROUGH THE FINISH LINE!

JUNE



IT'S TIME TO CLOSE OUT THE SEMINAR YEAR AND TO REAP THE BENEFITS OF YOUR HARD WORK!

What are your remaining goals? Take time to lay them all out, and plan to finish fast and strong. Put parties on the books, make follow-up appointments, and share the opportunity! Now is the time for that burst of creativity, enthusiasm and courage. So keep that finish line in mind and blaze through it.

As Mary Kay Ash said, *"Refuse to quit. See yourself achieving your goals, and visualize this thing that you want. See it, feel it, believe in it."*

START BY FOCUSING ON BUILDING SALES!

When you set and achieve a retail selling goal to support a \$600* or more wholesale Section 1 order this month, you will earn the June jewelry piece designed by R.J. Graziano. The June jewelry piece is a sophisticated pair of chain hoop earrings that can be worn alone or with other pieces from the *Spark a Chain Reaction!* Collection you have earned as you achieved your monthly goals.

SPARK A CHAIN REACTION!

Visit *Mary Kay InTouch*® for complete challenge rules and details.

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per challenge achiever each month.

MARY KAY

SPARK YOUR DETERMINATION!

SUMMER CONSISTENCY CHALLENGE

April 1 – June 30, 2021



SPARK A CHAIN REACTION!

As the end of the Seminar year approaches, now is the time to focus on your determination. Now is the time to climb. What remains on your list of goals? Whether you're aiming to consistently hit and exceed your production goals, develop teams or do both, your sheer determination can offer you the fresh energy you need to carry that torch and finish stronger than ever before! As **Mary Kay Ash** said, **"A determined person cannot be kept from success. Place stumbling blocks in her way, and she will take them for stepping-stones and will climb to newer heights."**

And when you believe in your sales goals and achieve them, you could earn this ***Spark a Chain Reaction!*** Summer Consistency Challenge bracelet by **R.J. Graziano!**

Independent Beauty Consultants and Independent Sales Directors who achieve the *Spark a Chain Reaction!* Challenge each month* **from April 1 through June 30** will receive this fashionable bracelet, which coordinates with additional consistency challenge pieces this Seminar year!

Go to *Mary Kay InTouch*[®] for complete challenge rules and details.

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*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per contest achiever each month.

Team \$2000

Red Jacket Teams with \$2000+ in Production
(includes 1st & 2nd Tier)

SHAW AREA



Kristen
\$5,872



Jose
\$5,082



Lynda
\$4,042



Marilyn
\$3,941



Susan
\$3,408



Amie
\$2,956



Kim
\$2,696



Athena
\$2,282



Linda
\$2,187



Audra
\$2,146

BURNETT AREA



Lauren
\$6,653



Alicia
\$5,060



Melissa
\$4,912



Leeann
\$3,912



Julie
\$3,947



Debbie
\$3,470



Angie
\$2,649



Judy
\$2,475



Alyssia
\$2,366



Barbara
\$2,286



Emily
\$2,045



Ashley
\$2,041



Team \$2000

Red Jacket Teams with \$2000+ in Production
(includes 1st & 2nd Tier)

LAUCLAN AREA



Niki

\$4,411



Lindsay

\$4,010



Colleen

\$3,288



Angela

\$3,108



Megan

\$2,351

SEMINAR 2021

3 DAY EVENT!

August 19-21, 2021

\$50 REGISTRATION FEE
\$45 if you registered for Rockin' Red Rally

REGISTRATION OPENS JUNE 1ST

\$50 Retail Credit will be awarded to those who Register!



Epic Reds

Reds with Reds on their Team

SHAW AREA



Dawn

Aucker Unit



Brenda

Aucker Unit



Sandra

Stanley Unit



Mary

MacFlip Unit



Lisa

Powell Unit



Ginny

MacFlip Unit



Angela

MacFlip Unit



Beth Ann

Shaw Unit

BURNETT AREA



Jessica

Peyton Unit



Kathleen

Frantz Unit



Emily

Hutchinson Unit



Angie

Hutchinson Unit



Jelena

Nichols Unit



Melissa

Raley Unit

LAUCLAN AREA



Debbie

Nichols Unit



Paige

Barts Unit



Erin

Egbert Unit



EPiC
Family

Legacy Leaders

Directors who have 3 or more Red Jackets in their Unit



10

Cindy



6

Nadine



6

London



5

Cheryl



5

Coty



4

Erika



3

Nicole



3

Carolyn



13

Pam



10

Tina



9

April



6

Amber



5

Megan



4

Melissa



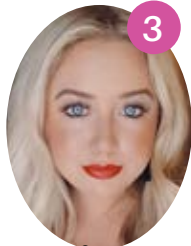
4

Jenny



3

Tayler



3

Ciara



3

Jenna



3

Julia



9

Blythe



5

Andrea



4

Hillary



3

Amy



6

Leah

SHAW, BURNETT, LAUCLAN - LEADING REDS

Top 50 Selling Consultants

SHAW NATIONAL AREA



Danielle Paul



Basheva Elbaum



Lynda Crick



Sheila Smarts



Athena Karagiannis



Melissa Lutz



Nancy Mayer



Kitty Eller



Ruth Drewitt



Christy Rattray

	Name		YTD Retail
1	Danielle Paul	Gail Hopwood	\$80,779
2	Basheva Elbaum	Cindy Machado-Flippen	\$46,615
3	Lynda Crick	Pamela Shaw	\$37,490
4	Sheila Smarts	Stacey Curry	\$31,778
5	Athena Karagiannis	Coty Maldonado	\$31,638
6	Melissa Lutz	Pamela Shaw	\$31,300
7	Nancy Mayer	Cindy Machado-Flippen	\$30,829
8	Kitty Eller	Pamela Shaw	\$30,038
9	Ruth Drewitt	Stacey Curry	\$28,889
10	Christy Rattray	Debbie Dodge	\$28,814
11	Angie Taylor	Nadine Huckabee-Stanley	\$28,669
12	Pia Bose	Denise Pettet	\$27,806
13	Linda Vittitoe	London Arbuckle	\$26,781
14	Tanika Franklin-Francis	Stacey Curry	\$26,535
15	Angela Mujica	Carolyn Rios	\$26,461
16	Linda Oriabure	Stacey Curry	\$25,444
17	Karen Weaver	Pamela Shaw	\$23,287
18	Jessica Dominguez	Erika Guajardo	\$22,783
19	Yolanda Fields	Nicole Pratt	\$22,620
20	Linda Loud	Pamela Shaw	\$22,421
21	Vickie Alexander	Christina Samuels	\$22,329
22	Miriam Schnitzler	Cindy Machado-Flippen	\$21,516
23	Kristen Lowe	Pamela Shaw	\$21,173
24	Allison Alcineus	Stacey Curry	\$20,792
25	Dawn Struble	Cindy Machado-Flippen	\$20,625
26	Cassandra Sanchez	Coty Maldonado	\$20,583
27	Kelley Heller-Vela	Raquel Martinez	\$20,172
28	Dawn Eisenhauer	Pamela Shaw	\$20,099
29	Marilyn Esquilin	Cindy Machado-Flippen	\$19,299
30	Denise Harris	Cindy Machado-Flippen	\$19,193
31	Rachel Acevedo	Coty Maldonado	\$19,139
32	Rosalia Guerra	Coty Maldonado	\$19,079
33	Collonda West	Shayla McCloud	\$18,792
34	Katie Black	Nadine Huckabee-Stanley	\$18,724
35	Bianca Moreno	Coty Maldonado	\$18,438
36	Cecelia Williams	Nicole Pratt	\$18,430
37	Christine Fernicola	Denise Pettet	\$18,232
38	Sandra Galloway	London Arbuckle	\$17,813
39	Benita Conn	Pamela Shaw	\$17,701
40	Sharon Verhagen	Cindy Machado-Flippen	\$17,517
41	Miriam Arenas	Erika Guajardo	\$17,151
42	Colleen Greenhalgh	Denise Pettet	\$16,771
43	Venus Highsmith	Nicole Pratt	\$16,468
44	Barbie Turner	Pamela Shaw	\$16,453
45	Lizbeth De La Garza	Coty Maldonado	\$16,391
46	Tressilind Mozie	Stacey Curry	\$16,088
47	Shannon Blakesley	Pamela Shaw	\$16,070
48	Ashley Scuteri	Mindy Gempel	\$15,781
49	Charissa Smith	Shayla McCloud	\$15,768
50	Araceli Moreno	Erika Guajardo	\$15,755

Top 50 Sharing Consultants

SHAW NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commissions earned



London Arbuckle



Nancy Powell



Kristen Pettet



Denise Pettet



Lupita Villarreal



Erika Guajardo



Stacey Curry



Nicole Pratt



Shayla McCloud



Alina Brown

	Name		Commission	QTM
1	London Arbuckle	Director	\$1,763	29
2	Nancy Powell	Director	\$1,702	26
3	Kristen Pettet	Denise Pettet	\$1,669	23
4	Denise Pettet	Director	\$1,096	23
5	Guadalupe Villarreal	Director	\$2,927	14
6	Erika Guajardo	Director	\$2,002	14
7	Stacey Curry	Director	\$4,700	13
8	Nicole Pratt	Director	\$1,418	11
9	Shayla McCloud	Director	\$766	9
10	Alina Brown	Director	\$1,323	8
11	Tiffany Huerta	Director	\$887	8
12	Carolyn Rios	Director	\$1,591	7
13	Amanda Ahrens	Director	\$317	7
14	Coty Maldonado	Director	\$3,695	6
15	Christina Samuels	Director	\$393	6
16	Mindy Gempel	Director	\$1,195	5
17	Jose Bravo	Erika Guajardo	\$723	5
18	Raquel Martinez	Director	\$231	5
19	Angie Taylor	Nadine Huckabee-Stanley	\$104	5
20	Elizabeth Lee	Director	\$821	4
21	Angela Mujica	Carolyn Rios	\$757	4
22	Marilyn Esquilin	Cindy Machado-Flippen	\$462	4
23	Debby Nesmith	Christina Samuels	\$254	4
24	Cindy Machado-Flippen	Director	\$251	4
25	Leticia Dean	Nicole Pratt	\$227	4
26	Tabitha Kearney	Coty Maldonado	\$0	4
27	Tina Parker	London Arbuckle	\$635	3
28	Rebecca Remsburg	Pamela Shaw	\$530	3
29	Cecelia Williams	Nicole Pratt	\$308	3
30	Rachel Acevedo	Coty Maldonado	\$288	3
31	Phyllis Bentil	Nicole Pratt	\$278	3
32	Linda Vittitoe	London Arbuckle	\$209	3
33	Denise Harris	Cindy Machado-Flippen	\$124	3
34	Bianca Moreno	Coty Maldonado	\$122	3
35	Victoria Reed	Amanda Ahrens	\$110	3
36	Tamilia Ward	Christina Samuels	\$85	3
37	Johanna Amaya	Coty Maldonado	\$0	3
38	Sara Ramos	Tiffany Huerta	\$0	3
39	Cheryl Auker	Director	\$559	2
40	Lynda Crick	Pamela Shaw	\$445	2
41	Amie Krueger	London Arbuckle	\$323	2
42	Jennifer Lovvorn	Director	\$260	2
43	Nicole Buchanan	Cindy Machado-Flippen	\$233	2
44	Brenda Aguilar	Erika Guajardo	\$233	2
45	Angela Francis	Carolyn Rios	\$196	2
46	Ruth Drewitt	Stacey Curry	\$168	2
47	Vickie Alexander	Christina Samuels	\$157	2
48	Libra Banke	Cindy Machado-Flippen	\$157	2
49	Debra-Anne Singleton	Director	\$154	2
50	Christine Corelli-DeSim-	Denise Pettet	\$150	2

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Dawn
Auker Unit



Jose
Guajardo Unit



Lynda
Shaw Unit



Brenda
Auker Unit



Ann Marie
Stanley Unit



Ginny
MacFlip Unit



Angela
MacFlip Unit



Kristen
Pettet Unit



Karen
Shaw Unit



Libra
MacFlip Unit



Alison
Auker Unit



Dawn
Shaw Unit



Angela
MacFlip Unit



Susan
Shaw Unit



Venus
Pratt Unit



Diane
Stanley Unit



Nancy
MacFlip Unit



Bianca
Maldonado Unit



Cassandra
Maldonado Unit



Kithie
Shaw Unit

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Linda

Arbuckle Unit



Tania

Samuels Unit



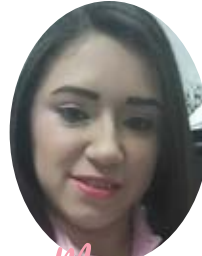
Brenda

Guajardo Unit



Johanna

Maldonado Unit



Miriam

Guajardo Unit



April

Auker Unit



Danielle

Ahrens Unit



Phyllis

Pratt Unit



Katie

Stanley Unit



Tamara

Shaw Unit



Audra

Stanley Unit



Sandra

Stanley Unit



Jessica

Maldonado Unit



Stephanie

Shaw Unit



Crystal

Arbuckle Unit



Elizabeth

MacFlip Unit



Carla

MacFlip Unit



Lisa

Powell Unit



Patricia

Stanley Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Kim

Arbuckle Unit



Nicole

Shaw Unit



Denise

MacFlip Unit



Dawn

Rios Unit



Athena

Maldonado Unit



Tabitha

Maldonado Unit



Amie

Arbuckle Unit



Melissa

Shaw Unit



Bonnie

Shaw Unit



Sherron

Samuels Unit



Mary

MacFlip Unit



Cheryl

Auker Unit



Tina

Arbuckle Unit



Laurie

MacFlip Unit



Sara

Huerta Unit



Rebecca

Shaw Unit



Christina

Brown Unit



Yenessa

MacFlip Unit



DuAnne

Shaw Unit



Beth Ann

Shaw Unit



Erin

Arbuckle Unit



Barbie

Shaw Unit



Deborah

Powell Unit



Cecilia

Pratt Unit

Top 50 Selling Consultants

BURNETT NATIONAL AREA



Alicia Davis



Angela Cline



Leeann Willis



Deborah Buscher



Meggan Mangona



Brooke Lucas



Judy Gardner



Mary Puetz



Tanya Mullins



Ashley Lynch

	Name	Unit	YTD Retail
1	Alicia Davis	Caitlyn Underwood	\$37,438
2	Angela Cline	April Hutchinson	\$32,029
3	Cristine Willis	Jennifer Raley	\$30,915
4	Deborah Buscher	Megan Lawrence	\$30,221
5	Meggan Mangona	Jenna Roberts	\$27,643
6	Brooke Lucas	Jessica Hottle	\$23,574
7	Judy Gardner	April Hutchinson	\$22,835
8	Mary Puetz	Rachel Webster	\$22,594
9	Tanya Mullins	LeAnna Funk	\$22,047
10	Ashley Lynch	Christina Frantz	\$21,683
11	Cortney Pallo	Samantha Ewing	\$20,972
12	Marcia Flaherty	Dawn Mallery	\$20,939
13	Nicole Staudt	Elizabeth Holmes	\$19,482
14	Ellen Pape	Heather Erbe	\$18,908
15	Samantha Jordan	Melissa Linton	\$18,732
16	Lisa Dewart	Christina King	\$18,349
17	Michelle Martinez	Caitlyn Underwood	\$18,176
18	Mimi Witsken	Rachel Webster	\$17,949
19	Angie Everson	Christina King	\$17,693
20	Kara Taylor	Christina Frantz	\$17,686
21	Amy Langdon	Samantha Ewing	\$17,618
22	Jennifer Newton	April Hutchinson	\$17,236
23	Amanda Sponseller	Kaci Church	\$17,102
24	Mary Bowmer	Jennifer Raley	\$16,939
25	Arelis Torres Velazquez	Ciara Peyton	\$16,420
26	Ariel Davis	Samantha Ewing	\$16,135
27	Ann Hinkle	Kaci Church	\$16,105
28	Melissa Gross	Jennifer Raley	\$15,968
29	Anecia Maroney	Heather Erbe	\$15,961
30	Courtney Seldenright	Christina King	\$15,451
31	Joni Worrell	Aleta Blakley	\$15,230
32	Tava Reese	Aleta Blakley	\$15,025
33	Erin Farler	Christina Frantz	\$14,993
34	Lacey Maxton	Amanda Nieman	\$14,402
35	Stephanie Seefried	Christina Frantz	\$14,239
36	Mary Wilbur	April Hutchinson	\$14,228
37	Melissa Anderson	Amber Nichols	\$14,205
38	Kayla Lupa	Samantha Ewing	\$14,050
39	Rebecca Parido	Keisha Hicks	\$13,688
40	Tiffany Lonaker	Amber Nichols	\$13,575
41	Mandy Sullivan	Amber Nichols	\$13,357
42	Leslie Raisor	Amber Nichols	\$13,279
43	Anna Beard	Julia Burnett	\$13,125
44	Angela Ross	Elizabeth Holmes	\$12,859
45	Jessica Johnson	Samantha Ewing	\$12,842
46	Rebecca Gentle	Julia Burnett	\$12,632
47	Rachel Wrobel	Jenna Roberts	\$12,442
48	Michelle Weger	April Hutchinson	\$12,385
49	Taylor Harrison	Samantha Ewing	\$12,358
50	Maci Kreilein	Jennifer Howard	\$12,304

Top 50 Sharing Consultants

BURNETT NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Jessica Hottle



Samantha Ewing



Taylor Van Winkle



Jenna Roberts



Amber Nichols



Ciara Peyton



LeAnna Funk



Loganne Stone



Jennifer Howard



Tina Frantz

	Name		Commission	QTM
1	Jessica Hottle	Director	\$3,806	23
2	Samantha Ewing	Director	\$3,411	18
3	Taylor Van Winkle	Director	\$1,247	18
4	Jenna Roberts	Director	\$3,370	15
5	Amber Nichols	Director	\$1,719	14
6	Ciara Peyton	Director	\$2,163	13
7	LeAnna Funk	Director	\$661	10
8	Loganne Stone	Samantha Ewing	\$1,130	9
9	Jennifer Howard	Director	\$888	9
10	Christina Frantz	Director	\$2,209	8
11	Cristine Willis	Jennifer Raley	\$1,345	8
12	Caitlyn Underwood	Director	\$825	8
13	Jennifer Raley	Director	\$1,581	7
14	Julie McGlinchey	Rachel Webster	\$1,255	7
15	Kaci Church	Director	\$1,193	7
16	Sydney Overcast	Director	\$589	7
17	Mary Mullins	LeAnna Funk	\$1,011	6
18	Deborah Buscher	Megan Lawrence	\$976	6
19	Casie Breen	Samantha Ewing	\$637	6
20	Alicia Davis	Caitlyn Underwood	\$430	6
21	Meggan Mangona	Jenna Roberts	\$349	6
22	Elizabeth Holmes	Director	\$1,136	5
23	Rachel Webster	Director	\$964	5
24	Taylor Collier	Director	\$621	5
25	Angela Cline	April Hutchinson	\$314	5
26	Dawn Mallery	Director	\$1,044	4
27	Heather Gibson	Director	\$711	4
28	Grace Class	Ciara Peyton	\$636	4
29	Chelsey Burling	Director	\$526	4
30	Janet Schmitt	Jennifer Howard	\$521	4
31	Dana Sone	Director	\$480	4
32	Tava Reese	Aleta Blakley	\$348	4
33	Mary Wilbur	April Hutchinson	\$236	4
34	Lauren Kofford	Amber Nichols	\$727	3
35	Ashley Lynch	Christina Frantz	\$400	3
36	Laura Turner	Amber Nichols	\$374	3
37	Brooke Lucas	Jessica Hottle	\$331	3
38	Emily Schulte	Christina Frantz	\$288	3
39	Megan Caldwell	Taylor Van Winkle	\$237	3
40	Jessica Tompkins	Ciara Peyton	\$219	3
41	Julia Hopkins	Rachel Webster	\$206	3
42	Samantha Jordan	Melissa Linton	\$198	3
43	Perlina Dupler-Benson-	Ciara Peyton	\$185	3
44	Keisha Hicks	Director	\$171	3
45	Amanda Powell	Christina Frantz	\$155	3
46	Heather Blevins	Taylor Collier	\$153	3
47	Tiffani Smith	Taylor Van Winkle	\$139	3
48	Christina King	Director	\$109	3
49	Miranda Bohannon	Jennifer Raley	\$71	3
50	Alysia Teegarden	Amber Nichols	\$540	2

EPiC
Burnett

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Melissa
Raley Unit



Julie
Webster Unit



Kathleen
Frantz Unit



Lecann
Raley Unit



Monica
Raley Unit



Alicia
Underwood Unit



Erin
Frantz Unit



Judy
Hutchinson Unit



Amy
Hutchinson Unit



Samantha
Linton Unit



Lauren
Nichols Unit



Anecia
Erbe Unit



Nicole
Holmes Unit



Anna
Burnett Unit



Heather
Collier Unit



Kelsey
Roberts Unit



Casie
Ewing Unit



Nicole
Burnett Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Jelena
Nichols Unit



Shawndra
Hutchinson Unit



Heidi
Buscher Unit



Joanna
Burnett Unit



Emily
Hutchinson Unit



Catie
Linton Unit



Grace
Peyton Unit



Jessica
Peyton Unit



Jessica
Burnett Unit



Kelly
Collier Unit



Chrissy
Nichols Unit



Taylor
Frantz Unit



Amber
King Unit



Amanda
Frantz Unit



Maura
Frantz Unit



Jessica
Collier Unit



Barbara
Lawrence Unit



Christina
Buscher Unit



Julie
Webster Unit



Amy
Buscher Unit



Laura
Mallery Unit



Danielle
Roberts Unit



Brooke
Hottle Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Ashley
Frantz Unit



Megan
Roberts Unit



Janie
Raley Unit



Jenny
Hutchinson Unit



Ashley
Peyton Unit



Amanda
Frantz Unit



Danielle
Hutchinson Unit



Kendra
Erbe Unit



Janet
Howard Unit



Allyson
Frantz Unit



Mandy
Nichols Unit



Cat
King Unit



Kara
Frantz Unit



Jessica
Peyton Unit



Laura
Nichols Unit



Crystal
Hutchinson Unit



Miranda
Linton Unit



Leslie
Blakely Unit



Kirsten
Linton Unit

Top 50 Selling Consultants

LAUCLAN NATIONAL AREA



Angela Casola



Lindsay Isaacs



Connie Saho



Colleen Elliott



Mary Cooper



Lindsay Amundson



Tiffany Johnson



Rachel Rice



Carrie Langley



Lindsey Clevenger

	Name		YTD Retail
1	Angela Casola	Leah Lauchlan	\$37,058
2	Lindsay Isaacs	Amy Rhoades	\$31,962
3	Connie Saho	Katie Colson	\$27,840
4	Colleen Elliott	Leah Lauchlan	\$24,602
5	Mary Cooper	Andrea Barts	\$22,572
6	Lindsay Amundson	Hillary Puthoff	\$21,206
7	Tiffany Johnson	Andrea Barts	\$20,788
8	Rachel Rice	Lee Ann Girard	\$20,092
9	Carrie Langley	Hillary Puthoff	\$19,586
10	Lindsey Clevenger	Hillary Puthoff	\$18,795
11	Paige Doan	Andrea Barts	\$18,741
12	Darcy Angulo	Amy Rhoades	\$18,404
13	Heather May	Kara Scheidt	\$18,324
14	Samantha Apperson	Leah Lauchlan	\$18,314
15	Sara Miller	Amy Rhoades	\$18,271
16	Berlinda Paul	Katie Colson	\$17,604
17	Laura Moore	Lee Ann Girard	\$17,238
18	Melissa Jameson	Blythe Egbert	\$16,891
19	Nissa Beasley	Katie Colson	\$15,723
20	Mary King	Hillary Puthoff	\$14,309
21	Stephanie Skidmore	Charlotte Goodykoontz	\$14,154
22	Korie Stiff	Leah Lauchlan	\$14,071
23	Paula Bromley Bouck	Leah Lauchlan	\$13,871
24	Cheyenne Guyette	Kara Scheidt	\$13,466
25	Keri Knott	Melody Funkhouser	\$13,306
26	Caitlin Morris	Amy Rhoades	\$12,822
27	Emily McManus	Leah Lauchlan	\$12,670
28	Tammy Toles	Kara Scheidt	\$12,393
29	Stacy Ackerman	Leah Lauchlan	\$12,370
30	Teresa Benter	Katie Colson	\$12,161
31	Rose Paine	Leah Lauchlan	\$11,159
32	Amanda Sutton	Leah Lauchlan	\$10,931
33	Ausia Anderson	Charlotte Goodykoontz	\$10,905
34	Catie Browning	Amy Rhoades	\$10,738
35	Leslie Hoffman	Hillary Puthoff	\$10,559
36	Megan Seal	Kara Scheidt	\$10,043
37	Mary Glasser	Melody Funkhouser	\$9,986
38	Marinete Andrade	Melody Funkhouser	\$9,974
39	Lacey Valentine	Leah Lauchlan	\$9,715
40	Shelly Harrison	Andrea Barts	\$9,679
41	Jaime Havrilla	Leah Lauchlan	\$9,559
42	Jennifer Menner	Amy Rhoades	\$9,331
43	Goldie Yoder	Alicia Barlow	\$9,301
44	Amber Dye	Blythe Egbert	\$9,212
45	Claire Walters	Julie Becker	\$9,144
46	Tiffani OHair	Andrea Barts	\$8,930
47	Carol Beck Blundy	Leah Lauchlan	\$8,930
48	Charlotte Fuchs	Hillary Puthoff	\$8,812
49	Stephanie Cost	Blythe Egbert	\$8,791
50	Stephanie Morris	Hillary Puthoff	\$8,584

Top 50 Sharing Consultants

LAUCLAN NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Hillary Puthoff



Melody Funkhouser



Charlotte Goodykoontz



Paige Doan



Amy Rhoades



Kara Scheidt



Lindsey Clevenger



Darcy Angulo



Lindsay Isaacs



Blythe Egbert

Name		Commission	QTM	
1	Hillary Puthoff	Director	\$4,399	23
2	Melody Funkhouser	Director	\$1,906	9
3	Charlotte Goodykoontz	Director	\$1,238	16
4	Paige Doan	Andrea Barts	\$1,111	5
5	Amy Rhoades	Director	\$924	6
6	Kara Scheidt	Director	\$836	5
7	Lindsey Clevenger	Hillary Puthoff	\$824	4
8	Darcy Angulo	Amy Rhoades	\$822	10
9	Lindsay Isaacs	Amy Rhoades	\$817	6
10	Blythe Egbert	Director	\$689	5
11	Colleen Elliott	Leah Lauchlan	\$688	4
12	Sara Miller	Amy Rhoades	\$524	6
13	Angela Casola	Leah Lauchlan	\$502	2
14	Alicia Barlow	Director	\$487	5
15	Rachel Rice	Lee Ann Girard	\$482	1
16	Cheyenne Guyette	Kara Scheidt	\$388	3
17	Andrea Barts	Director	\$338	3
18	Tiffany Johnson	Andrea Barts	\$329	4
19	Keri Knott	Melody Funkhouser	\$317	3
20	Lee Ann Girard	Director	\$279	4
21	Andrea Owens	Kara Scheidt	\$250	1
22	Niki Roberts	Hillary Puthoff	\$213	1
23	Leslie Hoffman	Hillary Puthoff	\$199	3
24	Megan Stephens	Leah Lauchlan	\$191	1
25	Mellissa Murphy	Andrea Barts	\$175	3
26	Kirstin Erisman	Hillary Puthoff	\$149	1
27	Tammy Toles	Kara Scheidt	\$137	1
28	Heather May	Kara Scheidt	\$120	1
29	Ann Stout	Hillary Puthoff	\$119	1
30	Courtney Barnett	Andrea Barts	\$119	1
31	Sabrina Coyle	Katie Colson	\$94	2
32	Kaylee Morris	Amy Rhoades	\$84	3
33	Julie Becker	Director	\$81	2
34	Katie Colson	Director	\$76	2
35	Cortney Oakley	Hillary Puthoff	\$73	1
36	Lindsey Rhoades	Hillary Puthoff	\$70	1
37	Dolly Pearson	Amy Rhoades	\$68	1
38	Mary Cooper	Andrea Barts	\$58	2
39	Stacy Ackerman	Leah Lauchlan	\$54	1
40	Amy Ragland	Amy Rhoades	\$45	1
41	Caitlin Morris	Amy Rhoades	\$40	1
42	Carli Minge	Alicia Barlow	\$30	1
43	Elizabeth Schell	Amy Rhoades	\$29	1
44	Tiffani OHair	Andrea Barts	\$26	1
45	Connie Saho	Katie Colson	\$26	1
46	Stacy Izaguirre	Amy Rhoades	\$24	1
47	Emily McManus	Leah Lauchlan	\$24	1
48	Angel Rideout	Charlotte Goodykoontz	\$24	1
49	Kelly Russ	Charlotte Goodykoontz	\$24	1
50	Ara Terry	Charlotte Goodykoontz	\$24	1



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Erin
Egbert Unit



Stephanie
Egbert Unit



Paige
Barts Unit



Colleen
Lauchlan Unit



Megan
Egbert Unit



Melissa
Egbert Unit



Megan
Lauchlan Unit



Darcy
Rhoades Unit



Angela
Lauchlan Unit



Lindsey
Puthoff Unit



KG
Barts Unit



Kara
Lauchlan Unit



Cindy
Egbert Unit



Emma
Lauchlan Unit



Tammy
Scheidt Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Teresa
Colson Unit



Brittanny
Egbert Unit



Paula
Lauchlan Unit



Mary
Barts Unit



Michelle
Egbert Unit



Cheyenne
Scheidt Unit



Leslie
Puthoff Unit



Keri
Funkhouser Unit



Riley
Barts Unit



Sara
Rhoades Unit



Mellissa
Barts Unit



Niki
Puthoff Unit



Lauren
Egbert Unit



Paige
Egbert Unit

Leading the Way

Who has the highest % of Reds in the Units with 3 or more Red Jackets?

SHAW



Carolyn

Director	# Reds	Unit Size	% Red
Carolyn Rios	3	37	8.11%
Erika Guajardo	4	58	6.90%
London Arbuckle	6	88	6.82%
Cheryl Auker	5	80	6.25%
Nadine Stanley	6	98	6.12%
Coty Maldonado	5	89	5.62%
Cindy MacFlippen	10	207	4.83%
Nicole Pratt	3	91	3.30%

BURNETT



Megan

Director	# Reds	Unit Size	% Red
Megan Lawrence	5	40	12.50%
Melissa Linton	4	37	10.81%
Tina Frantz	10	136	7.35%
Taylor Collier	3	42	7.14%
April Hutchinson	9	142	6.34%
Jennifer Raley	4	68	5.88%
Jenna Roberts	3	53	5.66%
Amber Nichols	6	120	5.00%
Ciara Peyton	3	72	4.17%

LAUCLAN



Andrea

Director	# Reds	Unit Size	% Red
Andrea Barts	5	63	7.94%
Blythe Egbert	9	193	4.66%
Hillary Puthoff	4	98	4.08%
Amy Rhoades	3	82	3.66%



Incredible Challenge



Area	# Red Jackets	Area Size	% Red
Pamela Shaw	64	1647	3.89
Julia Burnett	63	1446	4.36
Leah Lauchlan	31	910	3.41

YTD % AREA REDS

Area	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Shaw	4.07	3.49	2.63	2.63	3.12	3.27	2.97	2.42	3.74	3.86	3.89	
Burnett	3.62	3.04	2.95	3.17	3.45	2.92	3.19	3.22	3.88	3.88	4.36	
Lauchlan	3.30	2.67	2.89	3.42	4.28	3.67	3.50	3.55	3.38	3.01	3.41	

AREA WHOLESAL PRODUCTION

Area	July	August	September	October	November	December
Shaw	\$201,349	\$242,194	\$235,037	\$242,194	\$220,604	\$199,345
Burnett	\$159,104	\$200,523	\$251,650	\$201,884	\$219,661	\$163,393
Lauchlan	\$91,302	\$94,184	\$116,195	\$119,089	\$118,955	\$93,919

Area	January	February	March	April	May	June
Shaw	\$212,086	\$200,546	\$252,473	\$244,078	\$224,167	
Burnett	\$218,064	\$176,307	\$242,479	\$213,706	\$197,888	
Lauchlan	\$129,522	\$109,438	\$143,067	\$129,800	\$117,309	