

WE are EPiC



Epic Family
 Shaw National Area
 Burnett National Area
 Lauchlan National Area

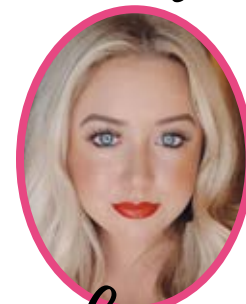
Top 20 in YTD Unit Growth

*Consultants who signed & became qualified this Seminar Year

	Sales Director	NSD	QTM*	NTM
1	Denise Pettet	Shaw	33	41
2	Ciara Peyton	Burnett	32	68
3	Samantha Ewing	Burnett	31	58
4	Cindy MacFlippen	Shaw	30	86
5	Tina Frantz	Burnett	29	73
6	Amy Rhoades	Lauchlan	29	65
7	Coty Maldonado	Shaw	27	116
8	Nicole Pratt	Shaw	26	104
9	April Hutchinson	Burnett	24	72
10	London Arbuckle	Shaw	24	53
11	Hillary Puthoff	Lauchlan	22	44
12	Jenna Roberts	Burnett	21	37
13	Taylor Van Winkle	Burnett	21	33
14	Amber Nichols	Burnett	17	44
15	Nancy Powell	Shaw	17	35
16	Erika Guajardo	Shaw	16	46
17	Andrea Barts	Lauchlan	16	31
18	Rachel Webster	Burnett	15	46
19	Stacey Curry	Shaw	14	38
20	Tina Samuels	Shaw	13	49



Denise



Ciara



Samantha



Top 25 Unit Club



Cindy



Tina



Coty



April



Blythe

	Sales Director	NSD	YTD Retail
1	Cindy MacFlippen	Shaw	\$717,304
2	Tina Frantz	Burnett	\$486,417
3	Coty Maldonado	Shaw	\$464,167
4	April Hutchinson	Burnett	\$462,700
5	Blythe Egbert	Lauchlan	\$433,605
6	Amber Nichols	Burnett	\$357,796
7	Hillary Puthoff	Lauchlan	\$343,080
8	Nicole Pratt	Shaw	\$337,247
9	Stacey Curry	Shaw	\$336,849
10	Nadine Stanley	Shaw	\$331,366
11	London Arbuckle	Shaw	\$323,573
12	Amy Rhoades	Lauchlan	\$303,094
13	Ciara Peyton	Burnett	\$280,705
14	Cheryl Auker	Shaw	\$267,252
15	Andrea Barts	Lauchlan	\$262,626
16	Samantha Ewing	Burnett	\$240,343
17	Denise Pettet	Shaw	\$209,057
18	Katie Colson	Lauchlan	\$206,891
19	Jenna Roberts	Burnett	\$199,011
20	Jen Howard	Burnett	\$194,279
21	Melissa Linton	Burnett	\$194,037
22	Jenny Raley	Burnett	\$176,382
23	Caitlyn Underwood	Burnett	\$175,656
24	Erika Guajardo	Shaw	\$172,067
25	Christina King	Burnett	\$166,822



EPIC Family

SHAW

Pamela Shaw	489
Cindy Machado-Flippen	395
Nadine Stanley	204
Stacey Curry	198
Erika Guajardo	156
Coty Maldonado	155
Mindy Gempel	128
London Arbuckle	127
Denise Pettet	103
Alina Brown	76
Carolyn Rios	71
Debbie Dodge	63
Lupita Villarreal	62
Cheryl Auker	60
Tiffany Huerta	59
Nicole Pratt	58
Nancy Powell	56
Debra-Anne Singleton	55
Amanda Ahrens	53
Elizabeth Lee	43
Christina Samuels	42
Raquel Martinez	36
Jennifer Lovvorn	28
Shayla McCloud	17
Gail Hopwood	12

2746

FRIENDLY COMPETITION

BURNETT

Tina Frantz	243
Megan Lawrence	205
April Hutchinson	184
Jenny Raley	155
Rachel Webster	139
Amber Nichols	114
Jenna Roberts	90
Caitlyn Underwood	90
Christina King	84
Aleta Blakley	74
Jennifer Howard	72
Samantha Ewing	69
Chelsey Burling	64
Donna Slone-Crumbie	60
Melissa Linton	58
Elizabeth Holmes	57
Tayler Collier	48
Jessica Hottle	47
Ciara Peyton	43
Keisha Hicks	42
LeAnna Funk	41
Dawn Mallery	41
Julia Burnett	39
Taylor Van Winkle	32
Sydney Overcast	28
Amanda Nieman	26
Heather Gibson	24
Kaci Church	15
Dana Sone	14

2223

LAUHLAN

Leah Lauchlan	185
Hillary Puthoff	127
Blythe Egbert	105
Amy Rhoades	94
Charlotte Goodykoontz	89
Kara Scheidt	73
Melody Funkhouser	57
Katie Colson	54
Lee Ann Girard	53
Andrea Barts	39
Alicia Barlow	19
Julie Becker	10

905





Directors in Qualification

SHAW

Who is Next?

BURNETT



Debbie

Lawrence Unit



Emily

Frantz Unit

LAUCLAN



Lindsay

Rhoades Unit

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!




<p>1. <i>Senior Consultant</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>2.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>3. <i>Star Team Builder</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>4.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>5. <i>Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>6.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>7.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>8. <i>Elite Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>9.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>10. <i>Director in Qualification</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>11.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>12. <i>Half-Way There!</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>13.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>14.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>15.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>16.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>17.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>18.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>19.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>20.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>21.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>22.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>23.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>24.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>25.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>26.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>27.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>28.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>29.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>30. Director!</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	 <p>Production</p> <p>Month 1: _____</p> <p>Month 2: _____</p> <p>Month 3: _____</p> <p>Month 4: _____</p>	

RED JACKET

Calculator



CALCULATE YOUR CHECK

Personal Sales _____

Personal Team Production _____

Great Start Qualifieds _____

1st Time Reds _____



Personal Sales (x.50) _____

Personal Team Production _____

x (.04 or .06 or .08 or .09 or .13)

2nd Tier Team Production _____

x (.05)

GSQ x \$50 _____

1st Time Reds x \$100 _____

Car Cash _____

TOTAL

CREATE WEALTH

PERSONAL SALES

50%

PERSONAL TEAM

Star Team Builder

Production

Commission

< \$1,000

4%

\$1,000-\$1,799.99

6%

\$1,800 +

8%

Team Leader

9% - default commission

13% - 5+ team members place \$225+ wholesale orders & you place a \$600 wholesale order

Elite Team Leader

9% or 13% - 1st Tier as outlined above

5% -2nd Tier when you have 1 active Red Jacket on your team and \$2,000+ combined product of personal, 1st, & 2nd Tier.

Team Building Bonus

\$50 for each Great-Start Qualified New Team Member

\$100 for each 1st Time Red Jacket promoted

Car Cash

If opting for Cash

\$425





On-Target Car Drivers

ON-TARGET

- Five or more active personal team members.
- \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

QUALIFICATION (1-4 months)

- \$23,000 combined personal/team wholesale Section 1 production (you may contribute up to \$5,000 in personal wholesale Section 1)
- 16 active personal team members
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

SHAW AREA

BURNETT AREA

Alicia Davis (Underwood)

LAUCHLAN AREA

Oh Yes! IT'S
FREE





Spark Achievers

SHAW NATIONAL AREA

Athena Karagiannis	Weinstein	Victoria Edgecomb	Maria Garcia	Phyllis Bentil
Rachel Terrell	Audra Di Bello	Katie Black	Geraldine Losgar	Kristen Lowe
Jennifer Lovvorn	Monika Sanchez	Debbie Grube-Taylor	Raquel Martinez	Danielle Martinez
Danielle Paul	Miriam Arenas	Collonda West	Tracey Robinson	Sherron Nesmith
Nancy Powell	Ekua Ollennu	Cindy Machado-Flippen	Heather Mady	Kristen Pettet
London Arbuckle	Angie Taylor	Monica Marko	GINNY JEAN	Joann Jordan
Alina Brown	Coty Maldonado	Courtney Buckalew	Alisa Bohanna	Susan Pride
Erika Guajardo	Nadia Chery	Venus Highsmith	Dawn Eisenhauer	Stacy Collins
Basheva Elbaum	Sharon Verhagen	Amy Angley	Carolyn Rios	Valery Gonzalez
Amanda Ahrens	Keyla Hernandez	Stephanie Thomas	Sandra Patlan	Karen Mann
Andrea Kolodiy	Cassandra Sanchez	Edna Martinez	Paulina Nazario	Naa-Ashokor Ollennu
Melissa Lutz	Jessica Vigstol	Hernandez	Shannon Blakesley	
Jessica Dominguez	Sara Ramos	Tanika Franklin-Francis	Carla Jessee	
Jose Bravo	Sheila Smarts	Victoria Reed	Marcelle Mullins	
Melinda Garcia	Linda Oriabure	Christy Rattray	Julie Muse	
Debra-Anne Singleton	Stacey Curry	Yolanda Fields	Yenessa Sanchez	
Cheryl Auker	Colleen Greenhalgh	Tamilia Ward	Kelly Diener	
Nicole Pratt	Denise Harris	Miriam Schnitzler	Kimberly Deshon	
Mindy Gempel	Maritza Barrett	Ilina Rodriguez	Nicole Caldwell	
Ruth Drewitt	Melissa Mason	Schrell Sanders	Yvonne Diaz	
Nancy Mayer	Sarah Penton	Jill Riffey	Cecelia Williams	
Elizabeth Sieger	Teresa Billingsley	Shayla McCloud	Allison Alcineus	
Christina Samuels	Cindy Piatt	Ashley Gardiner	Debra Odom	
Lynda Crick	Pia Bose	Ashley Scuteri	Irene Imperio	
Kitty Eller	Tamara Boyhont	Rachel Acevedo	Elizabeth Lee	
Linda Loud	Linda Vittitoe	Miah Hunter	ZaeVista Arnold	
Kelley Heller-Vela	Dawn Struble	Marilyn Esquilin	Denise Pettet	
Tiffany Huerta	Christine Fernicola	Tesha Sanders	Karen Weaver	
Benita Conn	Angie Dunlap	Diane Mahoney	Veronica Gomez	
Nadine Huckabee-Stanley	Gail Hopwood	Maryanna Wilson	Darlene Wolf	
Rachel Leah	Angela Mujica		Ann Marie Hubbard	
	Josette Jeffrey		Tina Robinette	

BURNETT NATIONAL AREA

Mary Bowmer	Faith Genoe	Sydney Overcast	Johnston	Shariece Stanley
Alicia Davis	Jennifer Howard	Tanya Mullins	Jackie Green	Amber Nichols
Deneen Fumich	Aleta Blakley	Mary Puetz	Rachel Webster	Kaci Church
Jillian Riley	Angela Cline	Rachel Wrobel	Joy Kornish	Mary Cox
Jessica Hottle	Dana Sone	Katresa Gumbert	Amy Keeley	Amanda Hood
Keisha Hicks	Melissa Linton	Samantha Ewing	Anna Beard	Jessica Henry
Amber Guzman	Deborah Buscher	Maura Harrison	Angie Everson	Christina King
Lauren Kofford	Lisa Taylor	Brooke Lucas	Heather Gibson	Ruth Wells
Christina Frantz	Daisy McMurray	Anecia Maroney	Jennifer Siebert	Dawn Drinnon
Chelsey Burling	Donna Slone-Crumbie	Meggan Mangona	Amanda Nieman	Tiffani Smith
Larissa Ruelas	Judy Gardner	Heather Alvey	Erin Riggs	Pourcha Harris
Samantha Jordan	Amy Langdon	April Goney	Ashley Popham	Mary Mullins
Chelsea Fulks	LeAnna Funk	Ellen Pape	Kristin Davis	April Hutchinson
Jenna Roberts	Taylor Van Winkle	Deirdre Taylor	Alysia Teegarden	Ashley Gilmore



Spark Achievers

Dawn Mallery
Lorinda Shumate
Cristine Willis
Tiffany Lonaker
Lynnda Kozera
Marcia Flaherty
Maci Kreilein
Mandy Sullivan
Melissa Gross
Samantha Ryan
Raven Allen
Tammy Bosak
Perlina Dupler-
Bensonhaver
Holly Langham

Melissa Wilson
Amanda Bush
Jamie Herron
Dawn Hedrick
Barbara Otto
Leslie Raisor
Megan Lawrence
Mary Wilbur
Courtney
Seldenright
Kelly Cox
Jennifer Raley
Katelin Yenichek
Priscilla Finchum
Brooke Hasher

Alicia Menegay
Tracy Perks
Natividad Rondan
Bernal
Kelsey Bradford
Haley Greenfield
Elizabeth Holmes
Cody Tangeman
Ashley Lynch
Amanda Sponseller
Patty Stine
Jennifer Newton
Saran Goubeaux
Breanna Deem
Karen Frost

Danielle Hinds
Jasmine Parks

LAUCLAN NATIONAL AREA

Jessica Sherman
Melody Funkhouser
Jacqueline Morehead
Niki Roberts
Ceferina Estoloso
Ara Terry
Lindsay Amundson
Jennifer Bynner
Catie Browning
Hillary Puthoff
Alicia Barlow
Blythe Egbert
Jaime Havrilla
Connie Saho
Goldie Yoder
Desirae Arthur
Colleen Elliott
Tiffany Johnson

Lindsay Isaacs
Amy Rhoades
Lori McPeek
Andrea Barts
Caitlin Morris
Angela Casola
Melissa Moody
Kristin Annoye
Leslie Hoffman
Annette Pleiman
Stacy Ackerman
Cheyenne Guyette
Autumn Berry
Krista Decker
Joan Gudeman
Mary Cooper
Katie Colson
Tabitha Graham

Berlinda Paul
Carrie Langley
Sara Miller
Allyssa Kelley
Lee Ann Girard
Heather May
Julie Becker
Charlotte Goodykoontz
Laura Moore
Nayeli Ramirez
Olivia Monnin
Jessica Staats
Kara Scheidt
Laura Meyer
Becky Hyatt
Debra Walker
Lindsey Clevenger
Stephanie Skidmore

Nissa Beasley
Phyllis Bartlett
Megan Spees
Samantha Apperson
Mary Glasser
Kylie Churchill
Randa Prendergast



MARY KAY

EMBRACE THE GOLDEN RULE.

MAY

ONE OF MARY KAY ASH'S MOST BELOVED VALUES WAS PRACTICING THE GOLDEN RULE BY TREATING OTHERS AS YOU WOULD WANT TO BE TREATED.

You can accomplish this by checking in with your customers just to see how they are doing. Helping out new team members as they learn to develop their Mary Kay businesses. And sharing fabulous *Mary Kay*® products with everyone, because who doesn't want to look and feel their best.

When you set and achieve a retail selling goal to support placing a \$600* or more wholesale Section 1 order this month, you can earn the May jewelry piece designed by R.J. Graziano. The May jewelry piece is a stylish chain necklace that can be worn alone or with other pieces from the *Spark a Chain Reaction!* Collection you have earned or could earn when you achieve your monthly goals.

SPARK A CHAIN REACTION!

Visit *Mary Kay InTouch*® for complete challenge rules and details.

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per challenge achiever each month.

MARY KAY

SPARK YOUR DETERMINATION!

SUMMER CONSISTENCY CHALLENGE

April 1 – June 30, 2021



SPARK A CHAIN REACTION!

As the end of the Seminar year approaches, now is the time to focus on your determination. Now is the time to climb. What remains on your list of goals? Whether you're aiming to consistently hit and exceed your production goals, develop teams or do both, your sheer determination can offer you the fresh energy you need to carry that torch and finish stronger than ever before! As **Mary Kay Ash** said, **"A determined person cannot be kept from success. Place stumbling blocks in her way, and she will take them for stepping-stones and will climb to newer heights."**

And when you believe in your sales goals and achieve them, you could earn this **Spark a Chain Reaction!** Summer Consistency Challenge bracelet by **R.J. Graziano!**

Independent Beauty Consultants and Independent Sales Directors who achieve the *Spark a Chain Reaction!* Challenge each month* **from April 1 through June 30** will receive this fashionable bracelet, which coordinates with additional consistency challenge pieces this Seminar year!

Go to *Mary Kay InTouch*[®] for complete challenge rules and details.

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*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per contest achiever each month.



Team \$2000

Red Jacket Teams with \$2000+ in Production
(includes 1st & 2nd Tier)

SHAW AREA



Kristen
\$5,279



Lynda
\$3,774



Brenda
\$3,227



Bianca
\$3,178



Jose
\$2,650



Jose
\$2,650



Kim
\$2,615



Angela
\$2,364



Denise
\$2,282



Jessica
\$2,099



Marilyn
\$2,094



Tamilya
\$2,018



Miriam
\$2,006

BURNETT AREA



Alicia
\$5,527



Barbara
\$3,719



Jenny
\$3,713



Nicole
\$3,198



Alysia
\$3,193



Ashley
\$2,851



Samantha
\$2,519



Judy
\$2,328



Joanna
\$2,271



Melissa
\$2,238



Allyson
\$2,197



Team \$2000

Red Jacket Teams with \$2000+ in Production
(includes 1st & 2nd Tier)

LAUCLAN AREA



Colleen
\$5,006



Angela
\$4,425



Lindsay
\$4,402



Megan
\$3,497



Cheyenne
\$2,656



Lindsey
\$2,229



Epic Reds

Reds with Reds on their Team

SHAW AREA



Dawn

Aucker Unit



Brenda

Aucker Unit



Sandra

Stanley Unit



Mary

MacFlip Unit



Lisa

Powell Unit



Venus

Pratt Unit



Angela

MacFlip Unit



Tamilya

Samuels Unit

BURNETT AREA



Kathleen

Frantz Unit



Jelena

Nichols Unit



Tonya

Nichols Unit



Debbie

Nichols Unit



Jessica

Peyton Unit

LAUCLAN AREA



Paige

Barts Unit



Erin

Egbert Unit



Legacy Leaders

Directors who have 3 or more Red Jackets in their Unit

SHAW AREA



Cindy



Cheryl



Nadine



London



Coty



Nicole



Carolyn



Tina



Pam

BURNETT AREA



Tina



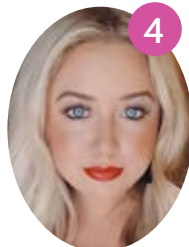
April



Amber



Melissa



Ciara



Megan



Tayler



Jenna



Julia

LAUCLAN



Blythe



Andrea



Hillary



Amy



Leah

Top 50 Selling Consultants

SHAW NATIONAL AREA



Danielle Paul



Basheva Elbaum



Lynda Crick



Melissa Lutz



Nancy Mayer



Christy Rattray



Sheila Smarts



Angie Taylor



Lupita Villarreal



Tanika Franklin-Francis

	Name		YTD Retail
1	Danielle Paul	Gail Hopwood	\$77,457
2	Basheva Elbaum	Cindy Machado-Flippen	\$43,329
3	Lynda Crick	Pamela Shaw	\$33,731
4	Melissa Lutz	Pamela Shaw	\$28,928
5	Nancy Mayer	Cindy Machado-Flippen	\$28,757
6	Athena Karagiannis	Coty Maldonado	\$27,977
7	Christy Rattray	Debbie Dodge	\$27,548
8	Sheila Smarts	Stacey Curry	\$27,306
9	Angie Taylor	Nadine Huckabee-Stanley	\$26,358
10	Pia Bose	Denise Pettet	\$25,586
11	Tanika Franklin-Francis	Stacey Curry	\$25,277
12	Angela Mujica	Carolyn Rios	\$25,025
13	Kitty Eller	Pamela Shaw	\$24,709
14	Ruth Drewitt	Stacey Curry	\$24,182
15	Linda Oriabure	Stacey Curry	\$23,796
16	Linda Vittitoe	London Arbuckle	\$23,190
17	Vickie Alexander	Christina Samuels	\$22,329
18	Karen Weaver	Pamela Shaw	\$22,084
19	Yolanda Fields	Nicole Pratt	\$21,362
20	Jessica Dominguez	Erika Guajardo	\$21,216
21	Linda Loud	Pamela Shaw	\$21,142
22	Miriam Schnitzler	Cindy Machado-Flippen	\$20,159
23	Dawn Struble	Cindy Machado-Flippen	\$19,053
24	Dawn Eisenhauer	Pamela Shaw	\$18,864
25	Kelley Heller-Vela	Raquel Martinez	\$18,799
26	Cassandra Sanchez	Coty Maldonado	\$18,732
27	Rosalia Guerra	Coty Maldonado	\$18,728
28	Rachel Acevedo	Coty Maldonado	\$18,623
29	Kristen Lowe	Pamela Shaw	\$18,564
30	Katie Black	Nadine Huckabee-Stanley	\$18,166
31	Marilyn Esquilin	Cindy Machado-Flippen	\$17,950
32	Bianca Moreno	Coty Maldonado	\$17,908
33	Allison Alcineus	Stacey Curry	\$17,878
34	Denise Harris	Cindy Machado-Flippen	\$17,378
35	Sandra Galloway	London Arbuckle	\$17,359
36	Cecelia Williams	Nicole Pratt	\$17,246
37	Christine Fernicola	Denise Pettet	\$16,696
38	Collonda West	Shayla McCloud	\$16,435
39	Sharon Verhagen	Cindy Machado-Flippen	\$16,163
40	Benita Conn	Pamela Shaw	\$16,158
41	Lizbeth De La Garza	Coty Maldonado	\$16,045
42	Angelia Nunn	Christina Samuels	\$15,698
43	Miriam Arenas	Erika Guajardo	\$15,689
44	Araceli Moreno	Erika Guajardo	\$15,628
45	Tressilind Mozie	Stacey Curry	\$15,610
46	Venus Highsmith	Nicole Pratt	\$15,262
47	Charissa Smith	Shayla McCloud	\$15,136
48	Shannon Blakesley	Pamela Shaw	\$14,615
49	Diane Mahoney	Nadine Huckabee-Stanley	\$14,602
50	Kristen Pettet	Denise Pettet	\$14,452

Top 50 Sharing Consultants

SHAW NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commissions earned



London Arbuckle



Nancy Powell



Kristen Pettet



Denise Pettet



Lupita Villarreal



Erika Guajardo



Stacey Curry



Nicole Pratt



Shayla McCloud



Alina Brown

	Name		Commission	QTM
1	London Arbuckle	Director	\$1,519	28
2	Nancy Powell	Director	\$1,563	25
3	Kristen Pettet	Denise Pettet	\$1,410	23
4	Denise Pettet	Director	\$1,096	23
5	Lupita Villarreal	Director	\$2,638	14
6	Erika Guajardo	Director	\$1,740	14
7	Stacey Curry	Director	\$4,057	12
8	Nicole Pratt	Director	\$1,226	11
9	Shayla McCloud	Director	\$735	9
10	Alina Brown	Director	\$1,125	8
11	Carolyn Rios	Director	\$1,512	7
12	Tiffany Huerta	Director	\$774	7
13	Amanda Ahrens	Director	\$317	7
14	Coty Maldonado	DirectorSales Director	\$3,563	6
15	Christina Samuels	Director	\$393	6
16	Mindy Gempel	Director	\$1,154	5
17	Raquel Martinez	Director	\$202	5
18	Angie Taylor	Nadine Huckabee-Stanley	\$104	5
19	Elizabeth Lee	Director	\$765	4
20	Angela Mujica	Carolyn Rios	\$715	4
21	Jose Bravo	Erika Guajardo	\$321	4
22	Debby Nesmith	Christina Samuels	\$242	4
23	Cindy Machado-Flippen	DirectorSales Director	\$237	4
24	Leticia Dean	Nicole Pratt	\$227	4
25	Tabitha Kearney	Coty Maldonado	\$0	4
26	Tina Parker	London Arbuckle	\$595	3
27	Rebecca Remsburg	Pamela Shaw	\$485	3
28	Cecelia Williams	Nicole Pratt	\$303	3
29	Rachel Acevedo	Coty Maldonado	\$284	3
30	Denise Harris	Cindy Machado-Flippen	\$123	3
31	Bianca Moreno	Coty Maldonado	\$122	3
32	Victoria Reed	Amanda Ahrens	\$110	3
33	Tamilia Ward	Christina Samuels	\$80	3
34	Johanna Amaya	Coty Maldonado	\$0	3
35	Sara Ramos	Tiffany Huerta	\$0	3
36	Cheryl Auker	Director	\$493	2
37	Lynda Crick	Pamela Shaw	\$445	2
38	Jennifer Lovvorn	Director	\$260	2
39	Marilyn Esquilin	Cindy Machado-Flippen	\$247	2
40	Nicole Buchanan	Cindy Machado-Flippen	\$233	2
41	Brenda Aguilar	Erika Guajardo	\$233	2
42	Angela Francis	Carolyn Rios	\$176	2
43	Ruth Drewitt	Stacey Curry	\$168	2
44	Libra Banke	Cindy Machado-Flippen	\$157	2
45	Debra-Anne Singleton	Director	\$154	2
46	Linda Vittitoe	London Arbuckle	\$154	2
47	Vickie Alexander	Christina Samuels	\$134	2
48	Jessica Vigstol	Tiffany Huerta	\$125	2
49	Christine DeSimone	Denise Pettet	\$119	2
50	Venus Highsmith	Nicole Pratt	\$113	2

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Lynda
Shaw Unit



Brenda
Auker Unit



Venus
Pratt Unit



Angela
MacFlip Unit



Kristen
Pettet Unit



Tannilia
Samuels Unit



Rachel
Maldonado Unit



Libra
MacFlip Unit



Alison
Auker Unit



Dawn
Shaw Unit



Marilyn
MacFlip Unit



Angela
MacFlip Unit



Susan
Shaw Unit



Ann Marie
Stanley Unit



Diane
Stanley Unit



Nancy
MacFlip Unit



Bianca
Maldonado Unit

EPiC

Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Cassandra

Maldonado Unit



Barbie

Shaw Unit



Linda

Arbuckle Unit



Karen

Shaw Unit



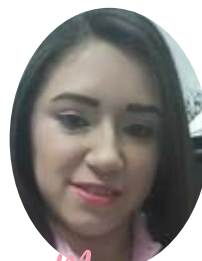
Johanna

Maldonado Unit



Dawn

Auker Unit



Miriam

Guajardo Unit



April

Auker Unit



Katie

Stanley Unit



Tamara

Shaw Unit



Jose

Guajardo Unit



Stacey

Samuels Unit



Audra

Stanley Unit



Sandra

Stanley Unit



Stephanie

Shaw Unit



Elizabeth

MacFlip Unit



Lisa

Powell Unit



Patricia

Stanley Unit



Kim

Arbuckle Unit



Nicole

Shaw Unit



Denise

MacFlip Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Dawn
Rios Unit



Ginny
MacFlip Unit



Joann
Curry Unit



Tabitha
Maldonado Unit



Annie
Arbuckle Unit



Heather
MacFlip Unit



Melissa
Shaw Unit



Bonnie
Shaw Unit



Carolyn
Curry Unit



Debby
Samuels Unit



Mary
MacFlip Unit



Cheryl
Auker Unit



Tina
Arbuckle Unit



Laurie
MacFlip Unit



Sara
Huerta Unit



Rebecca
Shaw Unit



Christina
Brown Unit



Yenessa
MacFlip Unit



Mahala
Pratt Unit



Ruthie
Shaw Unit



DuAnne
Shaw Unit



Dawn
MacFlip Unit



Jenn
Arbuckle Unit



Jessica
Huerta Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Deborah
Powell Unit



Laura
Auker Unit



Cecilia
Pratt Unit

Top 50 Selling Consultants

BURNETT NATIONAL AREA



Alicia Davis



Angela Cline



Deborah Buscher



Meggan Mangona



Brooke Lucas



Tanya Mullins



Mary Puetz



Cortney Pallo



Judy Gardner



Ashley Lynch

	Name	Unit	YTD Retail
1	Alicia Davis	Caitlyn Underwood	\$32,427
2	Angela Cline	April Hutchinson	\$29,109
3	Deborah Buscher	Megan Lawrence	\$28,978
4	Meggan Mangona	Jenna Roberts	\$26,432
5	Brooke Lucas	Jessica Hottle	\$22,131
6	Tanya Mullins	LeAnna Funk	\$21,475
7	Mary Puetz	Rachel Webster	\$21,230
8	Cortney Pallo	Samantha Ewing	\$20,774
9	Judy Gardner	April Hutchinson	\$20,215
10	Ashley Lynch	Christina Frantz	\$20,197
11	Marcia Flaherty	Dawn Mallery	\$20,039
12	Nicole Staudt	Elizabeth Holmes	\$18,236
13	Lisa Dewart	Christina King	\$18,153
14	Ellen Pape	Heather Erbe	\$17,676
15	Michelle Martinez	Caitlyn Underwood	\$17,259
16	Angie Everson	Christina King	\$17,241
17	Kara Taylor	Christina Frantz	\$17,211
18	Samantha Jordan	Melissa Linton	\$17,181
19	Jennifer Newton	April Hutchinson	\$16,545
20	Mimi Witsken	Rachel Webster	\$16,114
21	Areli Torres Velazquez	Ciara Peyton	\$15,827
22	Amy Langdon	Samantha Ewing	\$15,816
23	Ariel Davis	Samantha Ewing	\$15,669
24	Amanda Sponseller	Kaci Church	\$15,668
25	Ann Hinkle	Kaci Church	\$15,118
26	Courtney Seldenright	Christina King	\$15,065
27	Tava Reese	Aleta Blakley	\$15,025
28	Erin Farler	Christina Frantz	\$14,537
29	Melissa Gross	Jennifer Raley	\$14,506
30	Anecia Maroney	Heather Erbe	\$14,002
31	Stephanie Seefried	Christina Frantz	\$13,761
32	Rebecca Parido	Keisha Hicks	\$13,688
33	Lacey Maxton	Amanda Nieman	\$13,538
34	Kayla Lupa	Samantha Ewing	\$13,523
35	Mary Wilbur	April Hutchinson	\$13,346
36	Tiffany Lonaker	Amber Nichols	\$13,035
37	Melissa Anderson	Amber Nichols	\$12,992
38	Angela Ross	Elizabeth Holmes	\$12,859
39	Jessica Johnson	Samantha Ewing	\$12,748
40	Anna Beard	Julia Burnett	\$12,665
41	Joni Worrell	Aleta Blakley	\$12,362
42	Julie McGlinchey	Rachel Webster	\$12,123
43	Mandy Sullivan	Amber Nichols	\$12,116
44	Maci Kreilein	Jennifer Howard	\$12,095
45	Leslie Raisor	Amber Nichols	\$12,079
46	Tracy Barrett	Jennifer Howard	\$11,721
47	Crystal Wagner	April Hutchinson	\$11,607
48	Ruth Wells	Christina Frantz	\$11,491
49	Taylor Harrison	Samantha Ewing	\$11,287
50	Rachel Wrobel	Jenna Roberts	\$11,234

Top 50 Sharing Consultants

BURNETT NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Jessica Hottle



Samantha Ewing



Taylor Van Winkle



Jenna Roberts



Amber Nichols



Ciara Peyton



LeAnna Funk



Loganne Stone



Jennifer Howard



Tina Frantz

	Name		Commission	QTM
1	Jessica Hottle	Director	\$3,449	22
2	Samantha Ewing	Director	\$3,311	18
3	Taylor Van Winkle	Director	\$1,193	17
4	Jenna Roberts	Director	\$3,024	15
5	Amber Nichols	Director	\$1,514	13
6	Ciara Peyton	Director	\$2,021	12
7	LeAnna Funk	Director	\$661	10
8	Loganne Stone	Samantha Ewing	\$1,128	9
9	Jennifer Howard	Director	\$861	9
10	Christina Frantz	Director	\$2,058	8
11	Caitlyn Underwood	Director	\$822	8
12	Jennifer Raley	Director	\$1,370	7
13	Cristine Willis	Director	\$1,241	7
14	Kaci Church	Director	\$1,128	7
15	Julie McGlinchey	Rachel Webster	\$1,066	6
16	Mary Mullins	LeAnna Funk	\$999	6
17	Casie Breen	Samantha Ewing	\$628	6
18	Sydney Overcast	Director	\$397	6
19	Elizabeth Holmes	Director	\$1,136	5
20	Rachel Webster	Director	\$927	5
21	Deborah Buscher	Megan Lawrence	\$879	5
22	Taylor Collier	Director	\$493	5
23	Meggan Mangona	Jenna Roberts	\$293	5
24	Alicia Davis	Caitlyn Underwood	\$238	5
25	Grace Class	Ciara Peyton	\$624	4
26	Dana Sone	Director	\$416	4
27	Tava Reese	Aleta Blakley	\$348	4
28	Mary Wilbur	April Hutchinson	\$236	4
29	Dawn Mallery	Director	\$877	3
30	Heather Gibson	Director	\$493	3
31	Janet Schmitt	Jennifer Howard	\$457	3
32	Chelsey Burling	Director	\$419	3
33	Laura Turner	Amber Nichols	\$372	3
34	Brooke Lucas	Jessica Hottle	\$320	3
35	Ashley Lynch	Christina Frantz	\$301	3
36	Megan Caldwell	Taylor Van Winkle	\$237	3
37	Angela Cline	April Hutchinson	\$220	3
38	Jessica Tompkins	Ciara Peyton	\$219	3
39	Samantha Jordan	Melissa Linton	\$187	3
40	Keisha Hicks	Director	\$171	3
41	Perlina Dupler-Benson-	Ciara Peyton	\$161	3
42	Amanda Powell	Christina Frantz	\$146	3
43	Tiffani Smith	Taylor Van Winkle	\$112	3
44	Miranda Bohannon	Jennifer Raley	\$65	3
45	Anecia Maroney	Heather Erbe	\$425	2
46	Alysia Teegarden	Amber Nichols	\$409	2
47	Mimi Witsken	Rachel Webster	\$391	2
48	Aleta Blakley	Director	\$385	2
49	Kara Taylor	Christina Frantz	\$356	2
50	Christi Townson	April Hutchinson	\$345	2

EPiC
Burnett

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Anecia
Erbe Unit



Nicole
Holmes Unit



Kathleen
Frantz Unit



Jessica
Peyton Unit



Mary
Hutchinson Unit



Leeann
Raley Unit



Casie
Ewing Unit



Shawndra
Hutchinson Unit



Monica
Raley Unit



Alicia
Underwood Unit



Erin
Frantz Unit



Judy
Hutchinson Unit



Keisha
King Unit



Melissa
Raley Unit



Julie
Webster Unit



Alysia
Nichols Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Anna
Burnett Unit



Heather
Collier Unit



Kelsey
Roberts Unit



Jelena
Nichols Unit



Joanna
Burnett Unit



Catie
Linton Unit



Grace
Peyton Unit



Jessica
Burnett Unit



Kelly
Collier Unit



Taylor
Frantz Unit



Amber
King Unit



Amanda
Frantz Unit



Maura
Frantz Unit



Jessica
Collier Unit



Barbara
Lawrence Unit



Julie
Webster Unit



Amy
Lawrence Unit



Samantha
Linton Unit



Danielle
Roberts Unit



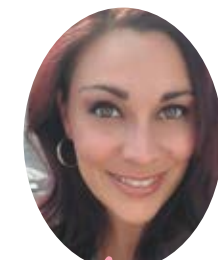
Tonya
Nichols Unit



Brooke
Hottle Unit



Ashley
Frantz Unit



Megan
Roberts Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Staci
Linton Unit



Jenny
Hutchinson Unit



Ashley
Peyton Unit



Amanda
Frantz Unit



Danielle
Hutchinson Unit



Marie
Peyton Unit



Kendra
Erbe Unit



Janet
Howard Unit



Allyson
Frantz Unit



Mandy
Nichols Unit



Kara
Frantz Unit



Laura
Nichols Unit



Crystal
Hutchinson Unit



Miranda
Linton Unit



Leslie
Blakely Unit



Kristen
Linton Unit

Top 50 Selling Consultants

LAUCLAN NATIONAL AREA



Angela Casola



Lindsay Isaacs



Connie Saho



Colleen Elliott



Mary Cooper



Lindsay Amundson



Rachel Rice



Carrie Langley



Paige Doan



Tiffany Johnson

	Name		YTD Retail
1	Angela Casola	Leah Lauchlan	\$35,020
2	Lindsay Isaacs	Amy Rhoades	\$26,689
3	Connie Saho	Katie Colson	\$25,242
4	Colleen Elliott	Leah Lauchlan	\$22,586
5	Mary Cooper	Andrea Barts	\$21,314
6	Lindsay Amundson	Hillary Puthoff	\$20,002
7	Rachel Rice	Lee Ann Girard	\$19,485
8	Carrie Langley	Hillary Puthoff	\$19,116
9	Paige Doan	Andrea Barts	\$18,467
10	Tiffany Johnson	Andrea Barts	\$18,344
11	Lindsey Clevenger	Hillary Puthoff	\$18,195
12	Sara Miller	Amy Rhoades	\$16,954
13	Darcy Angulo	Amy Rhoades	\$16,839
14	Samantha Apperson	Leah Lauchlan	\$16,839
15	Heather May	Kara Scheidt	\$16,636
16	Melissa Jameson	Blythe Egbert	\$16,370
17	Berlinda Paul	Katie Colson	\$16,336
18	Laura Moore	Lee Ann Girard	\$15,855
19	Nissa Beasley	Katie Colson	\$14,470
20	Korie Stiff	Leah Lauchlan	\$13,895
21	Mary King	Hillary Puthoff	\$13,852
22	Keri Knott	Melody Funkhouser	\$13,306
23	Paula Bromley Bouck	Leah Lauchlan	\$13,281
24	Stephanie Skidmore	Charlotte Goodykoontz	\$12,950
25	Emily McManus	Leah Lauchlan	\$12,288
26	Tammy Toles	Kara Scheidt	\$11,879
27	Teresa Benter	Katie Colson	\$11,467
28	Caitlin Morris	Amy Rhoades	\$11,347
29	Stacy Ackerman	Leah Lauchlan	\$10,937
30	Ausia Anderson	Charlotte Goodykoontz	\$10,905
31	Cheyenne Guyette	Kara Scheidt	\$10,795
32	Rose Paine	Leah Lauchlan	\$10,596
33	Amanda Sutton	Leah Lauchlan	\$10,163
34	Megan Seal	Kara Scheidt	\$9,813
35	Marinete Andrade	Melody Funkhouser	\$9,741
36	Goldie Yoder	Alicia Barlow	\$9,301
37	Shelly Harrison	Andrea Barts	\$9,277
38	Lacey Valentine	Leah Lauchlan	\$9,245
39	Leslie Hoffman	Hillary Puthoff	\$9,179
40	Catie Browning	Amy Rhoades	\$9,104
41	Amber Dye	Blythe Egbert	\$9,086
42	Tiffani O'Hair	Andrea Barts	\$8,930
43	Stephanie Cost	Blythe Egbert	\$8,769
44	Claire Walters	Julie Becker	\$8,692
45	Jennifer Menner	Amy Rhoades	\$8,612
46	Stephanie Morris	Hillary Puthoff	\$8,584
47	Carol Beck Blundy	Leah Lauchlan	\$8,479
48	Kenzi Voisard	Hillary Puthoff	\$8,476
49	Hannah Lingle	Andrea Barts	\$8,348
50	Charlotte Fuchs	Hillary Puthoff	\$8,265

Top 50 Sharing Consultants

LAUCLAN NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Hillary Puthoff



Melody Funkhouser



Paige Doan



Charlotte Goodykoontz



Darcy Angulo



Kara Scheidt



Amy Rhoades



Lindsey Clevenger



Lindsay Isaacs



Colleen Elliott

Name		Commission	QTM	
1	Hillary Puthoff	Sales Director	\$4,032	21
2	Melody Funkhouser	Sales Director	\$1,542	8
3	Paige Doan	Andrea Barts	\$1,111	5
4	Charlotte Goodykoontz	Senior Sales Director	\$1,092	16
5	Darcy Angulo	Amy Rhoades	\$796	10
6	Kara Scheidt	Sales Director	\$794	5
7	Amy Rhoades	Sales Director	\$791	6
8	Lindsey Clevenger	Hillary Puthoff	\$773	4
9	Lindsay Isaacs	Amy Rhoades	\$741	6
10	Colleen Elliott	Leah Lauchlan	\$688	4
11	Blythe Egbert	Senior Sales Director	\$613	5
12	Sara Miller	Amy Rhoades	\$500	6
13	Rachel Rice	Lee Ann Girard	\$457	1
14	Alicia Barlow	Sales Director	\$409	4
15	Andrea Barts	Sales Director	\$338	3
16	Angela Casola	Leah Lauchlan	\$334	2
17	Cheyenne Guyette	Kara Scheidt	\$332	3
18	Keri Knott	Melody Funkhouser	\$317	3
19	Tiffany Johnson	Andrea Barts	\$291	4
20	Lee Ann Girard	Sales Director	\$279	4
21	Andrea Owens	Kara Scheidt	\$218	1
22	Melissa Murphy	Andrea Barts	\$175	3
23	Leslie Hoffman	Hillary Puthoff	\$154	2
24	Kirstin Erisman	Hillary Puthoff	\$149	1
25	Megan Stephens	Leah Lauchlan	\$135	1
26	Tammy Toles	Kara Scheidt	\$131	1
27	Courtney Barnett	Andrea Barts	\$107	1
28	Heather May	Kara Scheidt	\$97	1
29	Ann Stout	Hillary Puthoff	\$90	1
30	Kaylee Morris	Amy Rhoades	\$84	3
31	Julie Becker	Senior Sales Director	\$81	2
32	Katie Colson	Sales Director	\$76	2
33	Sabrina Coyle	Katie Colson	\$70	2
34	Dolly Pearson	Amy Rhoades	\$68	1
35	Lindsey Rhoades	Hillary Puthoff	\$65	1
36	Mary Cooper	Andrea Barts	\$58	2
37	Stacy Ackerman	Leah Lauchlan	\$49	1
38	Caitlin Morris	Amy Rhoades	\$40	1
39	Amy Ragland	Amy Rhoades	\$40	1
40	Carli Minge	Alicia Barlow	\$30	1
41	Tiffani O'Hair	Andrea Barts	\$26	1
42	Connie Saho	Katie Colson	\$26	1
43	Elizabeth Schell	Amy Rhoades	\$25	1
44	Stacy Izaguirre	Amy Rhoades	\$24	1
45	Emily McManus	Leah Lauchlan	\$ 24.28	1
46	Kelly Russ	Charlotte Goodykoontz	\$ 24.16	1
47	Catie Browning	Amy Rhoades	\$ 24.01	1
48	Meghan Travis	Charlotte Goodykoontz	\$ 24.00	1
49	Taylor Johnson	Hillary Puthoff	\$ 0.00	3
50	Riley Kuhns	Andrea Barts	\$ 0.00	2



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Erin
Egbert Unit



Stephanie
Egbert Unit



Paige
Barts Unit



Colleen
Lauchlan Unit



Megan
Lauchlan Unit



Darcy
Rhoades Unit



Teresa
Colson Unit



Lindsey
Puthoff Unit



Megan
Egbert Unit



Melissa
Egbert Unit



KJ
Barts Unit



Kara
Lauchlan Unit



Sara
Rhoades Unit



Emma
Lauchlan Unit



Tammy
Scheidt Unit



Brittany
Egbert Unit



Paula
Lauchlan Unit



Angela
Lauchlan Unit



Mary
Barts Unit



Michelle
Egbert Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Cheyenne
Scheidt Unit



Ashley
Egbert Unit



Leslie
Puthoff Unit



Tiffany
Barts Unit



Mellissa
Barts Unit



Cindy
Egbert Unit



Lindsey
Puthoff Unit

EPiC
Family

Leading the Way

Who has the highest % of Reds in the Units with 3 or more Red Jackets?

SHAW



Carolyn

Director	# Reds	Unit Size	% Red
Carolyn Rios	3	37	8.11%
Cheryl Auker	6	83	7.23%
Nadine Stanley	6	93	6.45%
London Arbuckle	5	81	6.17%
Christina Samuels	3	50	6.00%
Cindy Machado-Flippen	11	208	5.29%
Coty Maldonado	5	96	5.21%
Nicole Pratt	3	106	2.83%

BURNETT



Megan

Director	# Reds	Unit Size	% Red
Megan Lawrence	3	27	11.11%
Melissa Linton	4	39	10.26%
Taylor Collier	3	42	7.14%
Tina Frantz	10	141	7.09%
Jenna Roberts	3	51	5.88%
Ciara Peyton	4	76	5.26%
April Hutchinson	6	133	4.51%
Amber Nichols	5	116	4.31%

LAUHLAN



Andrea

Director	# Reds	Unit Size	% Red
Andrea Barts	5	65	7.69%
Blythe Egbert	8	196	4.08%
Amy Rhoades	3	86	3.49%
Hillary Puthoff	3	104	2.88%
Leah Lauchlan	6	242	2.48%



Incredible Challenge



Area	# Red Jackets	Area Size	% Red
Pamela Shaw	65	1684	3.86
Julia Burnett	56	1445	3.88
Leah Lauchlan	28	930	3.01

YTD % AREA REDS

Area	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Shaw	4.07	3.49	2.63	2.63	3.12	3.27	2.97	2.42	3.74	3.86		
Burnett	3.62	3.04	2.95	3.17	3.45	2.92	3.19	3.22	3.88	3.88		
Lauchlan	3.30	2.67	2.89	3.42	4.28	3.67	3.50	3.55	3.38	3.01		

AREA WHOLESALE PRODUCTION

Area	July	August	September	October	November	December
Shaw	\$201,349	\$242,194	\$235,037	\$242,194	\$220,604	\$199,345
Burnett	\$159,104	\$200,523	\$251,650	\$201,884	\$219,661	\$163,393
Lauchlan	\$91,302	\$94,184	\$116,195	\$119,089	\$118,955	\$93,919

Area	January	February	March	April	May	June
Shaw	\$212,086	\$200,546	\$252,473	\$244,078		
Burnett	\$218,064	\$176,307	\$242,479	\$213,706		
Lauchlan	\$129,522	\$109,438	\$143,067	\$129,800		