

WE are EPiC



Epic Family
 Shaw National Area
 Burnett National Area
 Lauchlan National Area

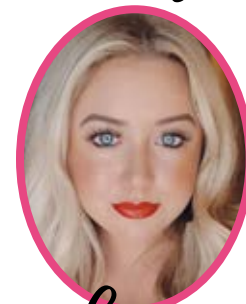
Top 20 in YTD Unit Growth

*Consultants who signed & became qualified this Seminar Year

	Sales Director	NSD	QTM*	NTM
1	Denise Pettet	Shaw	31	38
2	Ciara Peyton	Burnett	30	58
3	Samantha Ewing	Burnett	30	57
4	Cindy MacFlippen	Shaw	27	80
5	Coty Maldonado	Shaw	26	107
6	Tina Frantz	Burnett	25	67
7	Amy Rhoades	Lauchlan	25	51
8	Nicole Pratt	Shaw	24	101
9	April Hutchinson	Burnett	22	69
10	London Arbuckle	Shaw	20	46
11	Hillary Puthoff	Lauchlan	18	35
12	Jenna Roberts	Burnett	18	30
13	Taylor Van Winkle	Burnett	18	30
14	Amber Nichols	Burnett	17	37
15	Nancy Powell	Shaw	17	29
16	Andrea Barts	Lauchlan	16	31
17	Erika Guajardo	Shaw	14	38
18	Rachel Webster	Burnett	13	40
19	Jennifer Howard	Burnett	13	31
20	Stacey Curry	Shaw	12	30



Denise



Ciara



Samantha



Top 25 Unit Club



Cindy



Tina



Coty



April



Blythe

	Sales Director	NSD	YTD Retail
1	Cindy MacFlippen	Shaw	\$659,944
2	Tina Frantz	Burnett	\$444,652
3	Coty Maldonado	Shaw	\$430,231
4	April Hutchinson	Burnett	\$426,888
5	Blythe Egbert	Lauchlan	\$402,954
6	Amber Nichols	Burnett	\$323,535
7	Nicole Pratt	Shaw	\$314,491
8	Stacey Curry	Shaw	\$305,855
9	Nadine Stanley	Shaw	\$299,474
10	London Arbuckle	Shaw	\$298,741
11	Hillary Puthoff	Lauchlan	\$298,544
12	Amy Rhoades	Lauchlan	\$273,552
13	Ciara Peyton	Burnett	\$261,023
14	Andrea Barts	Lauchlan	\$245,610
15	Cheryl Auker	Shaw	\$243,470
16	Samantha Ewing	Burnett	\$227,947
17	Katie Colson	Lauchlan	\$192,204
18	Denise Pettet	Shaw	\$190,625
19	Jennifer Howard	Burnett	\$182,808
20	Melissa Linton	Burnett	\$177,305
21	Jenna Roberts	Burnett	\$172,424
22	Caitlyn Underwood	Burnett	\$161,059
23	Jennifer Raley	Burnett	\$156,947
24	Christina King	Burnett	\$151,217
25	Tina Samuels	Shaw	\$147,136



Welcome Directors!



Carolyn Rios

Independent Sales Director
Shaw National Area
Senior Cindy MacFlip



Lupe Villarreal

Independent Sales Director
Shaw National Area
Senior Coty Maldonado



Directors in Qualification

SHAW

Who is Next?

BURNETT



Danielle

Hutchinson Unit



Debbie

Lawrence Unit



Mary

Hutchinson Unit

LAUCLAN



Darcy

Rhoades Unit

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>1. <i>Senior Consultant</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>2.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>3. <i>Star Team Builder</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>4.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>5. <i>Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>6.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>7.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>8. <i>Elite Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>9.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>10. <i>Director in Qualification</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>11.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>12. <i>Half-Way There!</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>13.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>14.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>15.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>16.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>17.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>18.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>19.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>20.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>21.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>22.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>23.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>24.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>25.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>26.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>27.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>28.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>29.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>30. Director!</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<div data-bbox="831 1688 1091 2024" data-label="Image"> </div> <div data-bbox="1133 1747 1318 1810" data-label="Section-Header"> <h2>Production</h2> </div> <p>Month 1: _____</p> <p>Month 2: _____</p> <p>Month 3: _____</p> <p>Month 4: _____</p>	

RED JACKET

Calculator



CALCULATE YOUR CHECK

Personal Sales _____

Personal Team Production _____

Great Start Qualifieds _____

1st Time Reds _____



Personal Sales (x.50) _____

Personal Team Production _____

x (.04 or .06 or .08 or .09 or .13)

2nd Tier Team Production _____

x (.05)

GSQ x \$50 _____

1st Time Reds x \$100 _____

Car Cash _____

TOTAL

CREATE WEALTH

PERSONAL SALES

50%

PERSONAL TEAM

Star Team Builder

Production

Commission

< \$1,000

4%

\$1,000-\$1,799.99

6%

\$1,800 +

8%

Team Leader

9% - default commission

13% - 5+ team members place \$225+ wholesale orders & you place a \$600 wholesale order

Elite Team Leader

9% or 13% - 1st Tier as outlined above

5% -2nd Tier when you have 1 active Red Jacket on your team and \$2,000+ combined product of personal, 1st, & 2nd Tier.

Team Building Bonus

\$50 for each Great-Start Qualified New Team Member

\$100 for each 1st Time Red Jacket promoted

Car Cash

If opting for Cash

\$425





On-Target Car Drivers

ON-TARGET

- Five or more active personal team members.
- \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

QUALIFICATION (1-4 months)

- \$23,000 combined personal/team wholesale Section 1 production (you may contribute up to \$5,000 in personal wholesale Section 1)
- 16 active personal team members
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

SHAW AREA

Lupe Villarreal (New Director)

BURNETT AREA

Anecia Maroney(Erbe)

LAUCHLAN AREA





Spark Achievers

SHAW NATIONAL AREA

Danielle Paul	Angie Taylor	Sara Ramos	Sharonda Campbell	Margaret Lauder
Athena Karagiannis	Stacey Curry	Karen Weaver	Danielle Belvoix	Josephine Viola
Debbie Dodge	Yvette Rodriguez	Amanda Ahrens	Jill Hutchison	Debbie DiNicola
Basheva Elbaum	Mindy Gempel	Dawn Eisenhauer	Nina Villarreal-	Denise Garza
Ekua Ollennu	Benita Conn	Gail Hopwood	Gutierrez	Brenda Gingrich
London Arbuckle	Christine Tiseo	Colleen Greenhalgh	Tanika Franklin-	Kristen Pettet
Lisa Fowler	Miriam Schnitzler	Yolanda Fields	Francis	Kelli Ramsey
Margaret Irving	Stephanie Thomas	Sherron Nesmith	Dawn Struble	Ginny Jean
Lynda Crick	Shaida Chalfant	Amber Dietrich	Tiffany Huerta	Alison Cummings
Erika Guajardo	Amy Angley	Linda Loud	Christy Rattray	Jessica Dominguez
Alina Brown	Vicki McDaniel	Pia Bose	Yvonne Hernandez	Nadine Huckabee-
Cheryl Auker	Heather Mady	Carla Jessee	Tracey Robinson	Stanley
Elizabeth Lee	Melissa Lutz	Cindy Machado-	Susan Pride	Yenessa Sanchez
Linda Firth-Blackburn	Rose Flowers	Flippen	Deborah Waldrup	Libra Banke
ZaeVista Arnold	Araceli Moreno	Carolyn Rios	Allison Alcineus	Clarissa Charles
Melissa Mason	Kathy Phillips	Tracy Rice	Marilyn Esquilin	Joann Jordan
Linda Oriabure	Tamilia Ward	Vanessa Carson	Sarah Penton	Taylor Koch
Linda Vittitoe	Alma Filer	Josey Rodriguez	Cecelia Williams	Carolyn Mitchell
Keyla Hernandez	Yvonne Diaz	Desiree Blackthorn	Dawn Healey	Rosalia Guerra
Coty Maldonado	Rose Quintero	Karen Robitaille	Sarita Aguirre	Flair Banke
Raquel Martinez	Ashley Scuteri	Christina Samuels	Jill Tanner	Katie Black
Nancy Powell	Elizabeth Edelmann	Shayla McCloud	Debby Nesmith	Aubry Coomer
Victoria Edgecomb	Kitty Eller	Sharon Verhagen	Kelley Heller-Vela	Cynthia Cruz
Diane Mahoney	Christina Richards	Lisa Romer-King	Christina Pilcer	Shawnie Keeton
Sandra Patlan	Bianca Moreno	Angela Francis	Rebecca Remsburg	Denise Pettet
Cassandra Sanchez	Barbie Turner	Shannon Blakesley	Marissa Sanders	Melissa Anderson
Monica Marko	Maria Villegas	Christine Fernicola	Young	Denise Harris
Nancy Mayer	Melinda Garcia	Edna Martinez	Tamika Greenwood	Frances Szikszai
Carla Eliezer	Nicole Pratt	Hernandez	Helen Luzanilla	Judy Thatcher
Beth Ann Steffy	Angela Mujica	Kristen Lowe	Sheila Smarts	Patricia Furbish
Ruth Drewitt	Lisa Ross	Victoria Reed	Miriam Arenas	Janet Perry
Jose Bravo	Rachel Acevedo	Debra-Anne Singleton	Theresa Cowton	Natasha Jones

BURNETT NATIONAL AREA

Janet Hagins	Anecia Maroney	Ciara Peyton	Amanda Sponseller	Ashley Pall
Donna Slone-Crumble	Jessica Hottle	Rachel Wrobel	Priscilla Finchum	Christina Frantz
Heather Crow	Dana Sone	Perlina Dupler-	Melissa Gross	Laura Hammann
Jennifer Raley	Staci Martin	Bensonhaver	Alicia Bushong	Janelle Gonzalez
Angela Cline	Mandy Sullivan	Tracy Barrett	Kaci Church	Mary Puetz
Joy Kornish	Deborah Buscher	Melissa Anderson	Mary Wilbur	Jennifer Howard
Heather Gibson	Samantha Jordan	Amber Nichols	April Whitworth	Christina King
Ashley Popham	Jenna Roberts	Barbara Higgins	Elizabeth Holmes	Kelly Cox
Sydney Overcast	Cortney Pallo	Cristine Willis	Kelly Collins	Jessica Henry
Amanda Nieman	Jamie Herron	Meghan Yoder	Marilyn McElwee	Christy Neal
Chelsey Burling	Brooke Lucas	Amanda Bush	Millie Woolwine	Deirdre Taylor
Katiejo McTaggart	Judy Gardner	Janet Schmitt	Aleta Blakley	Johnston
Faith Genoe	Ashley Lynch	Katresa Gumbert	Alicia Davis	Lauren Kofford
Dawn Mallery	Diane Gibson	Erika Harris	Amber Guzman	Arelis Torres



Spark Achievers

Velazquez
Amy Langdon
Lisa Collins-
Thompson
Ashley Payton
Jennifer Siebert
Jillian Grinos
Ruth Wells
Sarah Quijada-Hardy
Abby Kuhlman
Tiffany Lonaker
Leslie Raisor
Jada Burch
Amanda Wilkes
Megan Lawrence

Shoyna Jackson
Lynnda Kozera
Tayler Collier
Amanda Powell
Kelli Curts
Allyson Cordle
Mary Cox
Stefanie Hayden
Ronda Treadway
Tanisha Jackson
Melissa Linton
Maura Harrison
Meggan Mangona
Samantha Ewing
Courtney Shaffer

Brenda Hughes
Helen Belser
Melissa Crew
Jackie Green
Alicia Menegay
LeAnna Funk
Kelly Columber
Letha Allen
Jennifer White
Amy Morgan
Tammy
Schoettelkotte
Courtney
Seldenright
Barbara Otto

Laura Turner
Caitlyn Underwood
Tina Shivler
Hannah Adams
Kaylie Bolles
Shaina Eick
Alley Larocque
Erika Wraley
Jessica Dean
Caitlynn Fulton
Danielle Ramsey
Sarah Bell
Ellen Pape
Barb Hannan
Nicole Staudt

Alysia Teegarden
Chelsea Smith
Kara Taylor
Danielle Toler
Mindy Wallace
Amanda
Buckingham
Michelle Martinez

LAUCLAN NATIONAL AREA

Leslie Hoffman
Melissa Moody
Stacy Izaguirre
Jaime Havrilla
Mary Glasser
Caitlin Morris
Darcy Angulo
Lindsay Isaacs
Heather May
Hillary Puthoff
Katie Colson
Alicia Barlow
Charlotte Goodykoontz
Catie Browning
Angela Casola
Tabitha Graham
Ann Stout
Cheyenne Guyette

Claire Walters
Alyssa Cross
Amy Rhoades
Kara Scheidt
Laura Moore
Lori McPeek
Julie Becker
Desirae Arthur
Melissa Jameson
Andrea Barts
Jeanne Taggart
Amy Ragland
Blythe Egbert
Paula Bromley Bouck
Lindsey Rhoades
Nicole Oman
Lindsay Amundson
Cindy Parent

Stacy Ackerman
Julie Stahl
Stephanie Arnold
Connie Saho
Thalaina Rice
Carol Beck Blundy
Crystal McCutchen
Kayla Gross
Chrissy Meyer
Colleen Elliott
Melody Funkhouser
Sara Miller
Nissa Beasley
Tiffany Johnson
Deonna McBrayer
Mary Cooper
Angelia Schwartz
Stephanie Morris

Diane Miller
Amie Harm
Lindsey Clevenger
Stephanie Skidmore
Phyllis Bartlett
Megan Stephens
Paryce Black
Teresa Benter
Carli Minge
Berlinda Paul
Ashley Miller
Tammy Kincade
Natalie Freeman
Mary Phillips

MARY KAY

FUEL YOUR CONNECTIONS!

APRIL

YOU KNOW THAT RELATIONSHIPS HELP DRIVE YOUR BUSINESS SUCCESS, SO NOW'S THE TIME TO FOCUS ON FOLLOWING UP, RECONNECT WITH TEAM MEMBERS AND BUILD A NETWORK OF SISTERHOOD SUPPORT.

Use social media to share your product news and for personal shout-outs. Turn virtual meetings into recognition sessions. And use customer testimonials to build positive connections between people and products. This is your time to build on your connections!

Use your connections to help you focus on building sales too! When you set and achieve a retail selling goal to support placing a \$600* or more wholesale Section 1 order this month, you will earn the April jewelry piece designed by R.J. Graziano. The April jewelry piece is a classic chain-link bracelet that can be worn alone or with other pieces from the *Spark a Chain Reaction!* Collection you have earned or could earn when you achieve your monthly goals.



SPARK A CHAIN REACTION!

Visit *Mary Kay InTouch*® for complete challenge rules and details.

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per challenge achiever each month.

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MARY KAY

SPARK YOUR DETERMINATION!

SUMMER CONSISTENCY CHALLENGE

April 1 – June 30, 2021



SPARK A CHAIN REACTION!

As the end of the Seminar year approaches, now is the time to focus on your determination. Now is the time to climb. What remains on your list of goals? Whether you're aiming to consistently hit and exceed your production goals, develop teams or do both, your sheer determination can offer you the fresh energy you need to carry that torch and finish stronger than ever before! As **Mary Kay Ash** said, **"A determined person cannot be kept from success. Place stumbling blocks in her way, and she will take them for stepping-stones and will climb to newer heights."**

And when you believe in your sales goals and achieve them, you could earn this ***Spark a Chain Reaction!*** Summer Consistency Challenge bracelet by **R.J. Graziano!**

Independent Beauty Consultants and Independent Sales Directors who achieve the *Spark a Chain Reaction!* Challenge each month* **from April 1 through June 30** will receive this fashionable bracelet, which coordinates with additional consistency challenge pieces this Seminar year!

Go to *Mary Kay InTouch*[®] for complete challenge rules and details.

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*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per contest achiever each month.

Team \$2000

Red Jacket Teams with \$2000+ in Production
(includes 1st & 2nd Tier)

SHAW AREA



Libra

\$6,848



Lupita

\$6,249



Rachel

\$5,444



Kristen

\$4,694



Lisa

\$4,645



Lynda

\$4,453



Brenda

\$4,263



Carolyn

\$3,414



Bianca

\$2,999



Ginny

\$2,946



Marilyn

\$2,914



Elizabeth

\$2,796



Angela

\$2,620



Jose

\$2,614



Dawn

\$2,443



Mary

\$2,297



Susan

\$2,224



Melissa

\$2,220



Sandra

\$2,135



Linda

\$2,124



Karen

\$2,118



Cassandra

\$2,050



Tina

\$2,042



Venus

\$2,009



Team \$2000

Red Jacket Teams with \$2000+ in Production
(includes 1st & 2nd Tier)

BURNETT AREA



Anecia
\$5,788



Monica
\$5,161



Angela
\$4,440



Debbie
\$4,071



Janet
\$3,031



Tonya
\$2,953



Samantha
\$2,939



Casie
\$2,816



Melissa
\$2,810



Allyson
\$2,697



Alysia
\$2,683



Mandy
\$2,676



Julie
\$2,611



Brooke
\$2,544



Kathleen
\$2,539



Alicia
\$2,409



Grace
\$2,090



Team \$2000

Red Jacket Teams with \$2000+ in Production
(includes 1st & 2nd Tier)

LAUCLAN AREA



Colleen
\$5,748



Leslie
\$5,073



Erin
\$4,009



Darcy
\$3,877



Lindsay
\$3,714



Cheyenne
\$3,557



Mary
\$3,303



Sara
\$3,102



Megan
\$2,677



Tammy
\$2,448



Paula
\$2,395



Melissa
\$2,361



Lindsey
\$2,242



Megan
\$2,154



Epic Reds

Reds with Reds on their Team

SHAW AREA



Dawn

Aucker Unit



Brenda

Aucker Unit



Sandra

Stanley Unit



Libra

MacFlip Unit



Carolyn

MacFlip Unit



Nicole

MacFlip Unit



Angela

MacFlip Unit



Mary

MacFlip Unit



Lisa

Powell Unit

BURNETT AREA



Angela

Hutchinson Unit



Jelena

Nichols Unit



Chrissy

Nichols Unit



Tonya

Nichols Unit



Kelly

Nichols Unit



Janet

Howard Unit



Cat

King Unit



Jessica

Peyton Unit



Epic Reds

Reds with Reds on their Team

LAUCLAN AREA



Colleen

Lauchlan Unit



Sarah

Lauchlan Unit



Erin

Egbert Unit



Mary

Barts Unit



Legacy Leaders

Directors who have 3 or more Red Jackets in their Unit

SHAW AREA



Cindy



London



Cheryl



Nadine



Coty



Erika



Pam

BURNETT AREA



Tina



April



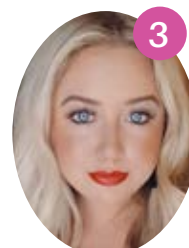
Amber



Christina



Tayler



Ciara



Julia

LAUCLAN



Blythe



Andrea



Hillary



Amy



Leah

Top 50 Selling Consultants

SHAW NATIONAL AREA



Danielle Paul



Basheva Elbaum



Lynda Crick



Lupita Villarreal



Christy Rattray



Nancy Mayer



Melissa Lutz



Sheila Smarts



Angie Taylor



Tanika Franklin-Francis

	Name		YTD Retail
1	Danielle Paul	Gail Hopwood	\$71,232
2	Basheva Elbaum	Cindy Machado-Flippen	\$39,320
3	Lynda Crick	Pamela Shaw	\$31,163
4	Guadalupe Villarreal	Coty Maldonado	\$28,099
5	Christy Rattray	Debbie Dodge	\$26,194
6	Nancy Mayer	Cindy Machado-Flippen	\$25,938
7	Melissa Lutz	Pamela Shaw	\$25,382
8	Sheila Smarts	Stacey Curry	\$25,294
9	Angie Taylor	Nadine Huckabee-Stanley	\$24,178
10	Tanika Franklin-Francis	Stacey Curry	\$23,854
11	Pia Bose	Denise Pettet	\$23,717
12	Angela Mujica	Cindy Machado-Flippen	\$23,247
13	Vickie Alexander	Christina Samuels	\$22,329
14	Kitty Eller	Pamela Shaw	\$22,067
15	Linda Oriabure	Stacey Curry	\$21,787
16	Linda Vittitoe	London Arbuckle	\$21,304
17	Ruth Drewitt	Stacey Curry	\$21,250
18	Karen Weaver	Pamela Shaw	\$20,836
19	Carolyn Rios	Cindy Machado-Flippen	\$20,049
20	Yolanda Fields	Nicole Pratt	\$20,026
21	Miriam Schnitzler	Cindy Machado-Flippen	\$18,828
22	Linda Loud	Pamela Shaw	\$18,810
23	Rosalia Guerra	Coty Maldonado	\$18,728
24	Athena Karagiannis	Coty Maldonado	\$17,926
25	Jessica Dominguez	Erika Guajardo	\$17,710
26	Dawn Eisenhauer	Pamela Shaw	\$17,631
27	Kristen Lowe	Pamela Shaw	\$17,360
28	Rachel Acevedo	Coty Maldonado	\$17,325
29	Dawn Struble	Cindy Machado-Flippen	\$17,229
30	Sandra Galloway	London Arbuckle	\$17,167
31	Bianca Moreno	Coty Maldonado	\$17,023
32	Cassandra Sanchez	Coty Maldonado	\$16,700
33	Allison Alcineus	Stacey Curry	\$16,666
34	Marilyn Esquilin	Cindy Machado-Flippen	\$16,659
35	Katie Black	Nadine Huckabee-Stanley	\$16,572
36	Kelley Heller-Vela	Raquel Martinez	\$16,334
37	Cecelia Williams	Nicole Pratt	\$15,954
38	Angelia Nunn	Christina Samuels	\$15,698
39	Denise Harris	Cindy Machado-Flippen	\$15,373
40	Lizbeth De La Garza	Coty Maldonado	\$15,329
41	Tressilind Mozie	Stacey Curry	\$15,127
42	Collonda West	Shayla McCloud	\$14,885
43	Araceli Moreno	Erika Guajardo	\$14,797
44	Christine Fernicola	Denise Pettet	\$14,784
45	Charissa Smith	Shayla McCloud	\$14,289
46	Sharon Verhagen	Cindy Machado-Flippen	\$14,015
47	Venus Highsmith	Nicole Pratt	\$13,895
48	Rose Flowers	Tiffany Huerta	\$13,879
49	Benita Conn	Pamela Shaw	\$13,834
50	Barbie Turner	Pamela Shaw	\$13,681

Top 50 Sharing Consultants

SHAW NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commissions earned



Nancy Powell



London Arbuckle



Kristen Pettet



Denise Pettet



Lupita Villarreal



Erika Guajardo



Stacey Curry



Nicole Pratt



Shayla McCloud



Carolyn Rios

	Name		Commission	QTM
1	Nancy Powell	Director	\$1,493	25
2	London Arbuckle	Director	\$1,147	24
3	Kristen Pettet	Denise Pettet	\$1,142	22
4	Denise Pettet	Director	\$1,040	22
5	Guadalupe Villarreal	Coty Maldonado	\$2,332	14
6	Erika Guajardo	Director	\$1,269	12
7	Stacey Curry	Director	\$3,647	11
8	Nicole Pratt	Director	\$1,107	11
9	Shayla McCloud	Director	\$516	9
10	Carolyn Rios	Cindy Machado-Flippen	\$1,456	7
11	Tiffany Huerta	Director	\$642	7
12	Amanda Ahrens	Director	\$317	7
13	Coty Maldonado	Director	\$3,376	6
14	Alina Brown	Director	\$843	6
15	Mindy Gempel	Director	\$1,091	5
16	Christina Samuels	Director	\$339	5
17	Raquel Martinez	Director	\$202	5
18	Angie Taylor	Nadine Huckabee-Stanley	\$104	5
19	Angela Mujica	Cindy Machado-Flippen	\$527	4
20	Leticia Dean	Mahala Saunders	\$213	4
21	Tabitha Kearney	Coty Maldonado	\$0	4
22	Elizabeth Lee	Director	\$670	3
23	Tina Parker	London Arbuckle	\$542	3
24	Rebecca Remsburg	Pamela Shaw	\$410	3
25	Cecelia Williams	Nicole Pratt	\$283	3
26	Rachel Acevedo	Coty Maldonado	\$246	3
27	Jose Bravo	Erika Guajardo	\$204	3
28	Debby Nesmith	Christina Samuels	\$192	3
29	Denise Harris	Cindy Machado-Flippen	\$102	3
30	Victoria Reed	Amanda Ahrens	\$101	3
31	Johanna Amaya	Coty Maldonado	\$0	3
32	Sara Ramos	Tiffany Huerta	\$0	3
33	Lynda Crick	Pamela Shaw	\$434	2
34	Jennifer Lovvorn	Director	\$260	2
35	Brenda Aguilar	Erika Guajardo	\$225	2
36	Nicole Buchanan	Cindy Machado-Flippen	\$214	2
37	Marilyn Esquilin	Cindy Machado-Flippen	\$208	2
38	Angela Francis	Cindy Machado-Flippen	\$172	2
39	Libra Banke	Cindy Machado-Flippen	\$157	2
40	Christine DeSimone	Denise Pettet	\$113	2
41	Venus Highsmith	Nicole Pratt	\$112	2
42	Vickie Alexander	Christina Samuels	\$110	2
43	Lisa Fowler	Nancy Powell	\$100	2
44	Mahala Saunders	Director	\$96	2
45	Debra-Anne Singleton	Director	\$93	2
46	Cassandra Sanchez	Coty Maldonado	\$84	2
47	Cindy Machado-Flippen	Director	\$78	2
48	Collonda West	Shayla McCloud	\$57	2
49	Katy Gonzales	Cindy Machado-Flippen	\$54	2
50	Athena Karagiannis	Coty Maldonado	\$50	2

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Dawn
Auker Unit



Libra
MacFlip Unit



Lynda
Shaw Unit



Brenda
Auker Unit



Kristen
Pettet Unit



Rachel
Maldonado Unit



Brenda
Guajardo Unit



Alison
Auker Unit



Dawn
Shaw Unit



Marilyn
MacFlip Unit



Angela
MacFlip Unit



Susan
Shaw Unit



Venus
Pratt Unit



Diane
Stanley Unit



Debby
Samuels Unit



Tina
Arbuckle Unit



Rebecca
Shaw Unit



Linda
Arbuckle Unit



Karen
Shaw Unit

EPiC

Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Miriam

Guajardo Unit



Danielle

Ahrens Unit



Katie

Stanley Unit



Tamara

Shaw Unit



Jose

Guajardo Unit



Nicole

MacFlip Unit



Stacey

Samuels Unit



Alison

MacFlip Unit



Andrea

Stanley Unit



Sandra

Stanley Unit



Stephanie

Shaw Unit



Elizabeth

MacFlip Unit



Lisa

Powell Unit



Kim

Arbuckle Unit



Dawn

Rios Unit



Ann Marie

Stanley Unit



Ginny

MacFlip Unit



Tabitha

Maldonado Unit



Amie

Arbuckle Unit



Heather

MacFlip Unit



Melissa

Martinez Unit



Melissa

Shaw Unit



Nancy

MacFlip Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Bonnie
Shaw Unit



Carolyn
Curry Unit



Bianca
Maldonado Unit



Angela
MacFlip Unit



Mary
MacFlip Unit



Cheryl
Auker Unit



Laurie
MacFlip Unit



Yenessa
MacFlip Unit



Cassandra
Maldonado Unit



Ruthie
Shaw Unit



Dawn
MacFlip Unit



Stephanie
Shaw Unit



Jenn
Arbuckle Unit



Barbie
Shaw Unit



Jessica
Huerta Unit



Deborah
Powell Unit



Laura
Auker Unit



Cecilia
Pratt Unit

Top 50 Selling Consultants

BURNETT NATIONAL AREA



Deborah Buscher



Angela Cline



Alicia Davis



Meggan Mangona



Brooke Lucas



Cortney Pallo



Tanya Mullins



Mary Puetz



Ashley Lynch



Marcia Flaherty

	Name	Unit	YTD Retail
1	Deborah Buscher	Megan Lawrence	\$26,224
2	Angela Cline	April Hutchinson	\$26,092
3	Alicia Davis	Caitlyn Underwood	\$26,036
4	Meggan Mangona	Jenna Roberts	\$24,712
5	Brooke Lucas	Jessica Hottle	\$20,284
6	Cortney Pallo	Samantha Ewing	\$20,168
7	Tanya Mullins	LeAnna Funk	\$19,301
8	Mary Puetz	Rachel Webster	\$19,192
9	Ashley Lynch	Christina Frantz	\$18,995
10	Marcia Flaherty	Dawn Mallery	\$18,814
11	Nicole Staudt	Elizabeth Holmes	\$17,843
12	Judy Gardner	April Hutchinson	\$17,785
13	Lisa Dewart	Christina King	\$17,103
14	Kara Taylor	Christina Frantz	\$17,024
15	Michelle Martinez	Caitlyn Underwood	\$16,568
16	Ellen Pape	Heather Erbe	\$16,049
17	Angie Everson	Christina King	\$15,786
18	Ariel Davis	Samantha Ewing	\$15,669
19	Mimi Witsken	Rachel Webster	\$15,497
20	Jennifer Newton	April Hutchinson	\$15,343
21	Ann Hinkle	Kaci Church	\$15,118
22	Tava Reese	Aleta Blakley	\$15,025
23	Arelis Torres Velazquez	Ciara Peyton	\$14,958
24	Amanda Sponseller	Kaci Church	\$14,440
25	Erin Farler	Christina Frantz	\$13,993
26	Courtney Seldenright	Christina King	\$13,857
27	Stephanie Seefried	Christina Frantz	\$13,761
28	Kayla Lupa	Samantha Ewing	\$13,481
29	Melissa Gross	Jennifer Raley	\$13,285
30	Samantha Jordan	Melissa Linton	\$13,262
31	Amy Langdon	Samantha Ewing	\$13,251
32	Lacey Maxton	Amanda Nieman	\$13,221
33	Rebecca Parido	Keisha Hicks	\$13,112
34	Melissa Anderson	Amber Nichols	\$12,992
35	Angela Ross	Elizabeth Holmes	\$12,388
36	Jessica Johnson	Samantha Ewing	\$12,289
37	Anecia Maroney	Heather Erbe	\$12,230
38	Mary Wilbur	April Hutchinson	\$12,137
39	Tiffany Lonaker	Amber Nichols	\$11,807
40	Julie McGlinchey	Rachel Webster	\$11,624
41	Joni Worrell	Aleta Blakley	\$11,418
42	Taylor Harrison	Samantha Ewing	\$11,223
43	Anna Beard	Julia Burnett	\$11,193
44	Crystal Wagner	April Hutchinson	\$11,150
45	Tracy Barrett	Jennifer Howard	\$11,053
46	Ashley Foster	April Hutchinson	\$11,023
47	Mandy Sullivan	Amber Nichols	\$10,892
48	Leslie Raisor	Amber Nichols	\$10,869
49	Maci Kreilein	Jennifer Howard	\$10,832
50	Michelle Weger	April Hutchinson	\$10,490

Top 50 Sharing Consultants

BURNETT NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Samantha Ewing



Jessica Hottle



Taylor Van Winkle



Jenna Roberts



Amber Nichols



Ciara Peyton



LeAnna Funk



Loganne Stone



Jennifer Howard



Tina Frantz

	Name		Commission	QTM
1	Samantha Ewing	Director	\$3,132	17
2	Jessica Hottle	Director	\$2,714	17
3	Taylor Van Winkle	Director	\$960	15
4	Jenna Roberts	Director	\$2,529	14
5	Amber Nichols	Director	\$1,170	13
6	Ciara Peyton	Director	\$1,841	11
7	LeAnna Funk	Director	\$651	10
8	Loganne Stone	Samantha Ewing	\$1,128	9
9	Jennifer Howard	Director	\$817	9
10	Christina Frantz	Director	\$1,913	8
11	Caitlyn Underwood	Director	\$765	8
12	Cristine Willis	Director	\$1,164	7
13	Kaci Church	Director	\$1,074	7
14	Julie McGlinchey	Rachel Webster	\$957	6
15	Mary Mullins	LeAnna Funk	\$957	6
16	Jennifer Raley	Director	\$699	6
17	Casie Breen	Samantha Ewing	\$628	6
18	Elizabeth Holmes	Director	\$1,105	5
19	Deborah Buscher	Megan Lawrence	\$763	5
20	Sydney Overcast	Director	\$318	5
21	Meggan Mangona	Jenna Roberts	\$292	5
22	Rachel Webster	Director	\$806	4
23	Grace Class	Ciara Peyton	\$609	4
24	Dana Sone	Director	\$416	4
25	Taylor Collier	Director	\$386	4
26	Tava Reese	Aleta Blakley	\$348	4
27	Mary Wilbur	April Hutchinson	\$164	4
28	Heather Gibson	Director	\$483	3
29	Janet Schmitt	Jennifer Howard	\$445	3
30	Chelsey Burling	Director	\$387	3
31	Laura Turner	Amber Nichols	\$369	3
32	Brooke Lucas	Jessica Hottle	\$313	3
33	Megan Caldwell	Taylor Van Winkle	\$237	3
34	Jessica Tompkins	Ciara Peyton	\$217	3
35	Angela Cline	April Hutchinson	\$213	3
36	Samantha Ennis	Taylor Van Winkle	\$212	3
37	Samantha Jordan	Melissa Linton	\$172	3
38	Keisha Hicks	Director	\$142	3
39	Perlina Dupler-Benson-	Ciara Peyton	\$137	3
40	Miranda Bohannon	Jennifer Raley	\$62	3
41	Alicia Davis	Caitlyn Underwood	\$59	3
42	Dawn Mallery	Director	\$728	2
43	Anecia Maroney	Heather Erbe	\$425	2
44	Kara Taylor	Christina Frantz	\$347	2
45	Christi Townson	April Hutchinson	\$345	2
46	Monica Chaney	Jennifer Raley	\$251	2
47	Danielle Ramsey	April Hutchinson	\$246	2
48	Anna Beard	Julia Burnett	\$230	2
49	Kathleen Thomas	Christina Frantz	\$224	2
50	Jessica Henry	Taylor Collier	\$218	2

EPiC
Burnett

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Anecia
Erbe Unit



Jessica
Peyton Unit



Casie
Ewing Unit



Shawndra
Hutchinson Unit



Monica
Raley Unit



Erin
Frantz Unit



Amy
Hutchinson Unit



Amy
Hutchinson Unit



Melissa
Raley Unit



Samantha
Linton Unit



Julie
Webster Unit



Emily
Hutchinson Unit



Nicole
Holmes Unit



Mandy
Nichols Unit



Kara
Frantz Unit



Kathleen
Frantz Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Stephanie
Burling Unit



Tracy
Howard Unit



Anna
Burnett Unit



Heather
Collier Unit



Jelena
Nichols Unit



Joanna
Burnett Unit



Grace
Peyton Unit



Angie
Hutchinson Unit



Jessica
Burnett Unit



Kelly
Collier Unit



Chrissy
Nichols Unit



Taylor
Frantz Unit



Alicia
Underwood Unit



Amber
King Unit



Keisha
King Unit



Maura
Frantz Unit



Jessica
Collier Unit



Tonya
Nichols Unit



Brooke
Hottle Unit



Ashley
Frantz Unit



Staci
Linton Unit



Emily
Hutchinson Unit



Kelly
Nichols Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Amanda
Frantz Unit



Kristen
Linton Unit



Marie
Peyton Unit



Janet
Howard Unit



Courtney
King Unit



Allyson
Frantz Unit



Catherine
King Unit



Alysia
Nichols Unit



Christi
Hutchinson Unit



Laura
Nichols Unit



Crystal
Hutchinson Unit



Leslie
Blakely Unit



Liza
Burnett Unit

Top 50 Selling Consultants

LAUCLAN NATIONAL AREA



Angela Casola



Lindsay Isaacs



Connie Saho



Colleen Elliott



Mary Cooper



Rachel Rice



Paige Doan



Carrie Langley



Lindsay Amundson



Lindsey Clevenger

	Name		YTD Retail
1	Angela Casola	Leah Lauchlan	\$33,089
2	Lindsay Isaacs	Amy Rhoades	\$24,660
3	Connie Saho	Katie Colson	\$22,600
4	Colleen Elliott	Leah Lauchlan	\$20,193
5	Mary Cooper	Andrea Barts	\$19,925
6	Rachel Rice	Lee Ann Girard	\$18,849
7	Paige Doan	Andrea Barts	\$18,000
8	Carrie Langley	Hillary Puthoff	\$17,789
9	Lindsay Amundson	Hillary Puthoff	\$17,002
10	Lindsey Clevenger	Hillary Puthoff	\$16,987
11	Darcy Angulo	Amy Rhoades	\$16,723
12	Tiffany Johnson	Andrea Barts	\$16,083
13	Melissa Jameson	Blythe Egbert	\$15,867
14	Sara Miller	Amy Rhoades	\$15,658
15	Samantha Apperson	Leah Lauchlan	\$15,624
16	Heather May	Kara Scheidt	\$15,360
17	Berlinda Paul	Katie Colson	\$14,956
18	Laura Moore	Lee Ann Girard	\$14,634
19	Mary King	Hillary Puthoff	\$13,393
20	Keri Knott	Melody Funkhouser	\$13,306
21	Paula Bromley Bouck	Leah Lauchlan	\$13,281
22	Nissa Beasley	Katie Colson	\$13,266
23	Korie Stiff	Leah Lauchlan	\$13,151
24	Stephanie Skidmore	Charlotte Goodykoontz	\$11,744
25	Emily McManus	Leah Lauchlan	\$11,740
26	Teresa Benter	Katie Colson	\$11,289
27	Tammy Toles	Kara Scheidt	\$11,274
28	Ausia Anderson	Charlotte Goodykoontz	\$10,905
29	Rose Paine	Leah Lauchlan	\$10,142
30	Caitlin Morris	Amy Rhoades	\$9,460
31	Amanda Sutton	Leah Lauchlan	\$9,447
32	Stacy Ackerman	Leah Lauchlan	\$9,297
33	Cheyenne Guyette	Kara Scheidt	\$9,293
34	Lacey Valentine	Leah Lauchlan	\$9,245
35	Marinete Andrade	Melody Funkhouser	\$9,245
36	Megan Seal	Kara Scheidt	\$9,005
37	Tiffani OHair	Andrea Barts	\$8,855
38	Shelly Harrison	Andrea Barts	\$8,621
39	Amber Dye	Blythe Egbert	\$8,618
40	Claire Walters	Julie Becker	\$8,586
41	Kenzi Voisard	Hillary Puthoff	\$8,476
42	Jennifer Menner	Amy Rhoades	\$8,313
43	Stephanie Morris	Hillary Puthoff	\$8,262
44	Stephanie Cost	Blythe Egbert	\$8,147
45	Carol Beck Blundy	Leah Lauchlan	\$8,022
46	Erin Fantozz	Melody Funkhouser	\$8,017
47	Taylor Johnson	Hillary Puthoff	\$7,851
48	Mellissa Murphy	Andrea Barts	\$7,773
49	Lisa Sproul	Leah Lauchlan	\$7,729
50	Hannah Lingle	Andrea Barts	\$7,693

Top 50 Sharing Consultants

LAUCLAN NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Hillary Puthoff



Melody Funkhouser



Paige Doan



Kara Scheidt



Colleen Elliott



Charlotte Goodykoontz



Lindsey Clevenger



Amy Rhoades



Darcy Angulo



Blythe Egbert

Name		Commission	QTM	
1	Hillary Puthoff	Director	\$3,114	18
2	Melody Funkhouser	Director	\$1,336	7
3	Paige Doan	Andrea Barts	\$1,048	5
4	Kara Scheidt	Director	\$660	5
5	Colleen Elliott	Leah Lauchlan	\$653	4
6	Charlotte Goodykoontz	Director	\$653	13
7	Lindsey Clevenger	Hillary Puthoff	\$627	4
8	Amy Rhoades	Director	\$627	6
9	Darcy Angulo	Amy Rhoades	\$596	8
10	Blythe Egbert	Director	\$568	5
11	Sara Miller	Amy Rhoades	\$462	6
12	Lindsay Isaacs	Amy Rhoades	\$451	5
13	Rachel Rice	Lee Ann Girard	\$433	1
14	Alicia Barlow	Director	\$406	4
15	Andrea Barts	Director	\$338	3
16	Keri Knott	Melody Funkhouser	\$317	3
17	Tiffany Johnson	Andrea Barts	\$268	4
18	Lee Ann Girard	Director	\$264	4
19	Cheyenne Guyette	Kara Scheidt	\$181	1
20	Melissa Murphy	Andrea Barts	\$171	3
21	Andrea Owens	Kara Scheidt	\$171	1
22	Kirstin Erisman	Hillary Puthoff	\$149	1
23	Leslie Hoffman	Hillary Puthoff	\$145	2
24	Courtney Barnett	Andrea Barts	\$107	1
25	Tammy Toles	Kara Scheidt	\$88	1
26	Kaylee Morris	Amy Rhoades	\$84	3
27	Julie Becker	Director	\$80	2
28	Angela Casola	Leah Lauchlan	\$72	1
29	Dolly Pearson	Amy Rhoades	\$68	1
30	Sabrina Coyle	Katie Colson	\$63	2
31	Mary Cooper	Andrea Barts	\$58	2
32	Lindsey Rhoades	Hillary Puthoff	\$44	1
33	Caitlin Morris	Amy Rhoades	\$40	1
34	Stacy Ackerman	Leah Lauchlan	\$37	1
35	Amy Ragland	Amy Rhoades	\$35	1
36	Carli Minge	Alicia Barlow	\$27	1
37	Tiffani OHair	Andrea Barts	\$26	1
38	Connie Saho	Katie Colson	\$26	1
39	Elizabeth Schell	Amy Rhoades	\$25	1
40	Catie Browning	Amy Rhoades	\$24	1
41	Meghan Travis	Charlotte Goodykoontz	\$24	1
42	Taylor Johnson	Hillary Puthoff	\$0	3
43	Riley Kuhns	Andrea Barts	\$0	2
44	Lisa Sproul	Leah Lauchlan	\$0	2
45	Samantha Apperson	Leah Lauchlan	\$0	2
46	Nikki Bean	Leah Lauchlan	\$0	1
47	Lucretia Cheek	Leah Lauchlan	\$0	1
48	Cindy Reyes	Leah Lauchlan	\$0	1
49	Rose Paine	Leah Lauchlan	\$0	1
50	Esther Sue Murray	Leah Lauchlan	\$0	1



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Erin
Egbert Unit



Mary
Barts Unit



Stephanie
Egbert Unit



Colleen
Lauchlan Unit



Megan
Egbert Unit



Melissa
Egbert Unit



Megan
Lauchlan Unit



Teresa
Colson Unit



Lindsey
Puthoff Unit



Lindsay
Rhodes Unit



KJ
Barts Unit



Kara
Lauchlan Unit



Sara
Rhodes Unit



Cindy
Egbert Unit



Tammy
Scheidt Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Alli
Lauchlan Unit



Samantha
Lauchlan Unit



Paula
Lauchlan Unit



Michelle
Egbert Unit



Paige
Barts Unit



Cheyenne
Scheidt Unit



Ashley
Egbert Unit



Leslie
Puthoff Unit



Tiffany
Barts Unit



Keri
Funkhouser Unit



April
Puthoff Unit



Sarah
Lauchlan Unit



Lindsey
Puthoff Unit



Emma
Lauchlan Unit



Sam
Lauchlan Unit



EPiC
Family

Leading the Way

Who has the highest % of Reds in the Units with 3 or more Red Jackets?

SHAW



Cindy

Director	# Reds	Unit Size	% Red
Cindy Machado-Flippen	16	245	6.53%
London Arbuckle	5	78	6.41%
Erika Guajardo	3	47	6.38%
Cheryl Auker	5	86	5.81%
Nadine Stanley	5	87	5.75%
Coty Maldonado	5	125	4.00%

BURNETT



Christina

Director	# Reds	Unit Size	% Red
Christina King	4	45	8.89%
Taylor Collier	3	36	8.33%
April Hutchinson	9	132	6.82%
Amber Nichols	7	110	6.36%
Christina Frantz	9	145	6.21%
Ciara Peyton	3	69	4.35%

LAUCLAN



Andrea

Director	# Reds	Unit Size	% Red
Andrea Barts	4	69	5.80%
Hillary Puthoff	4	95	4.21%
Amy Rhoades	3	78	3.85%
Blythe Egbert	7	200	3.50%



Incredible Challenge



Area	# Red Jackets	Area Size	% Red
Pamela Shaw	62	1659	3.74
Julia Burnett	55	1419	3.88
Leah Lauchlan	31	916	3.38

YTD % AREA REDS

Area	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Shaw	4.07	3.49	2.63	2.63	3.12	3.27	2.97	2.42	3.74			
Burnett	3.62	3.04	2.95	3.17	3.45	2.92	3.19	3.22	3.88			
Lauchlan	3.30	2.67	2.89	3.42	4.28	3.67	3.50	3.55	3.38			

AREA WHOLESAL PRODUCTION

Area	July	August	September	October	November	December
Shaw	\$201,349	\$242,194	\$235,037	\$242,194	\$220,604	\$199,345
Burnett	\$159,104	\$200,523	\$251,650	\$201,884	\$219,661	\$163,393
Lauchlan	\$91,302	\$94,184	\$116,195	\$119,089	\$118,955	\$93,919

Area	January	February	March	April	May	June
Shaw	\$212,086	\$200,546	\$252,473			
Burnett	\$218,064	\$176,307	\$242,479			
Lauchlan	\$129,522	\$109,438	\$143,067			