

We are EPiC



Epic Family
 Shaw National Area
 Burnett National Area
 Lauchlan National Area

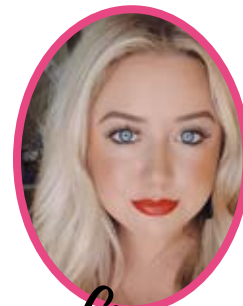
Top 20 in YTD Unit Growth

*Consultants who signed & became qualified this Seminar Year

	Sales Director	NSD	QTM*	NTM
1	Samantha Ewing	Julia Burnett	28	55
2	Ciara Peyton	Julia Burnett	28	55
3	Coty Maldonado	Pamela Shaw	23	95
4	Nicole Pratt	Pamela Shaw	23	92
5	Denise Pettet	Pamela Shaw	23	28
6	Cindy MacFlippen	Pamela Shaw	21	65
7	April Hutchinson	Julia Burnett	21	64
8	Christina Frantz	Julia Burnett	21	62
9	Amy Rhoades	Leah Lauchlan	21	46
10	London Arbuckle	Pamela Shaw	18	43
11	Taylor Van Winkle	Julia Burnett	17	29
12	Andrea Barts	Leah Lauchlan	16	30
13	Amber Nichols	Julia Burnett	15	30
14	Hillary Puthoff	Leah Lauchlan	13	20
15	Rachel Webster	Julia Burnett	12	38
16	Erika Guajardo	Pamela Shaw	12	36
17	Jennifer Howard	Julia Burnett	11	30
18	Stacey Curry	Pamela Shaw	11	27
19	Jenna Roberts	Julia Burnett	11	22
20	Nancy Powell	Pamela Shaw	11	19



Samantha



Ciara



Coty



Top 25 Unit Club



Cindy



Tina



April



Coty



Blythe

	Sales Director	NSD	YTD Retail
1	Cindy MacFlippen	Pamela Shaw	\$582,432
2	Tina Frantz	Julia Burnett	\$402,995
3	April Hutchinson	Julia Burnett	\$391,288
4	Coty Maldonado	Pamela Shaw	\$371,740
5	Blythe Egbert	Leah Lauchlan	\$354,676
6	Nicole Pratt	Pamela Shaw	\$294,973
7	Stacey Curry	Pamela Shaw	\$278,858
8	Nadine Stanley	Pamela Shaw	\$278,518
9	London Arbuckle	Pamela Shaw	\$276,827
10	Amber Nichols	Julia Burnett	\$276,730
11	Hillary Puthoff	Leah Lauchlan	\$259,437
12	Amy Rhoades	Leah Lauchlan	\$230,524
13	Andrea Barts	Leah Lauchlan	\$228,122
14	Ciara Peyton	Julia Burnett	\$227,316
15	Cheryl Auker	Pamela Shaw	\$217,967
16	Samantha Ewing	Julia Burnett	\$207,896
17	Katie Colson	Leah Lauchlan	\$175,073
18	Denise Pettet	Pamela Shaw	\$167,193
19	Jennifer Howard	Julia Burnett	\$164,884
20	Melissa Linton	Julia Burnett	\$163,524
21	Caitlyn Underwood	Julia Burnett	\$150,453
22	Jenna Roberts	Julia Burnett	\$139,554
23	Christina King	Julia Burnett	\$138,856
24	Tina Samuels	Pamela Shaw	\$135,405
25	Jenny Raley	Julia Burnett	\$133,885



Welcome Directors!



Jessica Hottle

Independent Sales Director
Burnett National Area
Senior April Hutchinson



Directors in Qualification

SHAW



Lupita
Maldonado Unit



Carolyn
MacFlip Unit

BURNETT



Danielle
Hutchinson Unit



Debbie
Lawrence Unit

LAUCLAN



Darcy
Rhoades Unit

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>1. <i>Senior Consultant</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>2.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>3. <i>Star Team Builder</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>4.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>5. <i>Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>6.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>7.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>8. <i>Elite Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>9.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>10. <i>Director in Qualification</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>11.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>12. <i>Half-Way There!</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>13.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>14.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>15.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>16.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>17.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>18.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>19.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>20.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>21.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>22.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>23.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>24.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>25.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>26.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>27.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>28.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>29.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>30. Director!</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<div data-bbox="831 1688 1091 2024" data-label="Image"> </div> <p><i>Production</i></p> <p>Month 1: _____</p> <p>Month 2: _____</p> <p>Month 3: _____</p> <p>Month 4: _____</p>	

RED JACKET

Calculator



CALCULATE YOUR CHECK

Personal Sales _____

Personal Team Production _____

Great Start Qualifieds _____

1st Time Reds _____



Personal Sales (x.50) _____

Personal Team Production _____

x (.04 or .06 or .08 or .09 or .13)

2nd Tier Team Production _____

x (.05)

GSQ x \$50 _____

1st Time Reds x \$100 _____

Car Cash _____

TOTAL

CREATE WEALTH

PERSONAL SALES

50%

PERSONAL TEAM

Star Team Builder

Production

Commission

< \$1,000

4%

\$1,000-\$1,799.99

6%

\$1,800 +

8%

Team Leader

9% - default commission

13% - 5+ team members place \$225+ wholesale orders & you place a \$600 wholesale order

Elite Team Leader

9% or 13% - 1st Tier as outlined above

5% -2nd Tier when you have 1 active Red Jacket on your team and \$2,000+ combined product of personal, 1st, & 2nd Tier.

Team Building Bonus

\$50 for each Great-Start Qualified New Team Member

\$100 for each 1st Time Red Jacket promoted

Car Cash

If opting for Cash

\$425





On-Target Car Drivers

ON-TARGET

- Five or more active personal team members.
- \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

QUALIFICATION (1-4 months)

- \$23,000 combined personal/team wholesale Section 1 production (you may contribute up to \$5,000 in personal wholesale Section 1)
- 16 active personal team members
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

SHAW AREA

BURNETT AREA

Jessica Hottle (New Director)

LAUCHLAN AREA

Colleen Elliott - EARNED

Oh Yes! IT'S FREE





Spark Achievers

SHAW NATIONAL AREA

Danielle Paul	Amanda Ahrens	Christy Rattray	Precious Maxwell	Donna Homberg
Athena Karagiannis	Victoria Edgecomb	Nada Denison	Emily Polhamus	Kirina Kovach
Stephanie Ford	Coty Maldonado	Angela Mujica	Elsie Velez	Marissa Sanders
Misty Avrett	Linda Loud	Perry Weinberger	Denise Harris	Young
Jennifer Lovvorn	Patricia Cortez	Kristen Lowe	Amy Beck	Carrie Stewart
Annette Trevino	Tejada	Rebecca Remsburg	Nadine Huckabee-	Jessica Vigstol
Cheryl Auker	Jose Bravo	Dawn Struble	Stanley	
Malka Taub	Nicole Pratt	Colleen Greenhalgh	Tiffany Huerta	
Vicki McDaniel	Daniel McIlvain	Jeanene Smith	Raquel Martinez	
Linda Oriabure	Barbie Turner	Ashley Scuteri	Bianca Moreno	
Basheva Elbaum	Christina Richards	Patricia Furbish	Josey Rodriguez	
Nancy Powell	Debby Nesmith	Angelique	Sheila Smarts	
Debra-Anne	Brenda Gingrich	Fernandez-Leary	Yenessa Sanchez	
Singleton	Edna Martinez	Amie Krueger	Kelly Diener	
London Arbuckle	Hernandez	Christine Tiseo	Ashley Pettet	
Carolyn Rios	Pamela McCoy	Susan Pride	Rosalia Guerra	
Lisa Mullis	Katie Black	Jessica Dominguez	Tracey Robinson	
Lynda Crick	Dawn Eisenhauer	Joann Jordan	Elizabeth Lee	
Kitty Eller	Cecelia Williams	Karen Riley	Dawn Healey	
Linda Vittitoe	Corinne Foster	Sharon Verhagen	Vanessa Carson	
Alina Brown	Elizabeth Clary	Erika Guajardo	Melissa Lutz	
Elizabeth Villareal	Tamilia Ward	Karen Weaver	ZaeVista Arnold	
Christina Samuels	Yvonne Diaz	Christine Fernicola	Stacie Cooper	
Gail Hopwood	Nancy Mayer	Miriam Arenas	Allison Alcineus	
Stacey Curry	Cindy Machado-	Carla Jessee	Susan Curtis	
Angie Taylor	Flippen	Sarah Penton	Denise Pettet	
Yolanda Fields	Tina Parker	Rachel Acevedo	Kristen Pettet	
Ruth Drewitt	Alma Filer	Venus Highsmith	Aphrodite Alourdas	
Victoria Reed	Pia Bose	Tracy Hamolko	Jenn Arnold	
Mindy Gempel	Katherine Manley	Marilyn Esquilin	Kelley Heller-Vela	

BURNETT NATIONAL AREA

Kristy Nicely	Melissa Linton	Amber-Dawn Plush	Mary Puetz	Bensonhaver
Mary Brunker	Katresa Gumbert	Jessica Hottle	Ciara Peyton	Lena Diaz
Dana Sone	Erika Harris	Rebecca Gentle	Kara Taylor	Monica Chaney
Amber Nichols	Chelsey Burling	Anecia Maroney	Rachel Kleshinski	Laura Jaynes
Sydney Overcast	Jenna Roberts	Meggan Mangona	Billie Marushi	Jackie Green
Lisa Stidham	Jamie Herron	Lily Carpenter	Aleta Blakley	Samantha Jordan
Jennifer Howard	Christina Frantz	Judy Gardner	Amy Keeley	Courtney Rapp
Halley O'Brien	Breanna McDonnell	Angela Cline	Cheryl Moyer	Tracy Sehorne
Megan Lawrence	Taylor Collier	Alicia Davis	Maci Dix	Ruth Wells
Donna Slone-	Elizabeth Holmes	Brooke Lucas	Keisha Hicks	Jennifer Raley
Crumbie	Amanda Nieman	Michele Caudill	Shran Snawder	Tina Record
Ashley Lynch	Deborah Buscher	Melissa Gross	Tiffany Lonaker	Chelsea Forney
Tanya Mullins	Tara Wittrock	Janet Schmitt	Perlina Dupler-	Lora Bowyer



Spark Achievers

Ellen Pape
Emily Cunigan
LeAnna Funk
Sarah Quijada-Hardy
Maura Harrison

April Hutchinson
Catie Cheek
Hayley Williams
Jennifer Dean
Barbara Otto
Bethanie Hatcher

Anna Beard
Stefanie Hayden
Abby Kuhlman
Amanda Sponseller
Rachel Webster
Jessica Utterback

Tracy Salyers
Amy Langdon
Lauren Kofford
Caitlyn Underwood
Sarah Campbell
Michelle Martinez

Amanda Wilkes
Kelly Cox
Nicole Staudt

LAUCLAN NATIONAL AREA

Hillary Puthoff
Heather Kinder
Paryce Black
Heather May
Crystal McCutchen
Lindsay Isaacs
Paige Doan
Catie Browning
Charlotte Goodykoontz
Cheyenne Guyette
Lori McPeek
Samantha Apperson
Mary Cooper
Connie Saho
Alicia Barlow
Kara Scheidt

Desirae Arthur
Lee Ann Girard
Angela Casola
Caitlin Morris
Megan Stephens
Andrea Barts
Angie Pollic
Tiffany Lincoln
Fernando Davila
Katie Colson
Rachel Rice
Laura Moore
Jessica Story
Paula Bromley Bouck
Blythe Egbert
Emily McManus

Theresa Figueroa
Stacy Ackerman
Melissa Jameson
Nissa Beasley
Korie Stiff
Melody Funkhouser
Alyssa Cross
Lindsey Clevenger
Teresa Benter
Tracie Peterson
Lacey Valentine
Annette Boone
Tiffany Johnson
Amy Rhoades
Kim Seman
Berlinda Paul

Mary Mancy
Abby Barger
Colleen Elliott
Carli Firestine
Stephanie Skidmore

MARY KAY

FIRE UP YOUR GOALS!

MARCH

SPRING INTO ACTION AND FIRE UP YOUR GOALS FOR BUILDING YOUR BUSINESS. BOOK MORE PARTIES, SELL MORE MARY KAY® PRODUCTS, MEET POTENTIAL NEW TEAM MEMBERS AND SHARE THE OPPORTUNITY EVERY CHANCE YOU GET. ALL OF THESE THINGS CAN IGNITE YOUR DRIVE AND DETERMINATION AND HELP YOU MOVE CLOSER AND CLOSER TO YOUR GOALS.

Your first goal can be about increasing sales.

When you set and achieve a retail selling goal to support a \$600* or more wholesale Section 1 order this month, you will earn the March jewelry piece designed by R.J. Graziano. The **March jewelry piece is a pair of elegant gold-tone link earrings** that can be worn alone or with other pieces of the *Spark a Chain Reaction!* jewelry collection you have earned or could earn when you achieve your monthly production goals.

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per challenge achiever each month.

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SPARK A CHAIN REACTION!

Visit *Mary Kay InTouch*® for complete challenge rules and details.

MARY KAY

SPARK YOUR BELIEF!

SPRING CONSISTENCY CHALLENGE

Jan. 1 – March 31, 2021

As Mary Kay Ash herself said, “If you believe it, you can achieve it.” And now is the perfect time to recommit to your goals by believing in your ability to book more parties, sell more product and help more teammates to be their best. It’s time to spark your passion for action!

And when you believe in your sales goals and achieve them, you could earn these ***Spark a Chain Reaction!*** Spring Consistency Challenge earrings by **R.J. Graziano!**

Independent Beauty Consultants and Independent Sales Directors who achieve the *Spark a Chain Reaction!* Challenge each month* **from Jan. 1 through March 31** will receive these fashionable earrings, which coordinate with additional consistency challenge pieces this Seminar year!

Go to **Mary Kay InTouch*** for complete challenge rules and details.



SPARK A CHAIN REACTION!

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*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per contest achiever each month.

Team \$2000

Red Jacket Teams with \$2000+ in Production
(includes 1st & 2nd Tier)

SHAW AREA



Carolyn
\$8,245



Rachel
\$5,890



Rachel
\$5,156



Lupita
\$3,116



Kristen
\$2,635



Angela
\$2,403



Brenda
\$2,310



Marilyn
\$2,212



Angela
\$2,180



Lynda
\$2,161

BURNETT AREA



Jessica
\$6,282



Ashley
\$3,023



Brooke
\$2,986



Debbie
\$2,751



Casie
\$2,491



Aneica
\$2,194



Janet
\$2,007

LAUCLAN AREA



Colleen
\$6,582



Keri
\$3,060



Lindsay
\$2,267



Paige
\$2,419



Stephanie
\$2,381



Lindsey
\$2,267



Tiffany
\$2,034



Epic Reds

Reds with Reds on their Team

SHAW AREA



Dawn
Aucker Unit



Brenda
Aucker Unit



Libra
MacFlip Unit



Carolyn
MacFlip Unit

BURNETT AREA



Angela
Hutchinson Unit



Jessica
Hutchinson Unit



Jelena
Nichols Unit



Chrissy
Nichols Unit



Tonya
Nichols Unit



Kelly
Nichols Unit



Janet
Howard Unit



Cat
King Unit

LAUCLAN AREA



Colleen
Lauchlan Unit



Sarah
Lauchlan Unit



Erin
Egbert Unit



EPiC
Family

Legacy Leaders

Directors who have 3 or more Red Jackets in their Unit

SHAW AREA



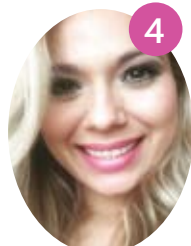
Cindy



Cheryl



London



Coty



Pam

BURNETT AREA



April



Amber



Tina



Christina



Julia

LAUCLAN



Blythe



Andrea



Hillary



Amy



Leah

Top 50 Selling Consultants

SHAW NATIONAL AREA



Danielle Paul



Basheva Elbaum



Lupita Villarreal



Lynda Crick



Christy Rattray



Sheila Smarts



Nancy Mayer



Melissa Lutz



Tanika Franklin-Francis



Pia Bose

	Name		YTD Retail
1	Danielle Paul	Gail Hopwood	\$61,908
2	Basheva Elbaum	Cindy Machado-Flippen	\$35,323
3	Guadalupe Villarreal	Coty Maldonado	\$27,980
4	Lynda Crick	Pamela Shaw	\$27,722
5	Christy Rattray	Debbie Dodge	\$24,951
6	Sheila Smarts	Stacey Curry	\$24,087
7	Nancy Mayer	Cindy Machado-Flippen	\$23,821
8	Melissa Lutz	Pamela Shaw	\$23,711
9	Tanika Franklin-Francis	Stacey Curry	\$22,610
10	Pia Bose	Denise Pettet	\$22,399
11	Angie Taylor	Nadine Huckabee-Stanley	\$22,141
12	Angela Mujica	Cindy Machado-Flippen	\$21,836
13	Vickie Alexander	Christina Samuels	\$21,789
14	Kitty Eller	Pamela Shaw	\$20,536
15	Karen Weaver	Pamela Shaw	\$19,461
16	Ruth Drewitt	Stacey Curry	\$19,168
17	Linda Oriabure	Stacey Curry	\$19,092
18	Linda Vittitoe	London Arbuckle	\$18,752
19	Carolyn Rios	Cindy Machado-Flippen	\$18,745
20	Yolanda Fields	Nicole Pratt	\$18,686
21	Rosalia Guerra	Coty Maldonado	\$17,525
22	Linda Loud	Pamela Shaw	\$17,488
23	Miriam Schnitzler	Cindy Machado-Flippen	\$16,971
24	Sandra Galloway	London Arbuckle	\$16,707
25	Jessica Dominguez	Erika Guajardo	\$16,506
26	Dawn Eisenhauer	Pamela Shaw	\$16,261
27	Kristen Lowe	Pamela Shaw	\$16,106
28	Dawn Struble	Cindy Machado-Flippen	\$15,985
29	Rachel Acevedo	Coty Maldonado	\$15,947
30	Angelia Nunn	Christina Samuels	\$15,614
31	Bianca Moreno	Coty Maldonado	\$15,519
32	Allison Alcineus	Stacey Curry	\$15,437
33	Marilyn Esquilin	Cindy Machado-Flippen	\$15,431
34	Katie Black	Nadine Huckabee-Stanley	\$15,370
35	Kelley Heller-Vela	Raquel Martinez	\$15,125
36	Collonda West	Shayla McCloud	\$14,885
37	Cecelia Williams	Nicole Pratt	\$14,730
38	Cassandra Sanchez	Coty Maldonado	\$14,552
39	Tressilind Mozie	Stacey Curry	\$14,433
40	Lizbeth De La Garza	Coty Maldonado	\$14,192
41	Denise Harris	Cindy Machado-Flippen	\$14,172
42	Charissa Smith	Shayla McCloud	\$13,592
43	Christine Fericola	Denise Pettet	\$13,527
44	Jessica Rodriguez	Stacey Curry	\$13,395
45	Araceli Moreno	Erika Guajardo	\$13,174
46	Venus Highsmith	Nicole Pratt	\$13,103
47	Sharon Verhagen	Cindy Machado-Flippen	\$12,746
48	Royann Russell-collie	Mahala Saunders	\$12,605
49	Miriam Arenas	Erika Guajardo	\$12,230
50	Rose Flowers	Tiffany Huerta	\$12,216

Top 50 Sharing Consultants

SHAW NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commissions earned



London Arbuckle



Nancy Powell



Kristen Pettet



Denise Pettet



Lupita Villarreal



Nicole Pratt



Erika Guajardo



Stacey Curry



Shayla McCloud



Tiffany Huerta

	Name		Commission	QTM
1	London Arbuckle	Director	\$991	22
2	Nancy Powell	Director	\$910	21
3	Kristen Pettet	Denise Pettet	\$878	19
4	Denise Pettet	Director	\$649	17
5	Guadalupe Villarreal	Coty Maldonado	\$1,944	12
6	Nicole Pratt	Director	\$1,107	11
7	Erika Guajardo	Director	\$991	11
8	Stacey Curry	Director	\$3,172	10
9	Shayla McCloud	Director	\$384	8
10	Tiffany Huerta	Director	\$585	7
11	Amanda Ahrens	Director	\$292	7
12	Coty Maldonado	Director	\$3,254	6
13	Carolyn Rios	Cindy Machado-Flippen	\$1,268	6
14	Mindy Gempel	Director	\$1,091	5
15	Christina Samuels	Director	\$339	5
16	Angie Taylor	Nadine Huckabee-Stanley	\$104	5
17	Alina Brown	Director	\$545	4
18	Angela Mujica	Cindy Machado-Flippen	\$435	4
19	Leticia Dean	Mahala Saunders	\$213	4
20	Raquel Martinez	Director	\$90	4
21	Tabitha Kearney	Coty Maldonado	\$0	4
22	Elizabeth Lee	Director	\$615	3
23	Tina Parker	London Arbuckle	\$392	3
24	Rebecca Remsburg	Pamela Shaw	\$342	3
25	Cecelia Williams	Nicole Pratt	\$237	3
26	Rachel Acevedo	Coty Maldonado	\$234	3
27	Victoria Reed	Amanda Ahrens	\$101	3
28	Denise Harris	Cindy Machado-Flippen	\$99	3
29	Johanna Amaya	Coty Maldonado	\$0	3
30	Sara Ramos	Tiffany Huerta	\$0	3
31	Lynda Crick	Pamela Shaw	\$396	2
32	Jennifer Lovvorn	Director	\$260	2
33	Brenda Aguilar	Erika Guajardo	\$201	2
34	Angela Francis	Cindy Machado-Flippen	\$164	2
35	Nicole Buchanan	Cindy Machado-Flippen	\$162	2
36	Debby Nesmith	Christina Samuels	\$150	2
37	Marilyn Esquilin	Cindy Machado-Flippen	\$122	2
38	Mahala Saunders	Director	\$96	2
39	Debra-Anne Singleton	Director	\$93	2
40	Christine Corelli-DeSim-	Denise Pettet	\$86	2
41	Vickie Alexander	Christina Samuels	\$80	2
42	Jose Bravo	Erika Guajardo	\$77	2
43	Cassandra Sanchez	Coty Maldonado	\$61	2
44	Collonda West	Shayla McCloud	\$57	2
45	Venus Highsmith	Nicole Pratt	\$54	2
46	Katy Gonzales	Cindy Machado-Flippen	\$52	2
47	Brenda Alejandro	Erika Guajardo	\$49	2
48	Sue Zukor-Ouro	Pamela Shaw	\$43	2
49	Amy Beck	Nancy Powell	\$40	2
50	Patricia Furbish	Nadine Huckabee-Stanley	\$38	2

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Libra
MacFlip Unit



Brenda
Auker Unit



Kristen
Pettet Unit



Brenda
Guajardo Unit



Dawn
Auker Unit



Lynda
Shaw Unit



Dawn
Shaw Unit



Marilyn
MacFlip Unit



Angela
MacFlip Unit



Venus
Pratt Unit



Nancy
MacFlip Unit



Tina
Arbuckle Unit



Rebecca
Shaw Unit



Ruthie
Shaw Unit



Barbie
Shaw Unit



Karen
Shaw Unit

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Rachel
Maldonado Unit



Tamara
Shaw Unit



Alison
Auker Unit



Alison
MacFlip Unit



Leticia
Saunders Unit



Sandra
Stanley Unit



Susan
Shaw Unit



Kim
Arbuckle Unit



Colleen
Pettet Unit



Tabitha
Maldonado Unit



Amanda
Shaw Unit



Renee
MacFlip Unit



Diane
Stanley Unit



Bianca
Maldonado Unit



Angela
MacFlip Unit



Debby
Samuels Unit



Cheryl
Auker Unit



Laurie
MacFlip Unit



Dawn
MacFlip Unit



Stephanie
Shaw Unit



Jenn
Arbuckle Unit



Linda
Arbuckle Unit



Laura
Auker Unit



Tannilia
Samuels Unit

Top 50 Selling Consultants

BURNETT NATIONAL AREA



Alicia Davis



Deborah Buscher



Meggan Mangona



Angela Cline



Jessica Hottle



Tanya Mullins



Marcia Flaherty



Brooke Lucas



Mary Puetz



Cortney Pallo

	Name	Unit	YTD Retail
1	Alicia Davis	Caitlyn Underwood	\$24,394
2	Deborah Buscher	Megan Lawrence	\$23,640
3	Meggan Mangona	Jenna Roberts	\$23,432
4	Angela Cline	April Hutchinson	\$21,507
5	Jessica Hottle	April Hutchinson	\$21,151
6	Tanya Mullins	LeAnna Funk	\$19,301
7	Marcia Flaherty	Dawn Mallery	\$17,911
8	Brooke Lucas	April Hutchinson	\$17,817
9	Mary Puetz	Rachel Webster	\$17,649
10	Cortney Pallo	Samantha Ewing	\$17,627
11	Lisa Dewart	Christina King	\$17,061
12	Nicole Staudt	Elizabeth Holmes	\$16,640
13	Ashley Lynch	Christina Frantz	\$16,594
14	Kara Taylor	Christina Frantz	\$15,822
15	Angie Everson	Christina King	\$15,626
16	Michelle Martinez	Caitlyn Underwood	\$15,368
17	Judy Gardner	April Hutchinson	\$15,366
18	Ariel Davis	Samantha Ewing	\$15,341
19	Tava Reese	Aleta Blakley	\$15,025
20	Ellen Pape	Heather Erbe	\$14,845
21	Mimi Witsken	Rachel Webster	\$14,635
22	Jennifer Newton	April Hutchinson	\$14,321
23	Ann Hinkle	Kaci Church	\$14,271
24	Arelis Torres Velazquez	Ciara Peyton	\$13,512
25	Stephanie Seefried	Christina Frantz	\$13,155
26	Rebecca Parido	Keisha Hicks	\$13,112
27	Erin Farler	Christina Frantz	\$12,999
28	Kayla Lupa	Samantha Ewing	\$12,783
29	Courtney Seldenright	Christina King	\$12,646
30	Amanda Sponseller	Kaci Church	\$12,453
31	Angela Ross	Elizabeth Holmes	\$12,388
32	Jessica Johnson	Loganne Stone	\$12,289
33	Lacey Maxton	Amanda Nieman	\$12,210
34	Amy Langdon	Loganne Stone	\$11,821
35	Melissa Gross	Jennifer Raley	\$11,455
36	Ashley Foster	April Hutchinson	\$11,023
37	Joni Worrell	Aleta Blakley	\$10,927
38	Julie McGlinchey	Rachel Webster	\$10,887
39	Taylor Harrison	Samantha Ewing	\$10,852
40	Melissa Anderson	Amber Nichols	\$10,776
41	Anna Beard	Julia Burnett	\$10,753
42	Samantha Jordan	Melissa Linton	\$10,696
43	Crystal Wagner	April Hutchinson	\$10,656
44	Maci Kreilein	Jennifer Howard	\$10,570
45	Tiffany Lonaker	Amber Nichols	\$10,462
46	Mary Wilbur	April Hutchinson	\$10,357
47	Rebecca Gentle	Julia Burnett	\$10,089
48	Linda Koelling	Cristine Willis	\$9,937
49	Michelle Weger	April Hutchinson	\$9,748
50	Leslie Wallace	Aleta Blakley	\$9,617

Top 50 Sharing Consultants

BURNETT NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Samantha Ewing



Taylor Van Winkle



Amber Nichols



Jessica Hottle



Ciara Peyton



LeAnna Funk



Loganne Stone



Jennifer Howard



Jenna Roberts



Caitlyn Underwood

	Name		Commission	QTM
1	Samantha Ewing	Director	\$2,698	16
2	Taylor Van Winkle	Director	\$860	14
3	Amber Nichols	Director	\$714	12
4	Jessica Hottle	April Hutchinson	\$1,699	11
5	Ciara Peyton	Director	\$1,582	11
6	LeAnna Funk	Director	\$629	10
7	Loganne Stone	Director	\$1,119	9
8	Jennifer Howard	Director	\$681	9
9	Jenna Roberts	Director	\$1,624	8
10	Caitlyn Underwood	Director	\$745	8
11	Cristine Willis	Director	\$1,079	7
12	Kaci Church	Director	\$945	7
13	Christina Frantz	Director	\$1,582	6
14	Mary Mullins	LeAnna Funk	\$956	6
15	Julie McGlinchey	Rachel Webster	\$885	6
16	Casie Breen	Samantha Ewing	\$628	6
17	Jennifer Raley	Director	\$542	6
18	Elizabeth Holmes	Director	\$1,105	5
19	Sydney Overcast	Director	\$318	5
20	Meggan Mangona	Jenna Roberts	\$282	5
21	Rachel Webster	Director	\$750	4
22	Deborah Buscher	Megan Lawrence	\$598	4
23	Grace Class	Ciara Peyton	\$535	4
24	Dana Sone	Director	\$363	4
25	Tava Reese	Aleta Blakley	\$338	4
26	Monica Lemmons	Amber Nichols	\$0	4
27	Heather Gibson	Director	\$452	3
28	Janet Schmitt	Jennifer Howard	\$356	3
29	Chelsey Burling	Director	\$344	3
30	Laura Turner	Amber Nichols	\$336	3
31	Taylor Collier	Director	\$302	3
32	Megan Caldwell	Taylor Van Winkle	\$237	3
33	Samantha Ennis	Taylor Van Winkle	\$206	3
34	Angela Cline	April Hutchinson	\$203	3
35	Jessica Tompkins	Ciara Peyton	\$189	3
36	Keisha Hicks	Director	\$133	3
37	Mary Wilbur	April Hutchinson	\$100	3
38	Perlina Dupler-Bensonhaver	Ciara Peyton	\$84	3
39	Dawn Mallery	Director	\$667	2
40	Christi Townson	April Hutchinson	\$345	2
41	Kara Taylor	Christina Frantz	\$319	2
42	Danielle Ramsey	April Hutchinson	\$236	2
43	Jessica Henry	Taylor Collier	\$218	2
44	Anna Beard	Julia Burnett	\$203	2
45	Brooke Lucas	April Hutchinson	\$198	2
46	Rebecca Parido	Keisha Hicks	\$160	2
47	Kayla Lupa	Samantha Ewing	\$152	2
48	Kathleen Thomas	Christina Frantz	\$122	2
49	Rachel Welsh	Ciara Peyton	\$111	2
50	Jamie Valenti	Aleta Blakley	\$105	2

EPiC
Burnett

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Casie
Ewing Unit



Anecia
Erbe Unit



Jessica
Peyton Unit



Mary
Hutchinson Unit



Anna
Burnett Unit



Shawndra
Hutchinson Unit



Erin
Frantz Unit



Judy
Hutchinson Unit



Amy
Hutchinson Unit



Melissa
Raley Unit



Julie
Webster Unit



Emily
Hutchinson Unit



Nicole
Holmes Unit



Mandy
Nichols Unit



Kara
Frantz Unit



Kathleen
Frantz Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Tracy
Howard Unit



Heather
Collier Unit



Lindsey
Erbe Unit



Nicole
Burnett Unit



Jelena
Nichols Unit



Joanna
Burnett Unit



Grace
Peyton Unit



Angie
Hutchinson Unit



Samantha
Frantz Unit



Ashley
Hicks Unit



Chrissy
Nichols Unit



Alicia
Underwood Unit



Keisha
King Unit



Taylor
Ewing Unit



Jessica
Collier Unit



Tonya
Nichols Unit



Brooke
Hottle Unit



Ashley
Frantz Unit



Meggan
Roberts Unit



Staci
Linton Unit



Kelly
Nichols Unit



Janie
Raley Unit



Amanda
Frantz Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Janet
Howard Unit



Courtney
King Unit



Catherine
King Unit



Alysia
Nichols Unit



Laura
Nichols Unit

Top 50 Selling Consultants

LAUCLAN NATIONAL AREA



Angela Casola



Lindsay Isaacs



Connie Saho



Colleen Elliott



Mary Cooper



Rachel Rice



Paige Doan



Carrie Langley



Lindsey Clevenger



Lindsay Amundson

	Name		YTD Retail
1	Angela Casola	Leah Lauchlan	\$30,499
2	Lindsay Isaacs	Amy Rhoades	\$21,487
3	Connie Saho	Katie Colson	\$21,210
4	Colleen Elliott	Leah Lauchlan	\$18,892
5	Mary Cooper	Andrea Barts	\$18,697
6	Rachel Rice	Lee Ann Girard	\$18,079
7	Paige Doan	Andrea Barts	\$17,752
8	Carrie Langley	Hillary Puthoff	\$17,635
9	Lindsey Clevenger	Hillary Puthoff	\$15,775
10	Samantha Apperson	Leah Lauchlan	\$15,624
11	Lindsay Amundson	Hillary Puthoff	\$15,522
12	Tiffany Johnson	Andrea Barts	\$14,854
13	Sara Miller	Amy Rhoades	\$14,412
14	Melissa Jameson	Blythe Egbert	\$13,936
15	Berlinda Paul	Katie Colson	\$13,752
16	Darcy Angulo	Amy Rhoades	\$13,506
17	Keri Knott	Melody Funkhouser	\$13,306
18	Mary King	Hillary Puthoff	\$13,275
19	Laura Moore	Lee Ann Girard	\$12,544
20	Korie Stiff	Leah Lauchlan	\$12,469
21	Heather May	Kara Scheidt	\$12,283
22	Nissa Beasley	Katie Colson	\$12,022
23	Paula Bromley Bouck	Leah Lauchlan	\$11,691
24	Tammy Toles	Kara Scheidt	\$11,274
25	Emily McManus	Leah Lauchlan	\$11,231
26	Stephanie Skidmore	Charlotte Goodykoontz	\$10,533
27	Ausia Anderson	Charlotte Goodykoontz	\$10,453
28	Rose Paine	Leah Lauchlan	\$10,097
29	Teresa Benter	Katie Colson	\$10,084
30	Lacey Valentine	Leah Lauchlan	\$8,918
31	Amanda Sutton	Leah Lauchlan	\$8,711
32	Marinete Andrade	Melody Funkhouser	\$8,503
33	Kenzi Voisard	Hillary Puthoff	\$8,412
34	Megan Seal	Kara Scheidt	\$8,391
35	Amber Dye	Blythe Egbert	\$8,230
36	Tiffani OHair	Andrea Barts	\$8,193
37	Erin Fantozz	Melody Funkhouser	\$7,990
38	Stacy Ackerman	Leah Lauchlan	\$7,861
39	Taylor Johnson	Hillary Puthoff	\$7,851
40	Shelly Harrison	Andrea Barts	\$7,833
41	Jennifer Menner	Amy Rhoades	\$7,774
42	Hannah Lingle	Andrea Barts	\$7,693
43	Stephanie Cost	Blythe Egbert	\$7,413
44	Michelle Eggert	Andrea Barts	\$7,313
45	Lisa Sproul	Leah Lauchlan	\$7,252
46	Melissa Murphy	Andrea Barts	\$7,195
47	Charlotte Fuchs	Hillary Puthoff	\$7,179
48	Sara Hylton	Julie Becker	\$7,076
49	Stephanie Morris	Hillary Puthoff	\$7,040
50	Goldie Yoder	Alicia Barlow	\$6,803

Top 50 Sharing Consultants

LAUCLAN NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Hillary Puthoff



Melody Funkhouser



Paige Doan



Charlotte Goodykoontz



Kara Scheidt



Colleen Elliott



Lindsey Clevenger



Blythe Egbert



Amy Rhoades



Darcy Angulo

Name		Commission	QTM	
1	Hillary Puthoff	Sales Director	\$2,297	15
2	Melody Funkhouser	Sales Director	\$1,158	6
3	Paige Doan	Andrea Barts	\$1,016	5
4	Charlotte Goodykoontz	Senior Sales Director	\$616	13
5	Kara Scheidt	Sales Director	\$605	5
6	Colleen Elliott	Leah Lauchlan	\$534	4
7	Lindsey Clevenger	Hillary Puthoff	\$526	4
8	Blythe Egbert	Senior Sales Director	\$523	5
9	Amy Rhoades	Sales Director	\$451	6
10	Darcy Angulo	Amy Rhoades	\$447	8
11	Rachel Rice	Lee Ann Girard	\$415	1
12	Lindsay Isaacs	Amy Rhoades	\$312	5
13	Andrea Barts	Sales Director	\$306	3
14	Keri Knott	Melody Funkhouser	\$291	3
15	Sara Miller	Amy Rhoades	\$260	5
16	Lee Ann Girard	Sales Director	\$242	4
17	Alicia Barlow	Sales Director	\$225	2
18	Tiffany Johnson	Andrea Barts	\$179	4
19	Kirstin Erisman	Hillary Puthoff	\$149	1
20	Mellissa Murphy	Andrea Barts	\$146	3
21	Andrea Owens	Kara Scheidt	\$123	1
22	Courtney Barnett	Andrea Barts	\$107	1
23	Tammy Toles	Kara Scheidt	\$85	1
24	Kaylee Morris	Amy Rhoades	\$84	3
25	Dolly Pearson	Amy Rhoades	\$68	1
26	Mary Cooper	Andrea Barts	\$58	2
27	Lindsey Rhoades	Hillary Puthoff	\$44	1
28	Deziree Evans	Amy Rhoades	\$38	1
29	Sabrina Coyle	Katie Colson	\$29	1
30	Caitlin Morris	Amy Rhoades	\$28	1
31	Tiffani OHair	Andrea Barts	\$26	1
32	Connie Saho	Katie Colson	\$26	1
33	Stacy Ackerman	Leah Lauchlan	\$24	1
34	Taylor Johnson	Hillary Puthoff	\$0	3
35	Riley Kuhns	Andrea Barts	\$0	2
36	Lisa Sproul	Leah Lauchlan	\$0	2
37	Samantha Apperson	Leah Lauchlan	\$0	2
38	Nikki Bean	Leah Lauchlan	\$0	1
39	Lucretia Cheek	Leah Lauchlan	\$0	1
40	Cindy Reyes	Leah Lauchlan	\$0	1
41	Rose Paine	Leah Lauchlan	\$0	1
42	Esther Sue Murray	Leah Lauchlan	\$0	1
43	Jeanine Panarelli	Leah Lauchlan	\$0	1
44	Tiffani Harrell	Leah Lauchlan	\$0	1
45	Sam Strausbaugh	Leah Lauchlan	\$0	1
46	Jillian Aselage	Leah Lauchlan	\$0	1
47	Christina Forestieri-Nuz-	Leah Lauchlan	\$0	1
48	Paula Bromley Bouck	Leah Lauchlan	\$0	1
49	Katie Colson	Sales Director	\$0	1
50	Tammy Henson	Julie Becker	\$0	1



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Colleen
Lauchlan Unit



Megan
Lauchlan Unit



Erin
Egbert Unit



Stephanie
Egbert Unit



Kara
Lauchlan Unit



Michelle
Egbert Unit



Megan
Egbert Unit



Cindy
Egbert Unit



KJ
Barts Unit



Lindsay
Rhoades Unit



Alli
Lauchlan Unit



Samantha
Lauchlan Unit



Paula
Lauchlan Unit



Sarah
Lauchlan Unit



Emma
Lauchlan Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Sam
Lauchlan Unit



Danielle
Lauchlan Unit



Ashley
Egbert Unit



Tammy
Scheidt Unit



Teresa
Colson Unit



Amanda
Colson Unit



Lindsey
Puthoff Unit



April
Puthoff Unit



Lindsey
Puthoff Unit



Paige
Barts Unit



Tiffany
Barts Unit



Kiley
Barts Unit



Sara
Rhoades Unit



Keri
Funkhouser Unit



EPiC
Family

Leading the Way

Who has the highest % of Reds in the Units with 3 or more Red Jackets?

SHAW



London

Director	# Reds	Unit Size	% Red
London Arbuckle	4	83	4.82%
Cindy Machado-Flippen	10	231	4.33%
Coty Maldonado	4	108	3.70%

BURNETT



Christina

Director	# Reds	Unit Size	% Red
Christina King	44	3	6.82%
Amber Nichols	107	7	6.54%
Tina Frantz	147	7	4.76%
April Hutchinson	172	8	4.65%

LAUCLAN



Andrea

Director	# Reds	Unit Size	% Red
Andrea Barts	74	4	5.41%
Hillary Puthoff	77	3	3.90%
Amy Rhoades	77	3	3.90%
Blythe Egbert	182	7	3.85%



Incredible Challenge



Leah

Area	# Red Jackets	Area Size	% Red
Pamela Shaw	39	1610	2.42
Julia Burnett	47	1459	3.22
Leah Lauchlan	31	874	3.55

YTD % AREA REDS

Area	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Shaw	4.07	3.49	2.63	2.63	3.12	3.27	2.97	2.42				
Burnett	3.62	3.04	2.95	3.17	3.45	2.92	3.19	3.22				
Lauchlan	3.30	2.67	2.89	3.42	4.28	3.67	3.50	3.55				

AREA WHOLESAL PRODUCTION

Area	July	August	September	October	November	December
Shaw	\$201,349	\$242,194	\$235,037	\$242,194	\$220,604	\$199,345
Burnett	\$159,104	\$200,523	\$251,650	\$201,884	\$219,661	\$163,393
Lauchlan	\$91,302	\$94,184	\$116,195	\$119,089	\$118,955	\$93,919

Area	January	February	March	April	May	June
Shaw	\$212,086	\$200,546				
Burnett	\$218,064	\$176,307				
Lauchlan	\$129,522	\$109,438				