

WE are EPiC



Epic Family
 Shaw National Area
 Burnett National Area
 Lauchlan National Area

Top 20 in YTD Unit Growth

*Consultants who signed & became qualified this Seminar Year

	Sales Director	NSD	QTM*	NTM
1	Samantha Ewing	Julia Burnett	23	45
2	Coty Maldonado	Pamela Shaw	20	81
3	Ciara Peyton	Julia Burnett	20	46
4	Nicole Pratt	Pamela Shaw	19	85
5	Tina Frantz	Julia Burnett	14	39
6	Amy Rhoades	Leah Lauchlan	14	30
7	Cindy MacFlip	Pamela Shaw	13	45
8	London Arbuckle	Pamela Shaw	13	33
9	Denise Pettet	Pamela Shaw	13	24
10	Rachel Webster	Julia Burnett	12	35
11	Taylor Van Winkle	Julia Burnett	12	25
12	Andrea Barts	Leah Lauchlan	12	24
13	April Hutchinson	Julia Burnett	11	40
14	Amber Nichols	Julia Burnett	11	24
15	Nancy Powell	Pamela Shaw	10	14
16	Erika Guajardo	Pamela Shaw	9	30
17	Stacey Curry	Pamela Shaw	8	26
18	Caitlyn Underwood	Julia Burnett	8	22
19	Christina Samuels	Pamela Shaw	7	26
20	Hillary Puthoff	Leah Lauchlan	7	10



Samantha



Coty



Ciara



Top 25 Unit Club



Cindy



Tina



Coty



April



Blythe

	Sales Director	NSD	YTD Retail
1	Cindy MacFlippen	\$439,248	Shaw
2	Tina Frantz	\$314,347	Burnett
3	Coty Maldonado	\$304,604	Shaw
4	April Hutchinson	\$287,302	Burnett
5	Blythe Egbert	\$274,805	Lauchlan
6	Nicole Pratt	\$257,491	Shaw
7	Nadine Stanley	\$246,004	Shaw
8	Stacey Curry	\$231,517	Shaw
9	Amber Nichols	\$229,598	Burnett
10	London Arbuckle	\$224,262	Shaw
11	Hillary Puthoff	\$213,792	Lauchlan
12	Andrea Barts	\$186,271	Lauchlan
13	Cheryl Auker	\$184,349	Shaw
14	Ciara Peyton	\$184,104	Burnett
15	Amy Rhoades	\$179,149	Lauchlan
16	Samantha Ewing	\$172,055	Burnett
17	Melissa Linton	\$143,750	Burnett
18	Katie Colson	\$137,502	Lauchlan
19	Denise Pettet	\$132,221	Shaw
20	Jennifer Howard	\$126,896	Burnett
21	Caitlyn Underwood	\$126,699	Burnett
22	Rachel Webster	\$116,523	Burnett
23	Christina Samuels	\$109,747	Shaw
24	Jenna Roberts	\$109,185	Burnett
25	Nancy Powell	\$106,847	Shaw



Directors in Qualification

SHAW



Lupita
Maldonado Unit



Karen
Shaw Unit



Carolyn
MacFlip Unit

BURNETT



Jessica
Hutchinson Unit



Casie
Ewing Unit

LAUCLAN

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>1. <i>Senior Consultant</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>2.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>3. <i>Star Team Builder</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>4.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>5. <i>Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>6.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>7.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>8. <i>Elite Team Leader</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>9.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>10. <i>Director in Qualification</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>11.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>12. <i>Half-Way There!</i></p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>13.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>14.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>15.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>16.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>

Track your Path to Director & Wear

The Suit!

You're moving up, achieving your goals and making your dreams come true! Why not do it in style by earning these rewards when you debut as a new Independent Sales Director? Step up and step out like the star you are!



<p>17.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>18.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>19.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>20.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>21.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>22.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>23.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>24.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>25.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>26.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>27.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>28.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>
<p>29.</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<p>30. Director!</p> <p>NEW TEAM MEMBER</p> <p>_____</p> <p><input type="radio"/> ACTIVE <input type="radio"/> QUALIFIED</p>	<div data-bbox="828 1690 1096 2026" data-label="Image"> </div> <div data-bbox="1104 1690 1559 2026" data-label="Form"> <p><i>Production</i></p> <p>Month 1: _____</p> <p>Month 2: _____</p> <p>Month 3: _____</p> <p>Month 4: _____</p> </div>	

TWO WAYS TO REACH

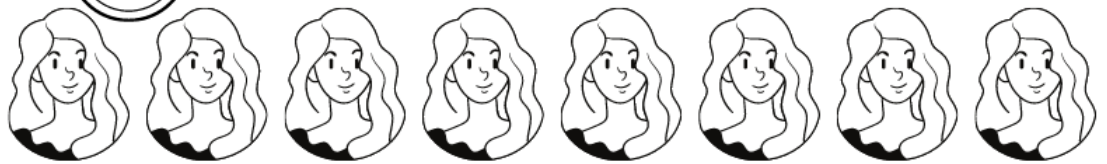
ELITE!

Team Leader



1

8 ACTIVE TEAM MEMBERS



9-13% Commissions on Personal Team Production

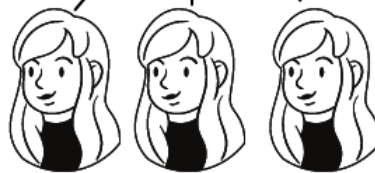
2

5 ACTIVE TEAM MEMBERS WITH 1 RED JACKET



9-13% Commissions on Personal Team Production

Reach \$2,000+ production from ALL of these people (& you) for 2nd-Tier Compensation



5% Commissions on 2nd-Tier Production



On-Target Car Drivers

ON-TARGET

- Five or more active personal team members.
- \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

QUALIFICATION (1-4 months)

- \$23,000 combined personal/team wholesale Section 1 production (you may contribute up to \$5,000 in personal wholesale Section 1)
- 16 active personal team members
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

SHAW AREA

Lupita Villarreal (Maldonado)

BURNETT AREA

Jessica Hottle (Hutchinson)

LAUCLAN AREA

Colleen Elliott (Lauchlan)

Oh Yes! IT'S
FREE





Spark Achievers

SHAW NATIONAL AREA

Mirella Gonzalez	Nancy Powell	Pia Bose	Christina Samuels	Tanika Franklin-
Danielle Paul	Cindy Machado-	Stacey Curry	Dawn Struble	Francis
Jennifer Lovvorn	Flippen	Feliesha Alexander	Renayde Dooley	Meg Kluge
Christy Rattray	Malka Taub	Ashley Gardiner	Marie Cenatus	Marilyn Esquilin
Guadalupe Villarreal	Coty Maldonado	Angelia Nunn	Nerva Edwards	Heather Mady
Debra-Anne	Melissa Lutz	Nina Villarreal-	Tiffany Huerta	Skylar Powell
Singleton	Tina Parker	Gutierrez	Edna Martinez	Shalonda Lamb
Amanda Ahrens	Wislande Geffrard	Maxine Luciano	Hernandez	Johanna Amaya
Dawn Healey	Katie Black	Nicole Pratt	Allison Alcineus	Elizabeth Lee
Basheva Elbaum	Linda Loud	Arlene Segal	Ginny Jean	
London Arbuckle	Michelle Jiosi	Sharon Giordano	Kristen Pettet	
Berlinda Laster	Priscilla Iturrino	Leticia Dean	Cecelia Williams	
Raquel Martinez	Corretta McCalla	Sandra Galloway	Denise Pettet	
Debbie Dodge	Cheryl Auker	April Vokes	Yenessa Sanchez	
Gail Hopwood	Karen Weaver	ZaeVista Arnold	Requel Sands	
Lynda Crick	Katelyn Rawls	Angela Mujica	Sara Ramos	
Nancy Mayer	Kelley Heller-Vela	Carla Jessee	Vickie Alexander	
Angie Taylor	Patricia Furbish	Linda Oriabure	Jaelanne Gilliam	
Ruth Drewitt	Dawn Eisenhauer	Tamilia Ward	Nadine Huckabee-	
Rosalia Guerra	Joann Hauer	Rose Flowers	Stanley	
Mindy Gempel	Debby Nesmith	Mindy Meeks	Cynthia Cordero	
Monica Marko	Dana Alexander	Carolyn Rios	Denise Harris	
Yolanda Fields	Charissa Smith	Collonda West	Anita Meador	
Miriam Schnitzler	Erika Guajardo	Sheila Smarts	Ronyha Smith	
Araceli Moreno	Shayla McCloud	Colleen Greenhalgh	Leanna Landreth	
Sarah Penton	Victoria Reed	Shannon Blakesley	Tressilind Mozie	
Christine Fernicola	Ashley Scuteri	Jessica Dominguez	Josey Rodriguez	
Alina Brown	Venessa Quintero	Joann Jordan	Cheyenne Rouse	
Linda Vittitoe	Kristen Lowe	Stacie Cooper	Tanya Day-Russell	
Amie Krueger	Rachel Acevedo	Sharon Verhagen	Betsy Gengo	

BURNETT NATIONAL AREA

Dora Vazquez	Sydney Overcast	Laura Jaynes	Arelis Torres	Rachel Webster
Rebecca Gentle	Paige Reuter	Christina Frantz	Velazquez	Tiffany Lonaker
Marcia Flaherty	Jessica Hottle	Nicole Staudt	Jessica Henry	Kaci Church
Tracy Barrett	Cortney Pallo	Natividad Rondan	Samantha Jordan	Casie Breen
Cristine Willis	Angela Cline	Bernal	Aleta Blakley	Meggan Mangona
Megan Lawrence	Janet Schmitt	Angie Everson	Jessica Johnson	Megan Daniels
Amanda Nieman	Deborah Buscher	Chelsey Burling	Ellen Pape	Linda Koelling
Erin Warfield	Heather Gibson	Nicole Hernandez	LeAnna Funk	Amanda Sponseller
Kennedy McWhorter	Ariel Davis	Leslie Raisor	Ashley Lynch	Brooke Lucas
Maddie Smith	Dawn Mallery	Melissa Linton	Anecia Maroney	Donna Slone-
Jamie Fannin	Rebecca Parido	Julie Tirey	Lacey Maxton	Crumbie
Jennifer Howard	Mary Puetz	Heather Blevins	Jennifer Raley	Kara Taylor
Dana Sone	Amber Nichols	Alicia Davis	Aimee Worley	Irene Kacy



Spark Achievers

Jenna Roberts
Anna Beard
Alexis Kincaid
Courtney
Seldenright
Caitlyn Underwood

Mandy Sullivan
Tava Reese
Elizabeth Holmes
Jennifer Newton
Maci Kreilein
Keisha Hicks

LAUCLAN NATIONAL AREA

Blythe Egbert
Colleen Elliott
Charlotte Goodykoontz
Hillary Puthoff
Megan Close
Alicia Barlow
Amy Ragland
Melissa Jameson
Amanda Stonebraker
Katie Colson
Mary Cooper
Nissa Beasley
Tracie Peterson
Marinete Andrade
Amy Rhoades

Darcy Angulo
Berlinda Paul
Angela Casola
Stephanie Cost
Heather May
Kelly Russ
Amanda Sutton
Connie Saho
Andrea Barts
Jennifer Menner
Tiffany Johnson
Tina Currier
Zena Noble
Samantha Apperson
Elizabeth Schell

Melody Funkhouser
Ausia Anderson
Carter Peterson

MARY KAY

REIGNITE YOUR PASSION!

JANUARY

**WELCOME TO THE NEW YEAR!
IT'S TIME TO REIGNITE YOUR
PASSION FOR *MARY KAY*[®]
PRODUCTS AND FOR PEOPLE
WHO DRIVE YOUR SUCCESS.**

Make this the month that you take a fresh approach to building your business through holding amazing virtual parties, making customer service your focus for continued growth and helping team members start off the year with shared enthusiasm.

And it all starts with your sales goal. When you set and achieve a retail selling goal to support a \$600* or more wholesale Section 1 order this month, you will earn the January jewelry piece designed by R.J. Graziano. The January jewelry piece is a pair of designer-inspired earrings that can fashionably go from day to night. And these versatile earrings would look stunning with other *Spark a Chain Reaction!* jewelry pieces you have earned or could earn when you achieve your monthly production goals.



SPARK A CHAIN REACTION!

Visit *Mary Kay InTouch*[®] for complete challenge rules and details.

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per challenge achiever each month.

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MARY KAY

SPARK YOUR BELIEF!

SPRING CONSISTENCY CHALLENGE

Jan. 1 – March 31, 2021

As Mary Kay Ash herself said, “If you believe it, you can achieve it.” And now is the perfect time to recommit to your goals by believing in your ability to book more parties, sell more product and help more teammates to be their best. It’s time to spark your passion for action!

And when you believe in your sales goals and achieve them, you could earn these ***Spark a Chain Reaction!*** Spring Consistency Challenge earrings by **R.J. Graziano!**

Independent Beauty Consultants and Independent Sales Directors who achieve the *Spark a Chain Reaction!* Challenge each month* **from Jan. 1 through March 31** will receive these fashionable earrings, which coordinate with additional consistency challenge pieces this Seminar year!

Go to **Mary Kay InTouch*** for complete challenge rules and details.



SPARK A CHAIN REACTION!

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*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per contest achiever each month.

Team \$2000

Red Jacket Teams with \$2000+ in Production

SHAW AREA



Lupita
\$5,000



Kristen
\$3,251



Angela
\$3,022



Kim
\$2,647



Lynda
\$2,234



Brenda
\$2,232



Carolyn
\$2,152



Charissa
\$2,026



Nancy
\$2,011

BURNETT AREA



Jessica
\$5,027



Janet
\$4,108



Emily
\$3,889



Casie
\$3,256



Melissa
\$2,805

LAUCLAN AREA



Colleen
\$7,754



Epic Reds

Reds with Reds on their Team



DuAnne

Shaw Unit



Beth Ann

Shaw Unit



Dawn

Aucker Unit



Brenda

Aucker Unit



Sandra

Stanley Unit



Ginny

Stanley Unit



Libra

MacFlip Unit



Mary

MacFlip Unit



Carolyn

MacFlip Unit



Everlene

Pratt Unit



Jessica

Burnett Unit



Emily

Burnett Unit



Emily

Hutchinson Unit



Angela

Hutchinson Unit



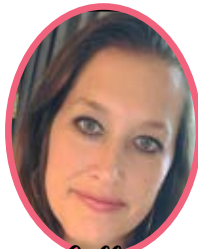
Jelena

Nichols Unit



Chrissy

Nichols Unit



Colleen

Lauchlan Unit



Sarah

Lauchlan Unit



Paige

Barts Unit



Erin

Egbert Unit



Carly

Egbert Unit



Legacy Leaders

Directors who have 3 or more Red Jackets in their Unit



Cindy



Nadine



Nadine



Cheryl



Shayla



Pam



April



Amber



Tina



Jenny



Julia



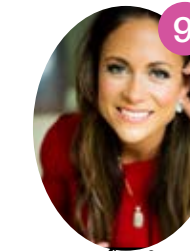
Blythe



Andrea



Amy



Leah

Top 50 Selling Consultants

SHAW NATIONAL AREA



Danielle Paul



Basheva Elbaum



Lupita Villarreal



Lynda Crick



Christy Rattray



Tanika Franklin-Francis



Sheila Smarts



Vickie Alexander



Nancy Mayer



Melissa Lutz

	Name		YTD Retail
1	Danielle Paul	Gail Hopwood	\$42,084
2	Basheva Elbaum	Cindy Machado-Flippen	\$27,409
3	Lupita Villarreal	Coty Maldonado	\$24,776
4	Lynda Crick	Pamela Shaw	\$22,399
5	Christy Rattray	Debbie Dodge	\$21,856
6	Tanika Franklin-Francis	Stacey Curry	\$21,403
7	Sheila Smarts	Stacey Curry	\$20,865
8	Vickie Alexander	Christina Samuels	\$20,495
9	Nancy Mayer	Cindy Machado-Flippen	\$20,167
10	Melissa Lutz	Pamela Shaw	\$19,766
11	Angela Mujica	Cindy Machado-Flippen	\$19,142
12	Pia Bose	Denise Pettet	\$19,131
13	Angie Taylor	Nadine Huckabee-Stanley	\$18,120
14	Yolanda Fields	Nicole Pratt	\$16,674
15	Karen Weaver	Pamela Shaw	\$16,630
16	Kitty Eller	Pamela Shaw	\$16,278
17	Sandra Galloway	London Arbuckle	\$15,871
18	Angelia Nunn	Christina Samuels	\$15,136
19	Rosalia Guerra	Coty Maldonado	\$15,120
20	Miriam Schnitzler	Cindy Machado-Flippen	\$14,982
21	Linda Oriabure	Stacey Curry	\$14,892
22	Linda Vittitoe	London Arbuckle	\$14,530
23	Collonda West	Shayla McCloud	\$14,493
24	Ruth Drewitt	Stacey Curry	\$14,401
25	Carolyn Rios	Cindy Machado-Flippen	\$14,261
26	Linda Loud	Pamela Shaw	\$14,039
27	Jessica Dominguez	Erika Guajardo	\$13,829
28	Dawn Eisenhower	Pamela Shaw	\$13,666
29	Bianca Moreno	Coty Maldonado	\$13,661
30	Rachel Acevedo	Coty Maldonado	\$13,517
31	Katie Black	Nadine Huckabee-Stanley	\$13,343
32	Kristen Lowe	Pamela Shaw	\$13,339
33	Tressilind Mozie	Stacey Curry	\$13,184
34	Marilyn Esquilin	Cindy Machado-Flippen	\$12,984
35	Allison Alcineus	Stacey Curry	\$12,936
36	Jessica Rodriguez	Stacey Curry	\$12,885
37	Dawn Struble	Cindy Machado-Flippen	\$12,654
38	Lizbeth De La Garza	Coty Maldonado	\$12,246
39	Cecelia Williams	Nicole Pratt	\$12,141
40	Cassandra Sanchez	Coty Maldonado	\$11,903
41	Kelley Heller-Vela	Raquel Martinez	\$11,871
42	Denise Harris	Cindy Machado-Flippen	\$11,547
43	Charissa Smith	Shayla McCloud	\$11,327
44	Araceli Moreno	Erika Guajardo	\$11,192
45	Christine Fernicola	Denise Pettet	\$11,060
46	Royann Russell-collie	Mahala Saunders	\$10,976
47	Shannon Blakesley	Pamela Shaw	\$10,714
48	Rose Flowers	Tiffany Huerta	\$10,674
49	Feliesha Alexander	Stacey Curry	\$10,457
50	Venus Highsmith	Nicole Pratt	\$10,146

Top 50 Sharing Consultants

SHAW NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commissions earned



London Arbuckle



Nancy Powell



Kristen Pettet



Lupita Villarreal



Nicole Pratt



Erika Guajardo



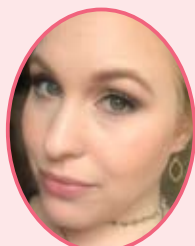
Stacey Curry



Tiffany Huerta



Shayla McCloud



Amanda Ahrens

	Name		Commission	QTM
1	London Arbuckle	Director	\$835	19
2	Nancy Powell	Director	\$789	19
3	Kristen Pettet	Denise Pettet	\$800	17
4	Lupita Villarreal	Coty Maldonado	\$1,512	12
5	Nicole Pratt	Director	\$1,034	11
6	Erika Guajardo	Director	\$561	10
7	Stacey Curry	Director	\$2,424	8
8	Tiffany Huerta	Director	\$429	7
9	Shayla McCloud	Director	\$276	7
10	Amanda Ahrens	Director	\$219	7
11	Denise Pettet	Director	\$102	7
12	Coty Maldonado	Director	\$2,583	6
13	Mindy Gempel	Director	\$765	5
14	Christina Samuels	Director	\$302	5
15	Angie Taylor	Nadine Huckabee-Stanley	\$104	5
16	Carolyn Rios	Cindy Machado-Flippen	\$711	4
17	Leticia Dean	Mahala Saunders	\$213	4
18	Raquel Martinez	Director	\$61	4
19	Tabitha Kearney	Coty Maldonado	\$0	4
20	Alina Brown	Director	\$275	3
21	Angela Mujica	Cindy Machado-Flippen	\$253	3
22	Rebecca Remsburg	Pamela Shaw	\$235	3
23	Cecelia Williams	Nicole Pratt	\$215	3
24	Denise Harris	Cindy Machado-Flippen	\$88	3
25	Johanna Amaya	Coty Maldonado	\$0	3
26	Sara Ramos	Tiffany Huerta	\$0	3
27	Lynda Crick	Pamela Shaw	\$341	2
28	Jennifer Lovvorn	Director	\$236	2
29	Elizabeth Lee	Director	\$219	2
30	Brenda Aguilar	Erika Guajardo	\$174	2
31	Rachel Acevedo	Coty Maldonado	\$140	2
32	Mahala Saunders	Director	\$96	2
33	Debra-Anne Singleton	Director	\$93	2
34	Nicole Buchanan	Cindy Machado-Flippen	\$85	2
35	Victoria Reed	Amanda Ahrens	\$67	2
36	Cassandra Sanchez	Coty Maldonado	\$61	2
37	Collonda West	Shayla McCloud	\$57	2
38	Brenda Alejandro	Erika Guajardo	\$49	2
39	Vickie Alexander	Christina Samuels	\$47	2
40	Patricia Furbish	Nadine Huckabee-Stanley	\$38	2
41	Ann Marie Hubbard	Nadine Huckabee-Stanley	\$36	2
42	Sue Zukor-Ouro	Pamela Shaw	\$34	2
43	Amy Beck	Nancy Powell	\$34	2
44	Shannon Blakesley	Pamela Shaw	\$31	2
45	Katy Gonzales	Cindy Machado-Flippen	\$29	2
46	Tanika Franklin-Francis	Stacey Curry	\$24	2
47	Bianca Moreno	Coty Maldonado	\$0	2
48	Bertha Martinez	Raquel Martinez	\$0	2
49	Cheryl Auker	Director	\$373	1
50	Angelique Dorsett	Stacey Curry	\$222	1

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Libra
MacFlip Unit



Lynda
Shaw Unit



Letica
Saunders Unit



Brenda
Auker Unit



Kristen
Pettet Unit



Dawn
Auker Unit



Alison
Auker Unit



Dawn
Shaw Unit



Marilyn
MacFlip Unit



Nancy
MacFlip Unit



Bianca
Maldonado Unit



Cheryl
Auker Unit



Laurie
MacFlip Unit



Rebecca
Shaw Unit



Ruthie
Shaw Unit



Barbie
Shaw Unit



Cecilia
Pratt Unit

EPiC *Shaw*

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Feliesha
Curry Unit



Katie
Stanley Unit



Shannon
Shaw Unit



Terri
Shaw Unit



Audra
Stanley Unit



Sandra
Stanley Unit



Stephanie
Shaw Unit



Crystal
Arbuckle Unit



Basheva
MacFlip Unit



Alma
Singleton Unit



Angela
MacFlip Unit



Patricia
Stanley Unit



Susan
Shaw Unit



Kim
Arbuckle Unit



Colleen
Pettet Unit



Denise
MacFlip Unit



Venus
Pratt Unit



Erika
Stanley Unit



Renee
MacFlip Unit



Ginny
Stanley Unit



Diane
Stanley Unit



Angela
MacFlip Unit



Mary
MacFlip Unit



EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Everlene
McCloud Unit



Tina
Arbuckle Unit



DuAnne
Shaw Unit



Charissa
McCloud Unit



Beth Ann
Shaw Unit



Melissa
Auker Unit



Dawn
MacFlip Unit



Angie
Stanley Unit



Jenn
Arbuckle Unit



Linda
Arbuckle Unit



Collanda
McCloud Unit

Top 50 Selling Consultants

BURNETT NATIONAL AREA



Meggan Mangona



Alicia Davis



Deborah Buscher



Angela Cline



Jessica Hottle



Marcia Flaherty



Lisa Dewart



Tava Reese



Tanya Mullins



Mary Puetz

	Name	Unit	YTD Retail
1	Meggan Mangona	Jenna Roberts	\$20,515
2	Alicia Davis	Caitlyn Underwood	\$20,007
3	Deborah Buscher	Megan Lawrence	\$19,448
4	Angela Cline	April Hutchinson	\$17,659
5	Jessica Hottle	April Hutchinson	\$16,487
6	Marcia Flaherty	Dawn Mallery	\$16,302
7	Lisa Dewart	Christina King	\$14,749
8	Tava Reese	Aleta Blakley	\$14,571
9	Tanya Mullins	LeAnna Funk	\$14,330
10	Mary Puetz	Rachel Webster	\$14,225
11	Brooke Lucas	April Hutchinson	\$14,191
12	Ariel Davis	Samantha Ewing	\$14,085
13	Nicole Staudt	Elizabeth Holmes	\$13,989
14	Mimi Witsken	Rachel Webster	\$13,680
15	Cortney Pallo	Samantha Ewing	\$13,315
16	Kara Taylor	Christina Frantz	\$13,114
17	Rebecca Parido	Keisha Hicks	\$12,972
18	Jennifer Newton	April Hutchinson	\$12,917
19	Ann Hinkle	Kaci Church	\$12,876
20	Michelle Martinez	Caitlyn Underwood	\$12,509
21	Angie Everson	Christina King	\$12,452
22	Ellen Pape	Heather Erbe	\$12,337
23	Kayla Lupa	Samantha Ewing	\$12,321
24	Jessica Johnson	Loganne Stone	\$12,289
25	Judy Gardner	April Hutchinson	\$12,288
26	Erin Farler	Christina Frantz	\$11,648
27	Angela Ross	Elizabeth Holmes	\$11,466
28	Arelis Torres Velazquez	Ciara Peyton	\$11,390
29	Lacey Maxton	Amanda Nieman	\$11,143
30	Ashley Lynch	Christina Frantz	\$11,105
31	Ashley Foster	April Hutchinson	\$10,561
32	Courtney Seldenright	Christina King	\$10,527
33	Taylor Harrison	Samantha Ewing	\$10,130
34	Crystal Wagner	April Hutchinson	\$10,026
35	Julie McGlinchey	Rachel Webster	\$9,928
36	Joni Worrell	Aleta Blakley	\$9,790
37	Amy Langdon	Loganne Stone	\$9,641
38	Linda Koelling	Cristine Willis	\$9,621
39	Maci Kreilein	Jennifer Howard	\$9,536
40	Amanda Sponseller	Kaci Church	\$9,517
41	Stephanie Seefried	Christina Frantz	\$9,475
42	Sarah Pyers	Loganne Stone	\$9,200
43	Melissa Anderson	Amber Nichols	\$9,169
44	Mary Wilbur	April Hutchinson	\$9,073
45	Leslie Wallace	Aleta Blakley	\$8,970
46	Anna Beard	Julia Burnett	\$8,739
47	Melissa Gross	Jennifer Raley	\$8,628
48	Kimberly Carson	Rachel Webster	\$8,323
49	Leslie Raisor	Amber Nichols	\$8,311
50	Dora Vazquez	Ciara Peyton	\$8,311

Top 50 Sharing Consultants

BURNETT NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Samantha Ewing



Ciara Peyton



Amber Nichols



Loganne Stone



Jennifer Howard



LeAnna Funk



Jessica Hottle



Taylor Van Winkle



Leanne Willis



Kaci Church

Name		Commission	OTM	
1	Samantha Ewing	Director	\$1,941	14
2	Ciara Peyton	Director	\$1,336	11
3	Amber Nichols	Director	\$467	10
4	Loganne Stone	Director	\$1,113	9
5	Jennifer Howard	Director	\$502	9
6	LeAnna Funk	Director	\$495	9
7	Jessica Hottle	April Hutchinson	\$1,161	8
8	Taylor Van Winkle	Director	\$520	8
9	Cristine Willis	Director	\$970	7
10	Kaci Church	Director	\$743	7
11	Mary Mullins	LeAnna Funk	\$849	6
12	Julie McGlinchey	Rachel Webster	\$784	6
13	Caitlyn Underwood	Director	\$576	6
14	Christina Frantz	Director	\$813	5
15	Casie Breen	Samantha Ewing	\$489	5
16	Jennifer Raley	Director	\$442	5
17	Sydney Overcast	Director	\$314	5
18	Meggan Mangona	Jenna Roberts	\$255	5
19	Elizabeth Holmes	Director	\$811	4
20	Rachel Webster	Director	\$709	4
21	Deborah Buscher	Megan Lawrence	\$514	4
22	Grace Class	Ciara Peyton	\$453	4
23	Tava Reese	Aleta Blakley	\$322	4
24	Monica Lemmons	Amber Nichols	\$0	4
25	Jenna Roberts	Director	\$914	3
26	Laura Turner	Amber Nichols	\$314	3
27	Megan Caldwell	Taylor Van Winkle	\$237	3
28	Samantha Ennis	Taylor Van Winkle	\$191	3
29	Jessica Tompkins	Ciara Peyton	\$182	3
30	Keisha Hicks	Director	\$119	3
31	Dawn Mallery	Director	\$563	2
32	Heather Gibson	Director	\$343	2
33	Christi Townson	April Hutchinson	\$336	2
34	Kara Taylor	Christina Frantz	\$263	2
35	Anna Beard	Julia Burnett	\$181	2
36	Chelsey Burling	Director	\$178	2
37	Rebecca Parido	Keisha Hicks	\$152	2
38	Kayla Lupa	Samantha Ewing	\$152	2
39	Taylor Collier	Director	\$122	2
40	Sara Bowman	Caitlyn Underwood	\$97	2
41	Jamie Valenti	Aleta Blakley	\$96	2
42	Dana Sone	Director	\$90	2
43	Laura Hammann	Ciara Peyton	\$72	2
44	Kimber Thomas	Ciara Peyton	\$62	2
45	Barbara Birrueta	Ciara Peyton	\$54	2
46	Meghan Flohr	Taylor Collier	\$50	2
47	Tori Saunders	Samantha Ewing	\$49	2
48	Taylor Harrison	Samantha Ewing	\$45	2
49	Mary Wilbur	April Hutchinson	\$45	2
50	Perlina Dupler-Benson-	Ciara Peyton	\$43	2



EPiC
Burnett

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Deborah
Lawrence Unit



Erin
Frantz Unit



Amy
Hutchinson Unit



Julie
Webster Unit



Mary
Funk Unit



Danielle
Hutchinson Unit



Kara
Frantz Unit



Kathleen
Frantz Unit



Jessica
Peyton Unit



Anna
Burnett Unit



Lindsey
Erbe Unit



Nicole
Burnett Unit



Jelena
Nichols Unit



Emily
Hutchinson Unit



Monica
Raley Unit



Catie
Linton Unit



Grace
Peyton Unit



Angela
Hutchinson Unit



Jessica
Burnett Unit



Ashley
Hicks Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Chrissy
Nichols Unit



Samantha
Van Winkle Unit



Judy
Hutchinson Unit



Melissa
Raley Unit



Jessica
Collier Unit



Tonya
Nichols Unit



Emily
Burnett Unit



Meggan
Roberts Unit



Anecia
Erbe Unit



Staci
Linton Unit



Emily
Hutchinson Unit



Janie
Raley Unit



Tava
Blakely Unit



Kendra
Erbe Unit



Janet
Howard Unit



Allyson
Frantz Unit



Mandy
Nichols Unit



Laura
Nichols Unit



Crystal
Hutchinson Unit



Mary
Hutchinson Unit

Top 50 Selling Consultants

LAUCLAN NATIONAL AREA



Angela Casola



Colleen Elliott



Connie Saho



Rachel Rice



Carrie Langley



Lindsay Isaacs



Mary Cooper



Lindsay Amundson



Paige Doan



Lindsey Clevenger

	Name		YTD Retail
1	Angela Casola	Leah Lauchlan	\$26,519
2	Colleen Elliott	Leah Lauchlan	\$16,491
3	Connie Saho	Katie Colson	\$15,458
4	Rachel Rice	Lee Ann Girard	\$15,217
5	Carrie Langley	Hillary Puthoff	\$14,974
6	Lindsay Isaacs	Amy Rhoades	\$14,814
7	Mary Cooper	Andrea Barts	\$14,767
8	Lindsay Amundson	Hillary Puthoff	\$13,546
9	Paige Doan	Andrea Barts	\$13,509
10	Lindsey Clevenger	Hillary Puthoff	\$13,319
11	Samantha Apperson	Leah Lauchlan	\$13,075
12	Sara Miller	Amy Rhoades	\$13,060
13	Mary King	Hillary Puthoff	\$12,654
14	Keri Knott	Melody Funkhouser	\$12,374
15	Tiffany Johnson	Andrea Barts	\$12,365
16	Darcy Angulo	Amy Rhoades	\$11,709
17	Berlinda Paul	Katie Colson	\$11,331
18	Melissa Jameson	Blythe Egbert	\$10,710
19	Ausia Anderson	Charlotte Goodykoontz	\$9,663
20	Paula Bromley Bouck	Leah Lauchlan	\$9,588
21	Korie Stiff	Leah Lauchlan	\$9,578
22	Nissa Beasley	Katie Colson	\$9,533
23	Laura Moore	Lee Ann Girard	\$9,336
24	Tammy Toles	Kara Scheidt	\$9,265
25	Emily McManus	Leah Lauchlan	\$9,163
26	Rose Paine	Leah Lauchlan	\$8,050
27	Kenzi Voisard	Hillary Puthoff	\$7,925
28	Megan Seal	Kara Scheidt	\$7,912
29	Marinete Andrade	Melody Funkhouser	\$7,800
30	Stephanie Skidmore	Charlotte Goodykoontz	\$7,531
31	Amber Dye	Blythe Egbert	\$7,514
32	Teresa Benter	Katie Colson	\$7,473
33	Tiffani OHair	Andrea Barts	\$7,425
34	Taylor Johnson	Hillary Puthoff	\$7,392
35	Erin Fantozz	Melody Funkhouser	\$7,328
36	Hannah Lingle	Andrea Barts	\$7,219
37	Amanda Sutton	Leah Lauchlan	\$7,151
38	Jennifer Menner	Amy Rhoades	\$7,124
39	Shelly Harrison	Andrea Barts	\$6,782
40	Analena Collado-Al-	Leah Lauchlan	\$6,585
41	Lacey Valentine	Leah Lauchlan	\$6,421
42	Michelle Eggert	Andrea Barts	\$6,194
43	Mendi Tidwell	Julie Becker	\$6,133
44	Heather May	Kara Scheidt	\$6,108
45	Rhonda Moore	Leah Lauchlan	\$6,104
46	Crissy Chambers	Leah Lauchlan	\$6,062
47	Lisa Sproul	Leah Lauchlan	\$6,052
48	Sara Hylton	Julie Becker	\$6,014
49	Emily Bayless	Leah Lauchlan	\$5,902
50	Megan Close	Andrea Barts	\$5,822

Top 50 Sharing Consultants

LAUCLAN NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Hillary Puthoff



Melody Funkhouser



Paige Doan



Charlotte Goodykoontz



Kara Scheidt



Lindsey Clevenger



Rachel Rice



Andrea Barts



Sara Miller



Lindsay Isaacs

Name		Commission	OTM	
1	Hillary Puthoff	Director	\$1,765	11
2	Melody Funkhouser	Director	\$859	4
3	Paige Doan	Andrea Barts	\$818	4
4	Charlotte Goodykoontz	Director	\$570	13
5	Kara Scheidt	Director	\$450	4
6	Lindsey Clevenger	Hillary Puthoff	\$373	3
7	Rachel Rice	Lee Ann Girard	\$318	1
8	Andrea Barts	Director	\$230	3
9	Sara Miller	Amy Rhoades	\$209	5
10	Lindsay Isaacs	Amy Rhoades	\$186	4
11	Alicia Barlow	Director	\$166	2
12	Colleen Elliott	Leah Lauchlan	\$158	2
13	Kirstin Erisman	Hillary Puthoff	\$140	1
14	Amy Rhoades	Director	\$128	3
15	Darcy Angulo	Amy Rhoades	\$126	5
16	Lee Ann Girard	Director	\$124	3
17	Courtney Barnett	Andrea Barts	\$107	1
18	Mellissa Murphy	Andrea Barts	\$103	3
19	Blythe Egbert	Director	\$83	3
20	Tiffany Johnson	Andrea Barts	\$72	2
21	Kaylee Morris	Amy Rhoades	\$68	3
22	Mary Cooper	Andrea Barts	\$58	2
23	Dolly Pearson	Amy Rhoades	\$51	1
24	Keri Knott	Melody Funkhouser	\$44	1
25	Deziree Evans	Amy Rhoades	\$38	1
26	Tammy Toles	Kara Scheidt	\$35	1
27	Sabrina Coyle	Katie Colson	\$29	1
28	Tiffani OHair	Andrea Barts	\$26	1
29	Connie Saho	Katie Colson	\$26	1
30	Taylor Johnson	Hillary Puthoff	\$0	3
31	Riley Kuhns	Andrea Barts	\$0	2
32	Lisa Sproul	Leah Lauchlan	\$0	2
33	Samantha Apperson	Leah Lauchlan	\$0	2
34	Nikki Bean	Leah Lauchlan	\$0	1
35	Lucretia Cheek	Leah Lauchlan	\$0	1
36	Cindy Reyes	Leah Lauchlan	\$0	1
37	Rose Paine	Leah Lauchlan	\$0	1
38	Esther Sue Murray	Leah Lauchlan	\$0	1
39	Jeanine Panarelli	Leah Lauchlan	\$0	1
40	Katie Colson	Director	\$0	1
41	Tiffani Harrell	Leah Lauchlan	\$0	1
42	Sam Strausbaugh	Leah Lauchlan	\$0	1
43	Jillian Aselage	Leah Lauchlan	\$0	1
44	Christina Forestieri-Nuz-	Leah Lauchlan	\$0	1
45	Paula Bromley Bouck	Leah Lauchlan	\$0	1
46	Brandi Corder	Hillary Puthoff	\$0	1
47	Tammy Henson	Julie Becker	\$0	1
48	Julie Becker	Director	\$0	1
49	Ashley Parker	Amy Rhoades	\$0	1
50				

EPiC
Lauchlan



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Stephanie
Egbert Unit



Colleen
Lauchlan Unit



Megan
Lauchlan Unit



Emma
Lauchlan Unit



Erin
Egbert Unit



Michelle
Egbert Unit



Paige
Barts Unit



Megan
Egbert Unit



Melissa
Egbert Unit



Kara
Lauchlan Unit



Cindy
Egbert Unit



Alli
Lauchlan Unit



Darcy
Rhoades Unit



Samantha
Lauchlan Unit



Brittany
Scheidt Unit



Lindsey
Puthoff Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Mary
Barts Unit



Lindsay
Rhoades Unit



Keri
Funkhouser Unit



April
Puthoff Unit



Riley
Barts Unit



Sarah
Lauchlan Unit



Casilyn
Lauchlan Unit



KJ
Barts Unit



Sara
Rhoades Unit



Amanda
Colson Unit



Mellissa
Barts Unit



Carly
Egbert Unit



Cindy
Lauchlan Unit



Rachel
Girard Unit



Lauren
Egbert Unit

Leading the Way

Who has the highest % of Reds in the Units with 3 or more Red Jackets?

SHAW



Director	# Reds	Unit Size	% Red
Shayla McCloud	3	31	9.68%
Nadine Huckabee-Stanley	8	102	7.84%
Cindy Machado-Flippen	12	210	5.71%
Cheryl Auker	5	89	5.62%
London Arbuckle	5	93	5.38%

BURNETT



Director	# Reds	Unit Size	% Red
Jenny Raley	3	43	6.98%
April Hutchinson	9	157	5.73%
Amber Nichols	5	117	4.27%
Tina Frantz	4	122	3.28%

LAUHLAN



Director	# Reds	Unit Size	% Red
Andrea Barts	5	70	7.14%
Blythe Egbert	8	164	4.88%
Amy Rhoades	3	64	4.69%



EPiC
Family

Incredible Challenge



Leah

Area	# Red Jackets	Area Size	% Red
Pamela Shaw	54	1651	3.27
Julia Burnett	42	1439	2.92
Leah Lauchlan	30	817	3.67

YTD % AREA REDS

Area	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Shaw	4.07	3.49	2.63	2.63	3.12	3.27						
Burnett	3.62	3.04	2.95	3.17	3.45	2.92						
Lauchlan	3.30	2.67	2.89	3.42	4.28	3.67						

AREA WHOLESALE PRODUCTION

Area	July	August	September	October	November	December
Shaw	\$201,349	\$242,194	\$235,037	\$242,194	\$220,604	\$199,345
Burnett	\$159,104	\$200,523	\$251,650	\$201,884	\$219,661	\$163,393
Lauchlan	\$91,302	\$94,184	\$116,195	\$119,089	\$118,955	\$93,919

Area	January	February	March	April	May	June
Shaw						
Burnett						
Lauchlan						