

We are EPiC

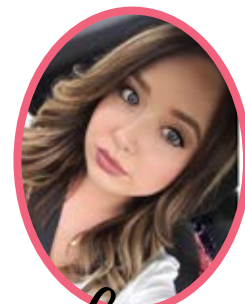


Epic Family
 Shaw National Area
 Burnett National Area
 Lauchlan National Area

Top 20 in YTD Unit Growth

*Consultants who signed & became qualified this Seminar Year

	Sales Director	NSD	QTM*	NTM
1	Ciara Peyton	Julia Burnett	8	26
2	Samantha Ewing	Julia Burnett	8	23
3	Tina Frantz	Julia Burnett	6	19
4	Taylor Van Winkle	Julia Burnett	6	9
5	Denise Pettet	Pamela Shaw	6	7
6	Coty Maldonado	Pamela Shaw	5	33
7	April Hutchinson	Julia Burnett	4	24
8	Nicole Pratt	Pamela Shaw	3	28
9	Caitlyn Underwood	Julia Burnett	3	13
10	Stacey Curry	Pamela Shaw	3	12
11	Amy Rhoades	Leah Lauchlan	3	11
12	Cindy MacFlippen	Pamela Shaw	3	9
13	Melissa Linton	Julia Burnett	3	6
14	Erika Guajardo	Pamela Shaw	3	6
15	Aleta Blakley	Julia Burnett	3	5
16	Hillary Puthoff	Leah Lauchlan	3	3
17	Tayler Collier	Julia Burnett	2	9
18	Andrea Barts	Leah Lauchlan	2	5
19	Charlotte Goodykoontz	Leah Lauchlan	2	4
20	Rachel Webster	Julia Burnett	2	4



Ciara



Samantha



Tina



Top 25 Unit Club

	Sales Director	NSD	YTD Retail
1	Cindy MacFlippen	Pamela Shaw	\$162,251
2	Coty Maldonado	Pamela Shaw	\$144,951
3	Tina Frantz	Julia Burnett	\$113,489
4	Nadine Stanley	Pamela Shaw	\$110,967
5	Stacey Curry	Pamela Shaw	\$107,593
6	April Hutchinson	Julia Burnett	\$106,431
7	Nicole Pratt	Pamela Shaw	\$95,651
8	Blythe Egbert	Leah Lauchlan	\$90,594
9	London Arbuckle	Pamela Shaw	\$90,333
10	Hillary Puthoff	Leah Lauchlan	\$88,846
11	Ciara Peyton	Julia Burnett	\$87,008
12	Amber Nichols	Julia Burnett	\$82,884
13	Amy Rhoades	Leah Lauchlan	\$78,245
14	Samantha Ewing	Julia Burnett	\$75,215
15	Cheryl Auker	Pamela Shaw	\$74,889
16	Caitlyn Underwood	Julia Burnett	\$68,077
17	Melissa Linton	Julia Burnett	\$64,570
18	Andrea Barts	Leah Lauchlan	\$62,328
19	Katie Colson	Leah Lauchlan	\$62,133
20	Denise Pettet	Pamela Shaw	\$57,497
21	Jennifer Howard	Julia Burnett	\$50,319
22	Charlotte Goodykoontz	Leah Lauchlan	\$47,624
23	Nancy Powell	Pamela Shaw	\$47,280
24	Christina King	Julia Burnett	\$44,687
25	Tina Samuels	Pamela Shaw	\$43,792





Directors in Qualification

SHAW



Lynda
Pettet Unit



Mindy
Stanley Unit



Tabitha
Maldonado Unit



Colleen
Pettet Unit



Shayla
Pratt Unit



Mahala
Pratt Unit

BURNETT



Judy
Hutchinson Unit



Heather
Erbe Unit



Megan
Frantz Unit



Kaci
Linton Unit



How do I DIQ?

Pre-Qualification

- Must be Active
- 10 active* personal team members

Qualification

- Qualify in 1, 2, or 3 months
- 24 total active* DIQ unit members
- \$13,500 total DIQ unit wholesale production
- \$3,000 maximum personal wholesale production
- \$4,000 monthly DIQ unit wholesale production minimum to remain in DIQ.

Starting in January 2021 -
Qualifications will increase to 30
total active DIQ Unit members!

Track your Path to DIQ & Wearing the Suit

All In With 10!

Complete interviews to add new team members! On average, it takes sharing career information at least 5 times to add one new team member. Sometimes it takes less and sometimes it may take a couple more, but on average it is one out of five! As you add a new team member write her name in pencil. When she places her first order and becomes active, write her name in pen or marker!



Elite Team Leader **DIQ!**

Team Member #8

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #9

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #10

1. _____
2. _____
3. _____
4. _____
5. _____



Team Leader

Team Member #5

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #6

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #7

1. _____
2. _____
3. _____
4. _____
5. _____



Senior Consultant



Star Team Builder

Team Member #1

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #2

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #3

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #4

1. _____
2. _____
3. _____
4. _____
5. _____



On-Target Car Drivers

ON-TARGET

- Five or more active personal team members.
- \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

QUALIFICATION (1-4 months)

- \$23,000 combined personal/team wholesale Section 1 production (you may contribute up to \$5,000 in personal wholesale Section 1)
- 16 active personal team members
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

SHAW AREA

BURNETT AREA

LeAnna Funk (New Director)

LAUCHLAN AREA

Oh Yes! IT'S
FREE





Spark Achievers

SHAW NATIONAL AREA

Ruth Drewitt	Angela Mujica	Sandra Galloway	Venus Highsmith	Ashley Lopez
Jennifer Lovvorn	Amy Beck	Raquel Martinez	Tressilind Mozie	Denise Pettet
Danielle Paul	Sandra Rosales	Jessica Rodriguez	Dana Aguilar	Crystal Vallejo
Debbie Dodge	Mindy Gempel	Darlene Finch	Elizabeth Edelmann	Tabatha Castillo
London Arbuckle	Stacey Curry	Nadine Huckabee-	Tracey Robinson	Nada Denison
Vickie Alexander	Angie Taylor	Stanley	Cecelia Williams	Tabitha Kearney
Zakiya St Jean	Nancy Mayer	Mary Lou Garcia	Kristen Lowe	Joanne Kitchens-
Krystal Weiler	Rachel Acevedo	Kitty Eller	Nicole Pratt	Simmons
Cassandra Sanchez	Rosalia Guerra	Venessa Bustamante	Kristina Weitoish	Precious Maxwell
Basheva Elbaum	Araceli Moreno	Kristen Phillips	Patricia Brown-Nelson	Carolyn Mitchell
Coty Maldonado	Katie Black	Kelley Heller-Vela	Amanda Quintana	Josey Rodriguez
Amanda Ahrens	Mahala Saunders	Guadalupe Villarreal	Feliesha Alexander	Christine Fernicola
Debra-Anne Singleton	Allison Alcineus	Ashley Hurd	Amanda Molion	Marielle Jean
Christina Samuels	Cheryl Auker	Anne Moran	Rose Flowers	Sharonda Campbell
Marjorie Glaze	Jessica Dominguez	Donna Anderson	Vickey Howard	Alison Cummings
Miriam Schnitzler	Yolanda Fields	Teresa Billingsley	Sharon Verhagen	Theresa Googe
Daniel McIlvain	Carolyn Rios	Marilyn Esquilin	Marie Andrews	Tiffany Gorman
Alina Brown	Annette Arce	Colleen Greenhalgh	Heather Wade	Denise Harris
Collonda West	Pia Bose	Lucilla Garcia	Sandra DiBello Garcia	Vanessa Stoveall
Angelia Nunn	Benita Conn	Rebecca Remsburg	Norma Edith Garcia	Linda Cuellar
Chitomany Marshall	Elizabeth Lee	Diane Mahoney	Yenessa Sanchez	Patricia Furbish
Mellanie Saenz	Michelle Jiosi	Joann Jordan	Marissa Sanders Young	Josette Jeffrey
Sara Ramos	Melissa Lutz	Charissa Smith	Carla Eliezer	Carla Jessee
Tiffany Huerta	Sophette Black	Ginny Jean	Annissa Hesbrook	Kara Jones
Malka Nussenzweig	Erika Guajardo	Lizbeth De La Garza	Teresa Morrison	Marion Keith
Sheila Smarts	Nancy Powell	Linda Vittitoe	Meg Kluge	Julieth Patterson
Becky Valdez	Miah Hunter	Colleen Brandon	Almida Martinez-Rosell	Kristen Pettet
Lynda Crick	Dawn Eisenhauer	Linda Oriabure	Shamitra McMurren	Amanda Tornese
Malka Taub	Kathy Phillips	Misty Pollard	Ronyha Smith	Dorothy Dziuba
Christy Rattray	Miriam Arenas	Carmen Hester	Courtney Buckalew	Renae Hay
Tanika Franklin-Francis	Alma Filer	Amanda Tuthill	Dawn Struble	Stephanie Link
Cindy Machado-	Gail Hopwood	Christine Waugh	Shannon Blakesley	Eryn Shiflet
Flippen	Laura Medley	Audra Di Bello	Barnnet Clark	Jennifer Thomas
Bianca Moreno	Karen Weaver	Tamilia Ward	Angelique Dorsett	

BURNETT NATIONAL AREA

Ashley Foster	Cristine Willis	Ashley Walker-Sharp	Arelis Torres Velazquez	Rachel Webster
LeAnna Funk	Kaci Church	Julie McGlinchey	Amanda Sponseller	Kelly Smith
Diane Gibson	Melissa Gross	Judy Gardner	Amy Gibson	Brenda Clemons
Lina Spada	Deborah Buscher	Laura Turner	Amanda Nieman	Loganne Stone
Angela Ross	Mary Puetz	Jessica Johnson	Yvonne Woodward	Christine Graham
Joni Worrell	Donna Slone-Crumbie	Aleta Blakley	Elizabeth Klontz	Cheryl Moyer
Brooke Lucas	Mimi Witsken	Christi Townson	Rebecca Parido	Theresa Arrington
Brandi Short	Christina King	Sherry Daniels	Amy Hymes	Ashlee Crowe
Jennifer Howard	Christina Frantz	Samantha Ennis	Brenda Hughes	Jessica Hottle
Alicia Davis	Crystal Majka	Grace Class	Korrin Smith	Rhonda Boyd
Mary Smith	Melissa Linton	Angela Cline	Brittany Bailey	Cheri Knedler
Chelsey Burling	Michelle Martinez	Kayla Lupa	Amber Nichols	Jennifer Newton
Jenna Roberts	Sydney Overcast	Baylee McCarty	Marilyn McElwee	Kristina Neuhart
Dana Sone	Ann Hinkle	Leslie Wallace	Maci Kreilein	Dana Hanovick



Spark Achievers

Dawn Mallery	Kailey Macke	April Hutchinson
Taylor Van Winkle	Tava Reese	Lisa McDaniel
Ruth Wells	Crystal Wagner	Nicole Staudt
Kimber Thomas	Nicole Milam	Teresa Cochran
Leslie Raisor	Mary Wilbur	Adia McDaniel
Lacey Maxton	Laura Hammann	Erika Chittum
Dianne Combs	Amanda Cook	Tiffani Smith
Lisa Dewart	Courtney Seldenright	Brooke Stonebraker
Kara Taylor	Anna Beard	
Megan Lawrence	Monica Chaney	
Lorinda Shumate	Catie Cheek	
Danielle Ramsey	Ashley Welch	
Sara Bowman	Shelby Back	
Kathleen Kauffman	Heidi Buscher	
Erin Farler	Caitlyn Underwood	
Jennifer Lewis	Jennifer Raley	
Angie Everson	Christie Victor	
Ellen Pape	Chelsea Galyon	
Elizabeth Holmes	Dawn Hedrick	
Annalisa Goodrich	Natalie Holland	

LAUCLAN NATIONAL AREA

Angela Casola	Jessica Nagel	Stephanie Skidmore	Melissa Jameson
Alicia Barlow	Amy Rhoades	Deb Voyles	Rose Paine
Charlotte Goodykoontz	Claire Walters	Samantha Apperson	
Hillary Puthoff	Katie Colson	Sara Miller	
Mary King	Paula Bromley Bouck	Nissa Beasley	
Zoe Crawford	Erin Cole	Mikyla Crowell	
Crissy Chambers	Tiffany Johnson	Lindsey Renner	
Melody Funkhouser	Amber Dye	Lee Ann Girard	
Kara Scheidt	Beth Williams	Andrea Barts	
Julie Becker	Mary Cooper	Kaylee Morris	
Lindsay Isaacs	Blythe Egbert	Ausia Anderson	
Connie Saho	Rhonda Moore	Berlinda Paul	
Marinete Andrade	Angel Rideout	Colleen Elliott	
Tammy Toles	Paige Doan	Erin Gerber	

MARY KAY

LINK TO THE LEGACY.

SEPTEMBER

HARNESS THE POWER OF LEGENDARY ICON MARY KAY ASH!

Mary Kay Ash created a Company that would offer unlimited opportunities to women. Follow in her footsteps as you grow your business, and you'll see how her story can change yours!

It starts with your sales goal. When you set and achieve a retail selling goal to support a \$600* or more wholesale Section 1 order this month, you will earn the September jewelry piece designed by R.J. Graziano. The September jewelry piece is a gold-tone bracelet accented with crystal-studded links. This bracelet is perfect worn alone and is sure to complement many of the *Spark a Chain Reaction!* jewelry pieces you'll earn when you achieve this production goal in the months ahead.

So focus on sharing the vision and philosophies of our great Founder as you work to consistently reach your sales goals!

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per challenge achiever each month.

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SPARK A CHAIN REACTION!

Visit *Mary Kay InTouch** for complete challenge rules and details.

MARY KAY

SPARK YOUR ENTHUSIASM!

FALL CONSISTENCY CHALLENGE

July 1 - Dec. 31, 2020

As Mary Kay Ash herself said, "Enthusiasm is the motivating power to success." What stokes YOUR enthusiasm? When you build and maintain the confidence that draws others in, your enthusiasm could move mountains!

And when it does, you could earn this ***Spark a Chain Reaction!*** Fall Consistency Challenge necklace by **R.J. Graziano!**



Independent Beauty Consultants and Independent Sales Directors who achieve the *Spark a Chain Reaction!* Challenge each month **from July through December 2020** will receive this beautiful piece, which coordinates with the two additional consistency challenge pieces coming later this Seminar year!

PLUS! Independent Sales Directors who personally achieve the *Spark a Chain Reaction!* Fall Consistency Challenge and have three or more unit members who achieve the *Spark a Chain Reaction!* Fall Consistency Challenge will also receive an invitation to the FIESTA Leadership Party on the evening of Day 0.

Go to *Mary Kay InTouch*® for complete challenge rules and details.

SPARK A CHAIN REACTION!

Team \$2000

Red Jacket Teams with \$2000+ in Production

SHAW AREA



Kristen
\$4,434



Mindy
\$3,436



Shayla
\$3,181



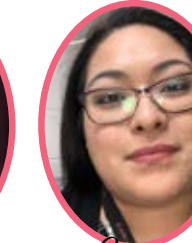
Carolyn
\$3,008



Ginny
\$2,982



Lynda
\$2,869



Bianca
\$2,192

BURNETT AREA



Heather
\$3,937



Christi
\$3,430



Deborah
\$2,460



Kaci
\$2,413



Danielle
\$2,407



Megan
\$2,183



Melissa
\$2,175

LAUCLAN AREA



Colleen
\$3,191



Epic Reds

Reds with Reds on their Team



Brenda
Auker Unit



Libra
MacFlip Unit



Carolyn
MacFlip Unit



Dawn
MacFlip Unit



Bianca
Maldonado Unit



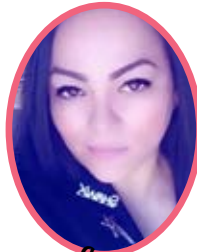
Sandra
Stanley Unit



Venus
Pratt Unit



Mahala
Pratt Unit



Sonia
Pettet Unit



Dawn
Auker Unit



Marissa
MacFlip Unit



Kaci
Linton Unit



Megan
Frantz Unit



Kristin
Linton Unit



Sarah
Lauchlan Unit



Legacy Leaders

Directors who have 3 or more Red Jackets in their Unit



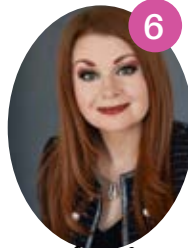
Cindy



Nadine



Cheryl



London



Coty



Stacey



Denise



Nicole



Pam



Tina



April



Amber



Melissa



Julia



Blythe



Andrea



Hillary



Katie



Leah

Top 50 Selling Consultants

SHAW NATIONAL AREA



Danielle Paul



Tanika Franklin-Francis



Jessica Rodriguez



Melissa Lutz



Vickie Alexander



Basheva Elbaum



Mindy Gempel



Ruth Drewitt



Lynda Crick



Bianca Moreno

	Name		YTD Retail
1	Danielle Paul	Gail Hopwood	\$13,986
2	Tanika Franklin-Francis	Stacey Curry	\$11,077
3	Jessica Rodriguez	Stacey Curry	\$9,993
4	Melissa Lutz	Pamela Shaw	\$9,769
5	Vickie Alexander	Christina Samuels	\$9,366
6	Basheva Elbaum	Cindy Machado-Flippen	\$8,973
7	Mindy Gempel	Nadine Huckabee-Stanley	\$8,473
8	Ruth Drewitt	Stacey Curry	\$8,472
9	Lynda Crick	Pamela Shaw	\$8,214
10	Bianca Moreno	Coty Maldonado	\$7,917
11	Angie Taylor	Nadine Huckabee-Stanley	\$7,911
12	Annette Arce	Cindy Machado-Flippen	\$7,900
13	Christy Rattray	Debbie Dodge	\$7,365
14	Angela Mujica	Cindy Machado-Flippen	\$7,330
15	Sandra Galloway	London Arbuckle	\$6,899
16	Katie Black	Nadine Huckabee-Stanley	\$6,573
17	Jessica Dominguez	Erika Guajardo	\$6,517
18	Linda Vittitoe	London Arbuckle	\$6,439
19	Angelia Nunn	Christina Samuels	\$6,241
20	Lizbeth De La Garza	Coty Maldonado	\$6,036
21	Pia Bose	Denise Pettet	\$5,956
22	Rachel Acevedo	Coty Maldonado	\$5,897
23	Nancy Mayer	Cindy Machado-Flippen	\$5,738
24	Sheila Smarts	Stacey Curry	\$5,733
25	Sara Ramos	Tiffany Huerta	\$5,623
26	Cassandra Sanchez	Coty Maldonado	\$5,520
27	Linda Oriabure	Stacey Curry	\$5,487
28	Carolyn Rios	Cindy Machado-Flippen	\$5,486
29	Ruby Chavez	Coty Maldonado	\$5,369
30	Feliesha Alexander	Stacey Curry	\$5,274
31	Kelley Heller-Vela	Raquel Martinez	\$5,240
32	Jennifer Thomas	London Arbuckle	\$5,228
33	Becky Valdez	Coty Maldonado	\$5,213
34	Dawn Eisenhauer	Pamela Shaw	\$5,172
35	Marilyn Esquilin	Cindy Machado-Flippen	\$5,057
36	Rosalia Guerra	Coty Maldonado	\$5,050
37	Melissa Martinez	Raquel Martinez	\$4,975
38	Tressilind Mozie	Stacey Curry	\$4,956
39	Denise Harris	Cindy Machado-Flippen	\$4,843
40	Zakiya St Jean	Cindy Machado-Flippen	\$4,836
41	Dawn Struble	Cindy Machado-Flippen	\$4,766
42	Guadalupe Villarreal	Coty Maldonado	\$4,761
43	Yolanda Fields	Nicole Pratt	\$4,676
44	Stacyann Plummer	Nicole Pratt	\$4,634
45	Lovely Goodman	Nicole Pratt	\$4,630
46	Sandra Rosales	Tiffany Huerta	\$4,515
47	Elizabeth Edelmann	Cindy Machado-Flippen	\$4,512
48	Miah Hunter	London Arbuckle	\$4,506
49	Tabitha Kearney	Coty Maldonado	\$4,482
50	Allison Alcineus	Stacey Curry	\$4,474

Top 50 Sharing Consultants

SHAW NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commissions earned



Kristen Pettet



London Arbuckle



Erika Guajardo



Nancy Powell



Tiffany Huerta



Amanda Ahrens



Tabitha Kearney



Nicole Pratt



Denise Pettet



Johanna Amaya

	Name		Commission	QTM
1	Kristen Pettet	Denise Pettet	\$409	7
2	London Arbuckle	Director	\$78	7
3	Erika Guajardo	Director	\$236	6
4	Nancy Powell	Director	\$0	5
5	Tiffany Huerta	Director	\$78	4
6	Amanda Ahrens	Director	\$0	4
7	Tabitha Kearney	Coty Maldonado	\$0	4
8	Nicole Pratt	Director	\$254	3
9	Denise Pettet	Director	\$54	3
10	Johanna Amaya	Coty Maldonado	\$0	3
11	Sara Ramos	Tiffany Huerta	\$0	3
12	Raquel Martinez	Director	\$0	3
13	Stacey Curry	Director	\$1,107	2
14	Coty Maldonado	Director	\$605	2
15	Christina Samuels	Director	\$112	2
16	Elizabeth Lee	Director	\$65	2
17	Rachel Acevedo	Coty Maldonado	\$58	2
18	Bertha Martinez	Raquel Martinez	\$0	2
19	Bianca Moreno	Coty Maldonado	\$0	2
20	Angie Taylor	Nadine Huckabee-Stanley	\$0	2
21	Carolyn Rios	Cindy Machado-Flippen	\$352	1
22	Cheryl Auker	Director	\$245	1
23	Angelique Dorsett	Stacey Curry	\$177	1
24	Ginny Jean	Cindy Machado-Flippen	\$171	1
25	Mindy Gempel	Nadine Huckabee-Stanley	\$170	1
26	Lynda Crick	Pamela Shaw	\$85	1
27	Gail Hopwood	Director	\$60	1
28	Karen Weaver	Pamela Shaw	\$58	1
29	Angela Francis	Cindy Machado-Flippen	\$54	1
30	Lauren Gonzales	Raquel Martinez	\$49	1
31	Cassandra Sanchez	Coty Maldonado	\$32	1
32	Betty Williams	Pamela Shaw	\$28	1
33	Cecelia Williams	Nicole Pratt	\$24	1
34	Carolyn Mitchell	Stacey Curry	\$0	1
35	Tressilind Mozie	Stacey Curry	\$0	1
36	Shannon Blakesley	Pamela Shaw	\$0	1
37	Sharon Alicea	Pamela Shaw	\$0	1
38	Cindy Machado-Flippen	Director	\$0	1
39	Toni Weidman	Cheryl Auker	\$0	1
40	Salisha George	Nicole Pratt	\$0	1
41	Mahala Saunders	Nicole Pratt	\$0	1
42	Valret Thompson	Nicole Pratt	\$0	1
43	Colleen Greenhalgh	Denise Pettet	\$0	1
44	Shayla McCloud	Nicole Pratt	\$0	1
45	Roseta Mighty	Nicole Pratt	\$0	1
46	Venus Highsmith	Nicole Pratt	\$0	1
47	Jessica Velazquez	Tiffany Huerta	\$0	1
48	Jennifer Thomas	London Arbuckle	\$0	1
49	Tamekia Meniffee	Christina Samuels	\$0	1
50	Angelia Nunn	Christina Samuels	\$0	1

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Brenda
Auker Unit



Ann Marie
Stanley Unit



Nancy
MacFlip Unit



Kristen
Pettet Unit



Jenn
Arbuckle Unit



Libra
MacFlip Unit



Alison
Gingrich Unit



Crystal
Arbuckle Unit



Dawn
Shaw Unit



Angela
MacFlip Unit



Kim
Arbuckle Unit



Kaye
Shaw Unit



Bianca
Maldonado Unit



Cheryl
Auker Unit



Rebecca
Shaw Unit



Carolyn
MacFlip Unit



Ruthi
Shaw Unit



Dawn
MacFlip Unit



Linda
Arbuckle Unit



Karen
Shaw Unit

EPiC *Shaw*

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



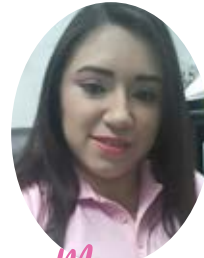
Allison
Curry Unit



Feliesha
Curry Unit



Dawn
Auker Unit



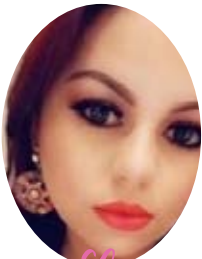
Miriam
Maldonado Unit



April
Auker Unit



Katie
Stanley Unit



Elsie
Pettet Unit



Alison
MacFlip Unit



Lizbeth
Maldonado Unit



Audra
Stanley Unit



Sandra
Stanley Unit



Stephanie
Shaw Unit



Marilyn
MacFlip Unit



Alma
Singleton Unit



Angela
Powell Unit



Patricia
Stanley Unit



Lovely
Pratt Unit



Debbie
Shaw Unit



Rosalia
Maldonao Unit



Venus
Pratt Unit



Ginny
MacFlip Unit



Deshala
Samuels Unit



Joanne
Curry Unit

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Lisa
Arbuckle Unit



Linda
Shaw Unit



Sonia
Maldonado Unit



Diane
Stanley Unit



Carolyn
Curry Unit



Sara
Maldonado Unit



Sonia
Pettet Unit



Marissa
MacFlip Unit



Melissa
Auker Unit



Angie
Stanley Unit



Stephanie
Shaw Unit



Erin
Arbuckle Unit



Barbie
Shaw Unit



Laura
Auker Unit

Top 50 Selling Consultants

BURNETT NATIONAL AREA



Alicia Davis



Deborah Buscher



Ann Hinkle



Kayla Lupa



Angela Cline



Ashley Foster



Megan Lawrence



Mimi Witsken



Nicole Staudt



Emily McBee

	Name	Unit	YTD Retail
1	Alicia Davis	Caitlyn Underwood	\$9,863
2	Deborah Buscher	Christina Frantz	\$8,073
3	Ann Hinkle	Melissa Linton	\$7,443
4	Kayla Lupa	Samantha Ewing	\$7,089
5	Angela Cline	April Hutchinson	\$7,004
6	Ashley Foster	April Hutchinson	\$6,977
7	Megan Lawrence	Christina Frantz	\$6,440
8	Mimi Witsken	Rachel Webster	\$6,281
9	Nicole Staudt	Elizabeth Holmes	\$6,154
10	Emily McBee	April Hutchinson	\$6,127
11	Kaci Church	Melissa Linton	\$6,125
12	Rebecca Parido	Keisha Hicks	\$6,075
13	Leslie Wallace	Aleta Blakley	\$6,014
14	Nicole Jung	Jessica Tompkins	\$5,818
15	Michelle Martinez	Caitlyn Underwood	\$5,627
16	Joni Worrell	Aleta Blakley	\$5,490
17	Stephanie Seefried	Christina Frantz	\$5,399
18	Julie McGlinchey	Rachel Webster	\$5,334
19	Lisa Dewart	Christina King	\$5,233
20	Erin Farler	Christina Frantz	\$5,187
21	Tanya Oldenburg	LeAnna Funk	\$5,161
22	Judy Gardner	April Hutchinson	\$5,092
23	Tammy Fickas	Jennifer Howard	\$5,042
24	Sarah Pyers	Loganne Stone	\$5,014
25	Jessica Hottle	April Hutchinson	\$4,949
26	Diane Gibson	Heather Erbe	\$4,897
27	Jennifer Newton	April Hutchinson	\$4,888
28	Kristin Ciesielski	Caitlyn Underwood	\$4,815
29	Samantha Ennis	Taylor Van Winkle	\$4,749
30	Katy Hotte	Loganne Stone	\$4,650
31	Jamie Valenti	Aleta Blakley	\$4,636
32	Christie Victor	April Hutchinson	\$4,610
33	Jessica Johnson	Loganne Stone	\$4,543
34	Mary Wilbur	April Hutchinson	\$4,460
35	Angela Ross	Elizabeth Holmes	\$4,443
36	Lina Spada	Taylor Van Winkle	\$4,438
37	Mary Smith	Donna Slone-Crumbie	\$4,362
38	Brooke Lucas	April Hutchinson	\$4,292
39	Danielle George	Caitlyn Underwood	\$4,287
40	Brandi Short	Taylor Collier	\$4,275
41	Carolyn Pollock	April Hutchinson	\$4,167
42	Ashley Smith	Christina Frantz	\$4,096
43	Laurn Houseman	Ciara Peyton	\$4,053
44	Lacey Maxton	Amanda Nieman	\$4,023
45	Courtney Seldenright	Christina King	\$3,990
46	Crystal Wagner	April Hutchinson	\$3,896
47	Noranne Bever	Christina Frantz	\$3,896
48	Melissa Anderson	Amber Nichols	\$3,807
49	Ellen Pape	Heather Erbe	\$3,760
50	Catie Cheek	Melissa Linton	\$3,627

Top 50 Sharing Consultants

BURNETT NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Ciara Peyton



Loganne Stone



Kaci Church



Jennifer Howard



Elizabeth Holmes



Caitlyn Underwood



Deborah Buscher



LeAnna Funk



Samantha Ewing



Jessica Tompkins

Name		Commission	OTM	
1	Ciara Peyton	Senior Sales Director	\$274	6
2	Loganne Stone	Sales Director	\$567	5
3	Kaci Church	Melissa Linton	\$65	4
4	Jennifer Howard	Sales Director	\$0	4
5	Elizabeth Holmes	Sales Director	\$433	3
6	Caitlyn Underwood	Senior Sales Director	\$305	3
7	Deborah Buscher	Christina Frantz	\$248	3
8	LeAnna Funk	Sales Director	\$185	3
9	Samantha Ewing	Senior Sales Director	\$75	3
10	Jessica Tompkins	Sales Director	\$63	3
11	Sydney Overcast	Sales Director	\$0	3
12	Christi Townson	April Hutchinson	\$245	2
13	Julie McGlinchey	Rachel Webster	\$140	2
14	Kayla Lupa	Samantha Ewing	\$106	2
15	Samantha Ennis	Taylor Van Winkle	\$102	2
16	Megan Caldwell	Taylor Van Winkle	\$101	2
17	Rebecca Parido	Keisha Hicks	\$84	2
18	Taylor Van Winkle	Sales Director	\$80	2
19	Jamie Valenti	Aleta Blakley	\$50	2
20	Ashley Rowe	Samantha Ewing	\$0	2
21	Brittney Wysong	Caitlyn Underwood	\$0	2
22	Alicia Davis	Caitlyn Underwood	\$0	2
23	Jenna Roberts	Sales Director	\$0	2
24	Monica Lemmons	Amber Nichols	\$0	2
25	Jessica Hottle	April Hutchinson	\$163	1
26	Tava Reese	Aleta Blakley	\$97	1
27	Cristine Willis	Sales Director	\$94	1
28	Melissa Linton	Sales Director	\$81	1
29	Danielle Ramsey	April Hutchinson	\$78	1
30	Judy Gardner	April Hutchinson	\$72	1
31	Amanda Cook	Taylor Collier	\$72	1
32	Katherine Smith	Christina Frantz	\$62	1
33	Nicole Jung	Jessica Tompkins	\$60	1
34	Mimi Witsken	Rachel Webster	\$49	1
35	Leslie Wallace	Aleta Blakley	\$47	1
36	Jessica Henry	Taylor Collier	\$39	1
37	Kara Taylor	Christina Frantz	\$36	1
38	Keirsten Marsh	Ciara Peyton	\$31	1
39	Samantha Jordan	Melissa Linton	\$30	1
40	Grace Class	Ciara Peyton	\$29	1
41	Kayla Schulte	Jennifer Howard	\$27	1
42	Sarah Turner	Ciara Peyton	\$25	1
43	Ashlee Crowe	Christina Frantz	\$24	1
44	Sara Bowman	Caitlyn Underwood	\$24	1
45	Laura Hammann	Ciara Peyton	\$24	1
46	Amber Nichols	Senior Sales Director	\$0	1
47	Elizabeth Woods	Julia Burnett	\$0	1
48	Christy Smith	Amber Nichols	\$0	1
49	Heather Hughett	Amber Nichols	\$0	1
50	Mary Wilbur	April Hutchinson	\$0	1



EPiC *Burnett*

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Anecia
Erbe Unit



Deborah
Frantz Unit



Erin
Frantz Unit



Melissa
Raley Unit



Jessica
Hutchinson Unit



Pamela
Nichols Unit



Tonya
Nichols Unit



Julie
Webster Unit



Danielle
Hutchinson Unit



Courtney
King Unit



Nicole
Burnett Unit



Mandy
Nichols Unit



Lindsey
Erbe Unit



Casie
Ewing Unit



Nicole
Holmes Unit



Emily
Frantz Unit



Samantha
Frantz Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Jessica
Burnett Unit



Taylor
Frantz Unit



Alicia
Underwood Unit



Kristen
Frantz Unit



Coral
Tompkins Unit



Jennifer
Roberts Unit



Danielle
Roberts Unit



Kayla
Ewing Unit



Jelena
Nichols Unit



Staci
Linton Unit



Lacey
Nieman Unit



Emily
Hutchinson Unit



Adia
Howard Unit



Jennifer
Hutchinson Unit



Rebecca
Erbe Unit



Caitlin
Stone Unit



Leslie
Nichols Unit



Kendra
Erbe Unit



Emily
Hutchinson Unit



Laura
Webster Unit



Katherine
Frantz Unit



Allyson
Frantz Unit



Kara
Frantz Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Kimber
Tompkins Unit



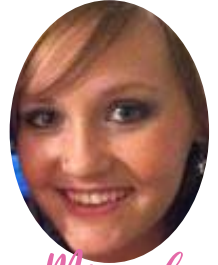
Kathleen
Frantz Unit



Christi
Hutchinson Unit



Kristen
Hutchinson Unit



Miranda
Linton Unit



Leslie
Blakely Unit



Elizabeth
Burnett Unit



Laura
King Unit

Top 50 Selling Consultants

LAUCLAN NATIONAL AREA



Angela Casola



Mary King



Kenzi Volsart



Connie Saho



Lindsay Isaacs



Tiffany Johnson



Sam Apperson



Emily McManus



Analena Almares



Darcy Angulo

	Name		YTD Retail
1	Angela Casola	Leah Lauchlan	\$12,480
2	Mary King	Hillary Puthoff	\$6,954
3	Kenzi Voisard	Hillary Puthoff	\$6,632
4	Connie Saho	Katie Colson	\$6,231
5	Lindsay Isaacs	Amy Rhoades	\$6,065
6	Tiffany Johnson	Andrea Barts	\$5,876
7	Samantha Apperson	Leah Lauchlan	\$5,493
8	Emily McManus	Leah Lauchlan	\$5,405
9	Analena Almares	Leah Lauchlan	\$5,337
10	Darcy Angulo	Amy Rhoades	\$5,181
11	Lisa Sproul	Leah Lauchlan	\$4,967
12	Kaylee Morris	Amy Rhoades	\$4,837
13	Paula Bromley Bouck	Leah Lauchlan	\$4,731
14	Megan Seal	Kara Scheidt	\$4,716
15	Sara Hylton	Julie Becker	\$4,713
16	Rhonda Moore	Leah Lauchlan	\$4,653
17	Mary Cooper	Andrea Barts	\$4,574
18	Sara Miller	Amy Rhoades	\$4,574
19	Crissy Chambers	Leah Lauchlan	\$4,545
20	Mendi Tidwell	Julie Becker	\$4,539
21	Jessica Wolfe	Leah Lauchlan	\$4,487
22	Jessica Panichella	Lee Ann Girard	\$4,188
23	Rachel Rice	Lee Ann Girard	\$4,050
24	Lucretia Cheek	Leah Lauchlan	\$4,000
25	Molly VanCuren	Hillary Puthoff	\$4,000
26	Tammy Toles	Kara Scheidt	\$3,996
27	Amber Dye	Blythe Egbert	\$3,941
28	Berlinda Paul	Katie Colson	\$3,907
29	Korie Stiff	Leah Lauchlan	\$3,900
30	Amanda Freeman	Katie Colson	\$3,813
31	Melissa Jameson	Blythe Egbert	\$3,790
32	Charlotte Fuchs	Hillary Puthoff	\$3,688
33	Ausia Anderson	Charlotte Goodykoontz	\$3,630
34	Margaret Morrissey	Amy Rhoades	\$3,557
35	Colleen Elliott	Leah Lauchlan	\$3,523
36	Cindy Reyes	Leah Lauchlan	\$3,471
37	Taylor Johnson	Hillary Puthoff	\$3,463
38	Kayla Klopfenstein	Charlotte Goodykoontz	\$3,421
39	Rachel Barron	Hillary Puthoff	\$3,351
40	Maria Gudenkauf	Blythe Egbert	\$3,331
41	Nissa Beasley	Katie Colson	\$3,310
42	Hannah Lingle	Andrea Barts	\$3,248
43	Leanne Armstrong	Hillary Puthoff	\$3,157
44	Vicki Everett	Hillary Puthoff	\$3,030
45	Abigail Casto	Hillary Puthoff	\$3,012
46	Lindsey Rhoades	Hillary Puthoff	\$3,012
47	Angel Rideout	Charlotte Goodykoontz	\$3,004
48	Erin Cole	Blythe Egbert	\$2,954
49	Zoe Crawford	Melody Funkhouser	\$2,949
50	Rose Paine	Leah Lauchlan	\$2,906

Top 50 Sharing Consultants

LAUCLAN NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Hillary Puthoff



Kara Scheidt



Charlotte Goodykoontz



Kirstin Erisman



Melody Funkhouser



Andrea Barts



Kaylee Morris



Colleen Elliott



Dolly Pearson



Deziree Evans

Name		Commission	OTM	
1	Hillary Puthoff	Sales Director	\$581	6
2	Kara Scheidt	Sales Director	\$181	2
3	Charlotte Goodykoontz	Senior Sales Director	\$157	6
4	Kirstin Erisman	Hillary Puthoff	\$116	1
5	Melody Funkhouser	Sales Director	\$111	1
6	Andrea Barts	Sales Director	\$87	2
7	Kaylee Morris	Amy Rhoades	\$68	3
8	Colleen Elliott	Leah Lauchlan	\$55	2
9	Dolly Pearson	Amy Rhoades	\$42	1
10	Deziree Evans	Amy Rhoades	\$31	1
11	Tiffany Johnson	Andrea Barts	\$24	1
12	Taylor Johnson	Hillary Puthoff	\$0	3
13	Riley Kuhns	Andrea Barts	\$0	2
14	Darcy Angulo	Amy Rhoades	\$0	2
15	Lee Ann Girard	Sales Director	\$0	2
16	Lisa Sproul	Leah Lauchlan	\$0	2
17	Samantha Apperson	Leah Lauchlan	\$0	2
18	Nikki Bean	Leah Lauchlan	\$0	1
19	Lucretia Cheek	Leah Lauchlan	\$0	1
20	Cindy Reyes	Leah Lauchlan	\$0	1
21	Rose Paine	Leah Lauchlan	\$0	1
22	Esther Sue Murray	Leah Lauchlan	\$0	1
23	Jeanine Panarelli	Leah Lauchlan	\$0	1
24	Blythe Egbert	Senior Sales Director	\$0	1
25	Katie Colson	Sales Director	\$0	1
26	Tiffani Harrell	Leah Lauchlan	\$0	1
27	Sam Strausbaugh	Leah Lauchlan	\$0	1
28	Jillian Aselage	Leah Lauchlan	\$0	1
29	Christina F-Nuzzo	Leah Lauchlan	\$0	1
30	Paula Bromley Bouck	Leah Lauchlan	\$0	1
31	Lindsey Clevenger	Hillary Puthoff	\$0	1
32	Brandi Corder	Hillary Puthoff	\$0	1
33	Tammy Henson	Julie Becker	\$0	1
34	Julie Becker	Senior Sales Director	\$0	1
35	Mary Cooper	Andrea Barts	\$0	1
36	Amy Rhoades	Sales Director	\$0	1
37	Ashley Parker	Amy Rhoades	\$0	1
38				
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50				

EPiC

Lauchlan

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Colleen
Lauchlan Unit



Megan
Lauchlan Unit



Samantha
Lauchlan Unit



Sarah
Lauchlan Unit



Casilyn
Lauchlan Unit



Kara
Lauchlan Unit



Erin
Egbert Unit



Stephanie
Egbert Unit



Megan
Egbert Unit



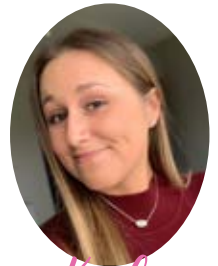
Melissa
Egbert Unit



Lindsey
Puthoff Unit



Mary
Barts Unit



Kaylee
Rhoades Unit



Alli
Lauchlan Unit



Cindy
Lauchlan Unit



Emma
Lauchlan Unit



Sam
Lauchlan Unit



Brittanny
Egbert Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Michelle
Egbert Unit



April
Puthoff Unit



Riley
Barts Unit



KG
Barts Unit



Ashley
Rhoades Unit



Erin
Funkhouser Unit



Cindy
Egbert Unit

Leading the Way

Who has the highest % of Reds in the Units with 3 or more Red Jackets?

SHAW



Cheryl

Director	# Reds	Unit Size	% Red
Cheryl Auker	92	7	7.61%
Denise Pettet	55	4	7.27%
Nadine Huckabee-Stanley	140	8	5.71%
London Arbuckle	121	6	4.96%
Stacey Curry	81	4	4.94%
Cindy Machado-Flippen	194	9	4.64%
Coty Maldonado	135	5	3.70%
Nicole Pratt	133	4	3.01%

BURNETT



Tina

Director	# Reds	Unit Size	% Red
Tina Frantz	11	175	6.29%
Melissa Linton	3	59	5.08%
April Hutchinson	8	175	4.57%
Amber Nichols	5	147	3.40%

LAUHLAN



Andrea

Director	# Reds	Unit Size	% Red
Andrea Barts	3	67	4.48%
Blythe Egbert	8	194	4.12%



Incredible Challenge



Area	# Red Jackets	Area Size	% Red
Pamela Shaw	63	1803	3.49
Julia Burnett	52	1710	3.04
Leah Lauchlan	26	973	2.67

YTD % AREA REDS

Area	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Shaw	4.07	3.49										
Burnett	3.62	3.04										
Lauchlan	3.30	2.67										

AREA WHOLESALE PRODUCTION

Area	July	August	September	October	November	December
Shaw	\$201,349	\$242,194				
Burnett	\$159,104	\$200,523				
Lauchlan	\$91,302	\$94,184				

Area	January	February	March	April	May	June
Shaw						
Burnett						
Lauchlan						