

WE are EPiC



Epic Family
 Shaw National Area
 Burnett National Area
 Lauchlan National Area

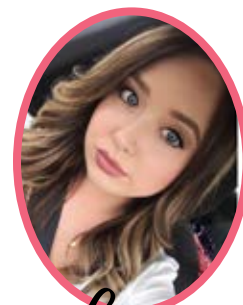
Top 20 in YTD Unit Growth

*Consultants who signed & became qualified this Seminar Year

	Sales Director	NSD	QTM*	NTM
1	Samantha Ewing	Julia Burnett	17	33
2	Ciara Peyton	Julia Burnett	14	33
3	Taylor Van Winkle	Julia Burnett	8	16
4	Coty Maldonado	Pamela Shaw	7	49
5	Andrea Barts	Leah Lauchlan	7	15
6	Rachel Webster	Julia Burnett	7	11
7	Tina Frantz	Julia Burnett	6	32
8	April Hutchinson	Julia Burnett	6	27
9	Denise Pettet	Pamela Shaw	6	9
10	Cindy MacFlippen	Pamela Shaw	5	21
11	Caitlyn Underwood	Julia Burnett	5	19
12	Erika Guajardo	Pamela Shaw	5	19
13	Stacey Curry	Pamela Shaw	5	16
14	Hillary Puthoff	Leah Lauchlan	5	5
15	Nicole Pratt	Pamela Shaw	4	41
16	Amy Rhoades	Leah Lauchlan	4	16
17	Melissa Linton	Julia Burnett	4	13
18	Aleta Blakley	Julia Burnett	4	10
19	London Arbuckle	Pamela Shaw	3	21
20	Loganne Stone	Julia Burnett	3	6



Samantha



Ciara



Taylor



Top 25 Unit Club

	Sales Director	NSD	YTD Retail
1	Cindy MacFlippen	Pamela Shaw	\$218,705
2	Coty Maldonado	Pamela Shaw	\$182,527
3	Tina Frantz	Julia Burnett	\$165,039
4	April Hutchinson	Julia Burnett	\$154,013
5	Nadine Stanley	Pamela Shaw	\$153,852
6	Stacey Curry	Pamela Shaw	\$141,833
7	Nicole Pratt	Pamela Shaw	\$131,696
8	Samantha Ewing	Julia Burnett	\$127,114
9	Blythe Egbert	Leah Lauchlan	\$126,251
10	Ciara Peyton	Julia Burnett	\$121,905
11	London Arbuckle	Pamela Shaw	\$118,085
12	Hillary Puthoff	Leah Lauchlan	\$112,847
13	Amber Nichols	Julia Burnett	\$111,061
14	Andrea Barts	Leah Lauchlan	\$98,718
15	Amy Rhoades	Leah Lauchlan	\$96,708
16	Cheryl Auker	Pamela Shaw	\$94,740
17	Caitlyn Underwood	Julia Burnett	\$88,736
18	Melissa Linton	Julia Burnett	\$85,860
19	Katie Colson	Leah Lauchlan	\$79,655
20	Denise Pettet	Pamela Shaw	\$70,664
21	Jen Howard	Julia Burnett	\$64,568
22	Charlotte Goodykoontz	Leah Lauchlan	\$63,261
23	Nancy Powell	Pamela Shaw	\$59,042
24	Christina King	Julia Burnett	\$55,924
25	Tina Samuels	Pamela Shaw	\$55,388





Welcome Directors!



Independent Sales Director
Shaw National Area
Senior Nadine Stanley

Mindy Gempel



Independent Sales Director
Burnett National Area
Senior Heather Erbe

Heather Gibson



Independent Sales Director
Burnett National Area
Senior Tina Frantz

Megan Lawrence



Directors in Qualification

SHAW



Lynda
Pettet Unit



Tabitha
Maldonado Unit



Shayla
Pratt Unit



Mahala
Pratt Unit



Linda
Arbuckle Unit



Karen
Shaw Unit

BURNETT



Judy
Hutchinson Unit



Kaci
Linton Unit



Sara
Underwood Unit



Deborah
Lawrence Unit

LAUCLAN



How do I DIQ?

Pre-Qualification

- Must be Active
- 10 active* personal team members

Qualification

- Qualify in 1, 2, or 3 months
- 24 total active* DIQ unit members
- \$13,500 total DIQ unit wholesale production
- \$3,000 maximum personal wholesale production
- \$4,000 monthly DIQ unit wholesale production minimum to remain in DIQ.

Starting in January 2021 -
Qualifications will increase to 30
total active DIQ Unit members!

Track your Path to DIQ & Wearing the Suit

All In With 10!

Complete interviews to add new team members! On average, it takes sharing career information at least 5 times to add one new team member. Sometimes it takes less and sometimes it may take a couple more, but on average it is one out of five! As you add a new team member write her name in pencil. When she places her first order and becomes active, write her name in pen or marker!



Elite Team Leader **DIQ!**

Team Member #8

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #9

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #10

1. _____
2. _____
3. _____
4. _____
5. _____



Team Leader

Team Member #5

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #6

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #7

1. _____
2. _____
3. _____
4. _____
5. _____



Senior Consultant



Star Team Builder

Team Member #1

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #2

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #3

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #4

1. _____
2. _____
3. _____
4. _____
5. _____



On-Target Car Drivers

ON-TARGET

- Five or more active personal team members.
- \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

QUALIFICATION (1-4 months)

- \$23,000 combined personal/team wholesale Section 1 production (you may contribute up to \$5,000 in personal wholesale Section 1)
- 16 active personal team members
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

SHAW AREA

Lynda Crick (Shaw)
Mindy Gempel (New Director)
Lupita Villarreal (Maldonado)

BURNETT AREA

Heather Gibson (New Director)
Kaci Church (Linton)

LAUCHLAN AREA





Spark Achievers

SHAW NATIONAL AREA

Lupita Villarreal
London Arbuckle
Basheva Elbaum
Danielle Paul
Nancy Powell
Collonda West
Cheryl Auker
Lynda Crick
Alma Filer
Sheila Smarts
Yolanda Fields
Barbie Turner
Venus Highsmith
Monica Marko
Christina Samuels
Kitty Eller
Ashley Scuteri
Mellanie Saenz
Pamela Mauzon
Anitra Foublassé
Raquel Martinez
Sharon Verhagen
Cassandra Sanchez
Sandra Galloway
Malka Taub
Jaelanne Gilliam
Shayla McCloud
Rachel Acevedo
Cindy Machado-
Flippen
Araceli Moreno
Coty Maldonado
Darlene Finch
Susan Pride

Mahala Saunders
Mindy Gempel
Carolyn Mitchell
Shirley Trupe
Pia Bose
Linda Firth-Blackburn
Allison Alcineus
Stacey Curry
Tanika Franklin-Francis
Alison Cummings
Jessica Dominguez
Angie Taylor
Linda Oriabure
Nancy Mayer
Rosalia Guerra
Elizabeth Lee
Debra-Anne Singleton
Kristen Lowe
Audra Di Bello
Melissa Lutz
Christy Rattray
Angela Mujica
Alina Brown
Angelia Nunn
Bianca Moreno
Patricia Furbish
April Abney
Theresa Google
Amy Beck
Carolyn Rios
Kristen Phillips
Erika Guajardo
Victoria Reed
Crystal Drake

Annalaura Sanchez
Tamilia Ward
Nikita Newton
Cindy Elder
Chelcee Page
Michelle Jiosi
Colleen Greenhalgh
Mary Rosas
Katherine Manley
Charissa Smith
Tiffany Huerta
Benita Conn
Crystal Consylman
Valerie Swan
Stephanie Oulton
Dawn Struble
Dawn Eisenhauer
Jessica Rodriguez
Linda Vittitoe
Tressilind Mozie
Melissa Mason
Jennifer Thomas
Diane Mahoney
Vickie Alexander
Josey Rodriguez
Amanda Ahrens
Maria Guzman
Rose Flowers
Nadine Huckabee-
Stanley
Feliesha Alexander
Brenda Alejandro
Katie Black
Amanda Quintana

Cecelia Williams
Kayriann Molloy
Sherri Wilson
Judy Enck
Yvonne Diaz
Marilyn Esquilin
Tricia Hammerlund
Kelley Heller-Vela
Toni Weidman
Sheila Goss
Gail Hopwood
Junette Israel
Becky Valdez
Danielle Belvoix
Joann Jordan
Kara Jones
Catherine Romero
Sandra DiBello Garcia
Carla Jessee
Miah Hunter
Nicole Pratt
Christine Fernicola
Shannon Blakesley
Miriam Arenas
Mari Diaz
Kristen Pettet
Janet Dischinger
Denise Harris
Ronyha Smith
Barnnet Clark
Jenny Jones
Andrea Henson
Ruth Drewitt
Valerie Eichhorn

Ginny Jean
Yenessa Sanchez
Debbie Grube-Taylor
Rebecca Eberly
Denise Pettet
Karen Weaver
Tabitha Kearney
Melissa Stefonich
Angelique Dorsett
Linda Loud
Julieth Patterson
Joanne Kitchens-
Simmons
Meg Kluge
Teresa Morrison
Sara Ramos
Marissa Sanders Young
Cheryl Glenn-Cooper
Colleen Brandon
Cynthia Martinez

BURNETT NATIONAL AREA

Samantha Ewing
Meggan Mangona
Amanda Nieman
Taylor Harrison
Katlyn Miller
Ciara Peyton
Jennifer Howard
Cortney Pallo
Donna Slone-Crumbie
Jane Atkins
Emily Schulte
Katie Cordes
Amy Langdon
Melissa Martin

Elizabeth Chamberlain
Trevor Leon
Angela Cline
Arelis Torres Velazquez
Angela Ross
Dana Sone
Rhonda Boyd
Mary Puetz
Jennifer Scott
Stephanie Seefried
Maci Kreilein
Taylor Van Winkle
Randy Ewing
Jenna Roberts

Breanna Pepple
Madison Kerg
Cristine Willis
Aleta Blakley
Amy Hymes
Judy Gardner
Alicia Davis
Michelle Martinez
Joni Worrell
Tori Saunders
Heather Gibson
Melissa Gross
Elizabeth Holmes
Ashley Foster

Tava Reese
Michelle Weger
LeAnna Funk
Shariece Stanley
Cheryl Moyer
Kara Taylor
Amber Nichols
Billie Marushi
Kristen Bramlish
Christina Frantz
Sydney Overcast
Jessica Johnson
Kathleen Kauffman
Ann Hinkle

Amanda Sponseller
Katherine Smith
Kayla Lupa
Shanon Brannen
Anna Beard
Laura Turner
Monica Chaney
Deborah Buscher
Lora Bowyer
Dianne Combs
Kaci Church
Rachel Webster
Amber Guzman
Katrina Nobles



Spark Achievers

Brooke Lucas
Chelsea Galyon
Rebecca Parido
Angie Everson
Mimi Witsken
Danielle Ramsey
Torie Carter
Jennifer Newton
Christy Neal
Jessica Hottle
Nicole Staudt
Christine Graham
Debbie Dow
Ashlee Crowe
Crystal Wagner
Dawn Hedrick
Melissa Linton
Brooke Stonebraker
Sara Bowman
Christie Victor

Courtney Seldenright
Mary Wilbur
Makayla Cook
Stephanie Miller
Loganne Stone
Christina Berry
Priscilla Zurkuhlen
Ruth Wells
April Hutchinson
Patricia Austin
Aubrey Roth
Sara Sweetin
Mary Brunker
Natasha DeBoard
Dawn Drinnon
Madelynn Kitlinski
Crystal Majka
Taylor Gray
Lacey Maxton
Chelsey Burling

Kiersten Jackson
Rebekah Mahan
Julie McGlinchey
Anne Randall
Ashley Welch
Cheyenne Garvey
Mamie Heveline
Sara Carter
Jennifer Raley
Athea Roark
Megan Caldwell
Samantha Ennis
Danielle McAndrew
Alysia Teegarden
Meghan Yoder
Miranda Bohannon
Laura Hammann
Catie Cheek
Cheri Knedler
Ellen Pape

Leslie Wallace
Caitlyn Underwood
Stephanie Adams
Melissa Anderson
Josh Berger
Michelle Peyton
Roxanna Blythe
Melanie Gabbard
Lori Harold
Mackenzie Lalich
Isabelle Middleton
Sarah Pyers
Sarah Turner
Kailey Macke
Tina Cook
Trey Johnson
Connie States

LAUCLAN NATIONAL AREA

Lindsay Amundson
Alicia Barlow
Tiffani OHair
Caitlin Downing
Paige Doan
Angela Casola
Hillary Puthoff
Blythe Egbert
Rose Paine
Marinete Andrade
Tammy Toles
Mary Cooper
Carol Beck Blundy
Korie Stiff
Connie Saho

Amy Rhoades
Colleen Elliott
Jen Crawford
Susan Jones
Cindy Reyes
Tiffany Johnson
Charlotte Goodykoontz
Lee Ann Girard
Juleena Cox
Teresa Benter
Katie Colson
Shelly Harrison
Lindsay Isaacs
Crissy Chambers
Elizabeth McNinch

Andrea Barts
Sara Miller
Zoe Crawford
Bobbie Brickner
Lisa Moss
Mary King
Darcy Angulo
Amber Dye
Stephanie Skidmore
Mellissa Murphy
Shelby VanGelder
Melody Funkhouser
Paula Bromley Bouck
Megan Freed
Berlinda Paul

Hannah Price
Angel Rideout
Hannah Lingle
Erin Fantozz
Lindsey Clevenger
Teresa Greer
Alaska Williams
Analena Collado-Almares
Carter Peterson
Ausia Anderson
Nissa Beasley
Tracie Peterson

MARY KAY

MAKE WAVES OF CHANGE!

OCTOBER

You may be one person on this enormous planet, but you can single-handedly ignite life-transforming changes.

When you share *Mary Kay*® products and build teams, you can let everyone know they are supporting a Company that gives back, founded by a woman who had a heart for helping others. Who wouldn't want to be part of that?

It starts with your sales goal. When you set and achieve a retail selling goal to support a \$600* or more wholesale Section 1 order this month, you will earn the October jewelry piece designed by R.J. Graziano. The October jewelry piece is a gorgeous link necklace. This necklace is perfect worn alone and is sure to complement the *Spark a Chain Reaction!* jewelry pieces you could earn when you achieve this production goal in the months ahead.



SPARK A CHAIN REACTION!

Visit *Mary Kay InTouch*® for complete challenge rules and details.

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per challenge achiever each month.

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MARY KAY

SPARK YOUR ENTHUSIASM!

FALL CONSISTENCY CHALLENGE

July 1 - Dec. 31, 2020

As Mary Kay Ash herself said, "Enthusiasm is the motivating power to success." What stokes YOUR enthusiasm? When you build and maintain the confidence that draws others in, your enthusiasm could move mountains!

And when it does, you could earn this ***Spark a Chain Reaction!*** Fall Consistency Challenge necklace by **R.J. Graziano!**



Independent Beauty Consultants and Independent Sales Directors who achieve the *Spark a Chain Reaction!* Challenge each month **from July through December 2020** will receive this beautiful piece, which coordinates with the two additional consistency challenge pieces coming later this Seminar year!

PLUS! Independent Sales Directors who personally achieve the *Spark a Chain Reaction!* Fall Consistency Challenge and have three or more unit members who achieve the *Spark a Chain Reaction!* Fall Consistency Challenge will also receive an invitation to the FIESTA Leadership Party on the evening of Day 0.

Go to *Mary Kay InTouch*® for complete challenge rules and details.

SPARK A CHAIN REACTION!



Team \$2000

Red Jacket Teams with \$2000+ in Production

SHAW AREA



Mindy
\$6,582



Lupita
\$5,006



Mahala
\$4,533



Angie
\$3,570



Shayla
\$3,461



Venus
\$3,329



Kristen
\$3,111



Carolyn
\$2,755



Susan
\$2,514



Linda
\$2,482



Brenda
\$2,474



Bianca
\$2,467



Sandra
\$2,428



Jenn
\$2,318



Barbie
\$2,260



Karen
\$2,173

BURNETT AREA



Heather
\$5,470



Kaci
\$5,328



Julie
\$4,228



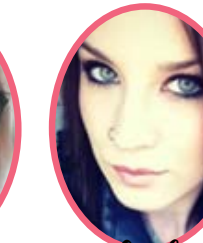
Judy
\$4,079



Taylor
\$3,976



Deborah
\$3,123



Emily
\$3,069



EPiC
Family

Team \$2000

Red Jacket Teams with \$2000+ in Production

BURNETT AREA



Tava
\$2,898



Melissa
\$2,8533



Sara
\$2,816



Erin
\$2,658



Megan
\$2,291



Kara
\$2,191



Jessica
\$2,092



Anna
\$2,084



Grace
\$2,070



Christi
\$2,001

LAUCLAN AREA



Paige
\$6,466



Colleen
\$4,221



Epic Reds

Reds with Reds on their Team



Dawn

Auker Unit



Libra

MacFlip Unit



Sandra

Stanley Unit



Brenda

Auker Unit



Venus

Pratt Unit



Bianca

Maldonado Unit



Mary

MacFlip Unit



Carolyn

MacFlip Unit



Mahala

Pratt Unit



Kaci

Linton Unit



Samantha

Frantz Unit



Taylor

Frantz Unit



Samantha

Van Winkle Unit



Erin

Egbert Unit



Mary

Barts Unit



Sarah

Lauchlan Unit



Carly

Egbert Unit



Legacy Leaders

Directors who have 3 or more Red Jackets in their Unit



Cindy



Nadine



Coty



Cheryl



London



Nicole



Pam



Tina



April



Amber



Melissa



Samantha



Julia



Blythe



Andrea



Leah

Top 50 Selling Consultants

SHAW NATIONAL AREA



Danielle Paul



Basheva Elbaum



Tanika Franklin-Francis



Melissa Lutz



Lynda Crick



Jessica Rodriguez



Lupita Villarreal



Vickie Alexander



Mindy Gempel



Angie Taylor

	Name		YTD Retail
1	Danielle Paul	Gail Hopwood	\$18,668
2	Basheva Elbaum	Cindy Machado-Flippen	\$13,660
3	Tanika Franklin-Francis	Stacey Curry	\$13,208
4	Melissa Lutz	Pamela Shaw	\$11,632
5	Lynda Crick	Pamela Shaw	\$11,602
6	Jessica Rodriguez	Stacey Curry	\$11,535
7	Guadalupe Villarreal	Coty Maldonado	\$11,294
8	Vickie Alexander	Christina Samuels	\$10,702
9	Mindy Gempel	Nadine Huckabee-Stanley	\$10,536
10	Angie Taylor	Nadine Huckabee-Stanley	\$9,916
11	Ruth Drewitt	Stacey Curry	\$9,755
12	Bianca Moreno	Coty Maldonado	\$9,577
13	Angela Mujica	Cindy Machado-Flippen	\$9,538
14	Sandra Galloway	London Arbuckle	\$9,199
15	Christy Rattray	Debbie Dodge	\$9,189
16	Sheila Smarts	Stacey Curry	\$8,943
17	Jessica Dominguez	Erika Guajardo	\$8,523
18	Annette Arce	Cindy Machado-Flippen	\$8,515
19	Collonda West	Nicole Pratt	\$8,257
20	Rachel Acevedo	Coty Maldonado	\$8,202
21	Cassandra Sanchez	Coty Maldonado	\$8,047
22	Pia Bose	Denise Pettet	\$7,990
23	Angelia Nunn	Christina Samuels	\$7,988
24	Katie Black	Nadine Huckabee-Stanley	\$7,848
25	Linda Vittitoe	London Arbuckle	\$7,829
26	Yolanda Fields	Nicole Pratt	\$7,777
27	Nancy Mayer	Cindy Machado-Flippen	\$7,742
28	Linda Oriabure	Stacey Curry	\$7,608
29	Carolyn Rios	Cindy Machado-Flippen	\$7,120
30	Rosalia Guerra	Coty Maldonado	\$7,052
31	Sara Ramos	Tiffany Huerta	\$6,824
32	Araceli Moreno	Erika Guajardo	\$6,732
33	Lizbeth De La Garza	Coty Maldonado	\$6,682
34	Dawn Eisenhauer	Pamela Shaw	\$6,605
35	Jennifer Thomas	London Arbuckle	\$6,592
36	Feliesha Alexander	Stacey Curry	\$6,563
37	Allison Alcineus	Stacey Curry	\$6,503
38	Kelley Heller-Vela	Raquel Martinez	\$6,496
39	Becky Valdez	Coty Maldonado	\$6,455
40	Tressilind Mozie	Stacey Curry	\$6,343
41	Marilyn Esquilin	Cindy Machado-Flippen	\$6,316
42	Dawn Struble	Cindy Machado-Flippen	\$6,210
43	Venus Highsmith	Nicole Pratt	\$5,773
44	Miah Hunter	London Arbuckle	\$5,733
45	Tabitha Kearney	Coty Maldonado	\$5,685
46	Kristen Lowe	Pamela Shaw	\$5,672
47	Carolyn Mitchell	Stacey Curry	\$5,670
48	Alison Cummings	Cindy Machado-Flippen	\$5,660
49	Josey Rodriguez	Tiffany Huerta	\$5,604
50	Melissa Stefanich	Cheryl Auker	\$5,600

Top 50 Sharing Consultants

SHAW NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commissions earned



London Arbuckle



Kristen Pettet



Erika Guajardo



Nancy Powell



Stacey Curry



Nicole Pratt



Tiffany Huerta



Tabitha Kearney



Amanda Ahrens



Coty Maldonado

	Name		Commission	QTM
1	London Arbuckle	Director	\$180	8
2	Kristen Pettet	Denise Pettet	\$409	7
3	Erika Guajardo	Director	\$240	6
4	Nancy Powell	Director	\$0	5
5	Stacey Curry	Director	\$1,555	4
6	Nicole Pratt	Director	\$335	4
7	Tiffany Huerta	Director	\$100	4
8	Tabitha Kearney	Coty Maldonado	\$0	4
9	Amanda Ahrens	Director	\$0	4
10	Coty Maldonado	Director	\$1,167	3
11	Denise Pettet	Director	\$54	3
12	Angie Taylor	Nadine Huckabee-Stanley	\$50	3
13	Sara Ramos	Tiffany Huerta	\$0	3
14	Raquel Martinez	Director	\$0	3
15	Johanna Amaya	Coty Maldonado	\$0	3
16	Carolyn Rios	Cindy Machado-Flippen	\$460	2
17	Lynda Crick	Pamela Shaw	\$179	2
18	Guadalupe Villarreal	Coty Maldonado	\$178	2
19	Christina Samuels	Director	\$142	2
20	Elizabeth Lee	Director	\$141	2
21	Brenda Aguilar	Erika Guajardo	\$112	2
22	Rachel Acevedo	Coty Maldonado	\$103	2
23	Bianca Moreno	Coty Maldonado	\$0	2
24	Bertha Martinez	Raquel Martinez	\$0	2
25	Cheryl Auker	Director	\$292	1
26	Angelique Dorsett	Stacey Curry	\$205	1
27	Ginny Jean	Cindy Machado-Flippen	\$175	1
28	Mindy Gempel	Nadine Huckabee-Stanley	\$170	1
29	Lauren Gonzales	Raquel Martinez	\$98	1
30	Linda Vittitoe	London Arbuckle	\$79	1
31	Gail Hopwood	Director	\$60	1
32	Karen Weaver	Pamela Shaw	\$58	1
33	Angela Francis	Cindy Machado-Flippen	\$55	1
34	Alina Brown	Director	\$54	1
35	Rebecca Remsburg	Pamela Shaw	\$52	1
36	Colleen Brandon	Elizabeth Lee	\$45	1
37	Melissa Martinez	Raquel Martinez	\$44	1
38	Cassandra Sanchez	Coty Maldonado	\$36	1
39	Cecelia Williams	Nicole Pratt	\$36	1
40	Angela Mujica	Cindy Machado-Flippen	\$34	1
41	Betty Williams	Pamela Shaw	\$32	1
42	Victoria Reed	Amanda Ahrens	\$24	1
43	Miriam Arenas	Erika Guajardo	\$0	1
44	Colleen Greenhalgh	Denise Pettet	\$0	1
45	Jennifer Lovvorn	Director	\$0	1
46	Angela Fletcher	Nancy Powell	\$0	1
47	Jessica Velazquez	Tiffany Huerta	\$0	1
48	Jennifer Thomas	London Arbuckle	\$0	1
49	Tamekia Meniffee	Christina Samuels	\$0	1
50	Angelia Nunn	Christina Samuels	\$0	1



EPiC Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Kristen
Pettet Unit



Brenda
Auker Unit



Brenda
Guajardo Unit



Libra
MacFlip Unit



Angela
MacFlip Unit



Susan
Shaw Unit



Bianca
Maldonado Unit



Carolyn
MacFlip Unit



Ruthi
Shaw Unit



Jenn
Arbuckle Unit



Lupita
Maldonado Unit



Rachel
Maldonado Unit



Dawn
Auker Unit



Tamara
Shaw Unit



Terri
Shaw Unit



Alison
MacFlip Unit

EPiC *Shaw*

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Lizbeth
Maldonado Unit



Audra
Stanley Unit



Sandra
Stanley Unit



Jessica
Guajardo Unit



Crystal
Arbuckle Unit



Dawn
Shaw Unit



Patricia
Stanley Unit



Kim
Arbuckle Unit



Colleen
Pettet Unit



Rosalia
Maldonado Unit



Venus
Pratt Unit



Ann Marie
Stanley Unit



Ginny
MacFlip Unit



Diane
Stanley Unit



Kaye
Shaw Unit



Melissa
Martinez Unit



Nancy
MacFlip Unit



Carolyn
Curry Unit



Mary
MacFlip Unit



Cheryl
Auker Unit



Laurie
MacFlip Unit



Rebecca
Shaw Unit



Dawn
MacFlip Unit

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Angie
Stanley Unit



Barbie
Shaw Unit



Rita
Huerta Unit



Laura
Auker Unit

Top 50 Selling Consultants

BURNETT NATIONAL AREA



Alicia Davis



Angela Cline



Deborah Buscher



Ann Hinkle



Ashley Foster



Kayla Lupa



Taylor Harrison



Mimi Witsken



Stephanie Seefried



Michelle Martinez

	Name	Unit	YTD Retail
1	Alicia Davis	Caitlyn Underwood	\$12,043
2	Angela Cline	April Hutchinson	\$10,345
3	Deborah Buscher	Christina Frantz	\$10,078
4	Ann Hinkle	Melissa Linton	\$9,124
5	Ashley Foster	April Hutchinson	\$9,074
6	Kayla Lupa	Samantha Ewing	\$8,968
7	Taylor Harrison	Samantha Ewing	\$8,049
8	Mimi Witsken	Rachel Webster	\$8,005
9	Stephanie Seefried	Christina Frantz	\$7,919
10	Michelle Martinez	Caitlyn Underwood	\$7,767
11	Joni Worrell	Aleta Blakley	\$7,730
12	Kaci Church	Melissa Linton	\$7,688
13	Rebecca Parido	Keisha Hicks	\$7,530
14	Nicole Staudt	Elizabeth Holmes	\$7,513
15	Angela Ross	Elizabeth Holmes	\$7,403
16	Meggan Mangona	Jenna Roberts	\$7,337
17	Judy Gardner	April Hutchinson	\$7,290
18	Leslie Wallace	Aleta Blakley	\$7,218
19	Megan Lawrence	Christina Frantz	\$6,725
20	Julie McGlinchey	Rachel Webster	\$6,546
21	Nicole Jung	Jessica Tompkins	\$6,473
22	Emily McBee	April Hutchinson	\$6,411
23	Jessica Johnson	Loganne Stone	\$6,345
24	Jessica Hottle	April Hutchinson	\$6,308
25	Jennifer Newton	April Hutchinson	\$6,284
26	Sarah Pyers	Loganne Stone	\$6,215
27	Samantha Ennis	Taylor Van Winkle	\$5,956
28	Katlyn Miller	Samantha Ewing	\$5,942
29	Erin Farler	Christina Frantz	\$5,924
30	Christie Victor	April Hutchinson	\$5,915
31	Brooke Lucas	April Hutchinson	\$5,871
32	Tammy Fickas	Jennifer Howard	\$5,840
33	Mary Puetz	Rachel Webster	\$5,779
34	Mary Wilbur	April Hutchinson	\$5,752
35	Tava Reese	Aleta Blakley	\$5,695
36	Lisa Dewart	Christina King	\$5,460
37	Heather Gibson	Heather Erbe	\$5,392
38	Jennifer Scott	Jennifer Howard	\$5,354
39	Courtney Seldenright	Christina King	\$5,284
40	Crystal Wagner	April Hutchinson	\$5,248
41	Lina Spada	Taylor Van Winkle	\$5,245
42	Lacey Maxton	Amanda Nieman	\$5,242
43	Kristin Ciesielski	Caitlyn Underwood	\$5,168
44	Tanya Oldenburg	LeAnna Funk	\$5,161
45	Melissa Gross	Jennifer Raley	\$5,105
46	Melissa Anderson	Amber Nichols	\$5,009
47	Arelis Torres Velazquez	Ciara Peyton	\$4,969
48	Ellen Pape	Heather Erbe	\$4,964
49	Mary Smith	Donna Slone-Crumbie	\$4,932
50	Diane Gibson	Heather Erbe	\$4,897

Top 50 Sharing Consultants

BURNETT NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Samantha Ewing



Ciara Peyton



Loganne Stone



Caitlyn Underwood



Taylor Van Winkle



Kaci Church



Elizabeth Holmes



Julie McGlinchey



Jennifer Howard



Jenna Roberts

Name		Commission	OTM	
1	Samantha Ewing	Director	\$1,560.04	13
2	Ciara Peyton	Director	\$840.74	10
3	Loganne Stone	Director	\$817.88	6
4	Caitlyn Underwood	Director	\$484.88	5
5	Taylor Van Winkle	Director	\$357.58	5
6	Kaci Church	Melissa Linton	\$273.06	5
7	Elizabeth Holmes	Director	\$642.66	4
8	Julie McGlinchey	Rachel Webster	\$487.38	4
9	Jennifer Howard	Director	\$0.00	4
10	Jenna Roberts	Director	\$428.84	3
11	Deborah Buscher	Christina Frantz	\$401.80	3
12	Rachel Webster	Director	\$237.19	3
13	LeAnna Funk	Director	\$190.93	3
14	Jessica Tompkins	Director	\$120.60	3
15	Sydney Overcast	Director	\$0.00	3
16	Christi Townson	April Hutchinson	\$320.05	2
17	Heather Gibson	Heather Erbe	\$312.85	2
18	Tava Reese	Aleta Blakley	\$230.27	2
19	Megan Caldwell	Taylor Van Winkle	\$170.97	2
20	Samantha Ennis	Taylor Van Winkle	\$137.02	2
21	Kayla Lupa	Samantha Ewing	\$132.44	2
22	Rebecca Parido	Keisha Hicks	\$108.12	2
23	Jennifer Raley	Director	\$81.28	2
24	Jamie Valenti	Aleta Blakley	\$77.54	2
25	Laura Hammann	Ciara Peyton	\$58.34	2
26	Ashley Rowe	Samantha Ewing	\$0.00	2
27	Brittney Wysong	Caitlyn Underwood	\$0.00	2
28	Alicia Davis	Caitlyn Underwood	\$0.00	2
29	Monica Lemmons	Amber Nichols	\$0.00	2
30	Jessica Hottle	April Hutchinson	\$229.83	1
31	Judy Gardner	April Hutchinson	\$178.34	1
32	Grace Class	Ciara Peyton	\$147.46	1
33	Cristine Willis	Director	\$138.06	1
34	Mimi Witsken	Rachel Webster	\$101.70	1
35	Jessica Henry	Taylor Collier	\$101.28	1
36	Danielle Ramsey	April Hutchinson	\$95.08	1
37	Katherine Smith	Christina Frantz	\$86.39	1
38	Melissa Linton	Director	\$81.38	1
39	Nicole Jung	Jessica Tompkins	\$77.92	1
40	Amanda Cook	Taylor Collier	\$76.88	1
41	Kayla Schulte	Jennifer Howard	\$76.70	1
42	April Milanowski	Rachel Webster	\$73.36	1
43	Elizabeth Klontz	Loganne Stone	\$72.66	1
44	Leslie Wallace	Aleta Blakley	\$59.13	1
45	Sarah Turner	Ciara Peyton	\$58.16	1
46	Sara Bowman	Caitlyn Underwood	\$43.61	1
47	Kara Taylor	Christina Frantz	\$40.48	1
48	Keirsten Marsh	Ciara Peyton	\$36.76	1
49	Samantha Jordan	Melissa Linton	\$32.16	1
50	Kendra Shipley	April Hutchinson	\$28.42	1

EPiC
Burnett

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Erin
Frantz Unit



Melissa
Raley Unit



Jessica
Hutchinson Unit



Tonya
Nichols Unit



Anecia
Erbe Unit



Staci
Linton Unit



Julie
Webster Unit



Danielle
Hutchinson Unit



Nicole
Burnett Unit



Mandy
Nichols Unit



Kara
Frantz Unit



Alysia
Nichols Unit



Anna
Burnett Unit



Lindsey
Erbe Unit



Cassie
Ewing Unit



Megan
Van Winkle Unit



Grace
Peyton Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Samantha
Frantz Unit



Amanda
Collier Unit



Ashlee
Frantz Unit



Taylor
Frantz Unit



Kimberly
Underwood Unit



Samantha
Van Winkle Unit



Keisha
King Unit



Taylor
Ewing Unit



Jessica
Collier Unit



Pamela
Nichols Unit



Kayla
Ewing Unit



Jelena
Nichols Unit



Emily
Hutchinson Unit



Adia
Howard Unit



Jennifer
Hutchinson Unit



Caitlin
Stone Unit



Tava
Blakely Unit



Kristen
Linton Unit



Kendra
Erbe Unit



Emily
Frantz Unit



Courtney
King Unit



Allyson
Frantz Unit



Kimber
Tompkins Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Kathleen
Frantz Unit



Christi
Hutchinson Unit



Crystal
Hutchinson Unit



Miranda
Linton Unit



Mary
Hutchinson Unit



Joni
Blakely Unit

Top 50 Selling Consultants

LAUCLAN NATIONAL AREA



Angela Casola



Mary King



Connie Saho



Kenzi Volsart



Lindsay Isaacs



Tiffany Johnson



Lindsay Amundson



Analena Almares



Darcy Angulo



Mary Cooper

	Name		YTD Retail
1	Angela Casola	Leah Lauchlan	\$15,634
2	Mary King	Hillary Puthoff	\$8,288
3	Connie Saho	Katie Colson	\$7,794
4	Kenzi Voisard	Hillary Puthoff	\$7,451
5	Lindsay Isaacs	Amy Rhoades	\$7,320
6	Tiffany Johnson	Andrea Barts	\$7,244
7	Lindsay Amundson	Hillary Puthoff	\$7,080
8	Analena Almares	Leah Lauchlan	\$6,539
9	Darcy Angulo	Amy Rhoades	\$6,411
10	Mary Cooper	Andrea Barts	\$6,345
11	Samantha Apperson	Leah Lauchlan	\$5,971
12	Paula Bromley Bouck	Leah Lauchlan	\$5,950
13	Emily McManus	Leah Lauchlan	\$5,945
14	Crissy Chambers	Leah Lauchlan	\$5,902
15	Tammy Toles	Kara Scheidt	\$5,900
16	Paige Doan	Andrea Barts	\$5,817
17	Sara Miller	Amy Rhoades	\$5,816
18	Korie Stiff	Leah Lauchlan	\$5,585
19	Sara Hylton	Julie Becker	\$5,261
20	Amber Dye	Blythe Egbert	\$5,169
21	Berlinda Paul	Katie Colson	\$5,119
22	Kaylee Morris	Amy Rhoades	\$5,095
23	Mendi Tidwell	Julie Becker	\$5,093
24	Colleen Elliott	Leah Lauchlan	\$4,989
25	Rose Paine	Leah Lauchlan	\$4,973
26	Lisa Sproul	Leah Lauchlan	\$4,967
27	Megan Seal	Kara Scheidt	\$4,901
28	Cindy Reyes	Leah Lauchlan	\$4,837
29	Ausia Anderson	Charlotte Goodykoontz	\$4,831
30	Rhonda Moore	Leah Lauchlan	\$4,703
31	Melissa Jameson	Blythe Egbert	\$4,682
32	Nissa Beasley	Katie Colson	\$4,510
33	Jessica Wolfe	Leah Lauchlan	\$4,487
34	Hannah Lingle	Andrea Barts	\$4,457
35	Zoe Crawford	Melody Funkhouser	\$4,289
36	Caitlin Downing	Andrea Barts	\$4,279
37	Charlotte Fuchs	Hillary Puthoff	\$4,256
38	Angel Rideout	Charlotte Goodykoontz	\$4,214
39	Jessica Panichella	Lee Ann Girard	\$4,188
40	Tiffani OHair	Andrea Barts	\$4,182
41	Rachel Rice	Lee Ann Girard	\$4,080
42	Molly VanCuren	Hillary Puthoff	\$4,000
43	Lucretia Cheek	Leah Lauchlan	\$4,000
44	Taylor Johnson	Hillary Puthoff	\$3,999
45	Marinete Andrade	Melody Funkhouser	\$3,976
46	Stephanie Skidmore	Charlotte Goodykoontz	\$3,950
47	Amanda Freeman	Katie Colson	\$3,813
48	Kayla Klopfenstein	Charlotte Goodykoontz	\$3,721
49	Margaret Morrissey	Amy Rhoades	\$3,611
50	Erin Fantozz	Melody Funkhouser	\$3,555

Top 50 Sharing Consultants

LAUCLAN NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Hillary Puthoff



Paige Doan



Melody Funkhouser



Kara Scheidt



Charlotte Goodykoontz



Kirstin Erisman



Andrea Barts



Colleen Elliott



Tiffany Johnson



Kaylee Morris

Name		Commission	OTM	
1	Hillary Puthoff	Director	\$1,139	8
2	Paige Doan	Andrea Barts	\$551	3
3	Melody Funkhouser	Director	\$191	1
4	Kara Scheidt	Director	\$190	2
5	Charlotte Goodykoontz	Director	\$157	6
6	Kirstin Erisman	Director	\$130	1
7	Andrea Barts	Director	\$113	2
8	Colleen Elliott	Leah Lauchlan	\$101	2
9	Tiffany Johnson	Andrea Barts	\$72	2
10	Kaylee Morris	Amy Rhoades	\$68	3
11	Dolly Pearson	Amy Rhoades	\$42	1
12	Deziree Evans	Amy Rhoades	\$38	1
13	Sabrina Coyle	Katie Colson	\$29	1
14	Sara Miller	Amy Rhoades	\$27	1
15	Tiffani OHair	Andrea Barts	\$26	1
16	Connie Saho	Katie Colson	\$24	1
17	Taylor Johnson	Hillary Puthoff	\$0	3
18	Darcy Angulo	Amy Rhoades	\$0	2
19	Lee Ann Girard	Director	\$0	2
20	Riley Kuhns	Andrea Barts	\$0	2
21	Lisa Sproul	Leah Lauchlan	\$0	2
22	Samantha Apperson	Leah Lauchlan	\$0	2
23	Nikki Bean	Leah Lauchlan	\$0	1
24	Lucretia Cheek	Leah Lauchlan	\$0	1
25	Cindy Reyes	Leah Lauchlan	\$0	1
26	Rose Paine	Leah Lauchlan	\$0	1
27	Esther Sue Murray	Leah Lauchlan	\$0	1
28	Jeanine Panarelli	Leah Lauchlan	\$0	1
29	Blythe Egbert	Director	\$0	1
30	Katie Colson	Director	\$0	1
31	Tiffani Harrell	Leah Lauchlan	\$0	1
32	Sam Strausbaugh	Leah Lauchlan	\$0	1
33	Jillian Aselage	Leah Lauchlan	\$0	1
34	Christina F-Nuzzo	Leah Lauchlan	\$0	1
35	Paula Bromley Bouck	Leah Lauchlan	\$0	1
36	Tammy Henson	Julie Becker	\$0	1
37	Julie Becker	Director	\$0	1
38	Mary Cooper	Andrea Barts	\$0	1
39	Lindsey Clevenger	Hillary Puthoff	\$0	1
40	Brandi Corder	Hillary Puthoff	\$0	1
41	Amy Rhoades	Director	\$0	1
42	Ashley Parker	Amy Rhoades	\$0	1
43				
44				
45				
46				
47				
48				
49				
50				



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Colleen
Lauchlan Unit



Megan
Lauchlan Unit



Samantha
Lauchlan Unit



Erin
Egbert Unit



Mary
Barts Unit



Stephanie
Egbert Unit



Paige
Barts Unit



Melissa
Egbert Unit



Casilyn
Lauchlan Unit



KG
Barts Unit



Kara
Lauchlan Unit



Kaylee
Rhoades Unit



Emma
Lauchlan Unit



Alli
Lauchlan Unit



Ausia
Goodykoontz Unit



Michelle
Egbert Unit



Erin
Funkhouser Unit



Megan
Egbert Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Ashley
Egbert Unit



Lindsay
Rhoades Unit



Tiffany
Barts Unit



Riley
Barts Unit



Sarah
Lauchlan Unit



Amanda
Colson Unit



Cindy
Egbert Unit



Carly
Egbert Unit



Cindy
Lauchlan Unit



Lindsey
Puthoff Unit



Leading the Way

Who has the highest % of Reds in the Units with 3 or more Red Jackets?

SHAW



Cheryl

Director	# Reds	Unit Size	% Red
Cheryl Auker	5	94	5.32%
Nadine Huckabee-Stanley	7	147	4.76%
Coty Maldonado	6	149	4.03%
Cindy Machado-Flippen	8	199	4.02%
London Arbuckle	4	127	3.15%
Nicole Pratt	3	135	2.22%

BURNETT



Melissa

Director	# Reds	Unit Size	% Red
Melissa Linton	4	63	6.35%
Christina Frantz	10	175	5.71%
Heather Erbe	4	78	5.13%
April Hutchinson	8	171	4.68%
Samantha Ewing	3	80	3.75%

LAUHLAN



Andrea

Director	# Reds	Unit Size	% Red
Andrea Barts	5	75	6.67%
Blythe Egbert	8	193	4.15%



Incredible Challenge



Area	# Red Jackets	Area Size	% Red
Pamela Shaw	49	1862	2.63
Julia Burnett	52	1761	2.95
Leah Lauchlan	28	969	2.89

YTD % AREA REDS

Area	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Shaw	4.07	3.49	2.63									
Burnett	3.62	3.04	2.95									
Lauchlan	3.30	2.67	2.89									

AREA WHOLESAL PRODUCTION

Area	July	August	September	October	November	December
Shaw	\$201,349	\$242,194	\$235,037			
Burnett	\$159,104	\$200,523	\$251,650			
Lauchlan	\$91,302	\$94,184	\$116,195			

Area	January	February	March	April	May	June
Shaw						
Burnett						
Lauchlan						