

WE are EPiC



Epic Family
 Shaw National Area
 Burnett National Area
 Lauchlan National Area

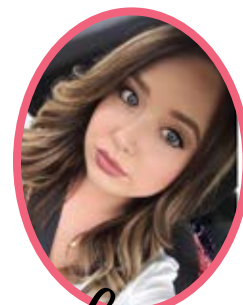
Top 20 in YTD Unit Growth

*Consultants who signed & became qualified this Seminar Year

	Sales Director	NSD	QTM*	NTM
1	Samantha Ewing	Julia Burnett	19	36
2	Ciara Peyton	Julia Burnett	15	36
3	Coty Maldonado	Pamela Shaw	11	60
4	Nicole Pratt	Pamela Shaw	10	58
5	Tina Frantz	Julia Burnett	10	35
6	Cindy MacFlippen	Pamela Shaw	10	31
7	Amy Rhoades	Leah Lauchlan	9	25
8	Erika Guajardo	Pamela Shaw	9	24
9	Taylor Van Winkle	Julia Burnett	9	22
10	Denise Pettet	Pamela Shaw	9	21
11	London Arbuckle	Pamela Shaw	8	27
12	Rachel Webster	Julia Burnett	8	14
13	April Hutchinson	Julia Burnett	7	31
14	Andrea Barts	Leah Lauchlan	7	19
15	LeAnna Funk	Julia Burnett	7	9
16	Hillary Puthoff	Leah Lauchlan	7	8
17	Amber Nichols	Julia Burnett	6	21
18	Stacey Curry	Pamela Shaw	6	20
19	Caitlyn Underwood	Julia Burnett	6	19
20	Aleta Blakley	Julia Burnett	5	13



Samantha



Ciara



Coty



Top 25 Unit Club

	Sales Director	NSD	YTD Retail
1	Cindy MacFlippen	Pamela Shaw	\$322,348
2	Coty Maldonado	Pamela Shaw	\$243,325
3	Tina Frantz	Julia Burnett	\$241,586
4	April Hutchinson	Julia Burnett	\$223,021
5	Nadine Stanley	Pamela Shaw	\$202,201
6	Nicole Pratt	Pamela Shaw	\$200,681
7	Stacey Curry	Pamela Shaw	\$199,988
8	Blythe Egbert	Leah Lauchlan	\$192,579
9	London Arbuckle	Pamela Shaw	\$181,383
10	Hillary Puthoff	Leah Lauchlan	\$174,344
11	Amber Nichols	Julia Burnett	\$171,667
12	Samantha Ewing	Julia Burnett	\$154,625
13	Cheryl Auker	Pamela Shaw	\$147,867
14	Ciara Peyton	Julia Burnett	\$146,243
15	Amy Rhoades	Leah Lauchlan	\$143,801
16	Andrea Barts	Leah Lauchlan	\$143,406
17	Melissa Linton	Julia Burnett	\$125,527
18	Caitlyn Underwood	Julia Burnett	\$109,658
19	Katie Colson	Leah Lauchlan	\$109,017
20	Denise Pettet	Pamela Shaw	\$100,844
21	Jennifer Howard	Julia Burnett	\$97,072
22	Charlotte Goodykoontz	Leah Lauchlan	\$85,733
23	Nancy Powell	Pamela Shaw	\$83,766
24	Christina King	Julia Burnett	\$82,731
25	Erika Guajardo	Pamela Shaw	\$82,380



Cindy



Coty



Tina



April



Nadine



Welcome Directors!



Kaci Church

Independent Sales Director
Burnett National Area
Senior Melissa Linton

RAISING REDS DIQ BONUS!

NOV 2020 TO JUNE 2021

Earn a one-time \$200 Bonus when you submit to enter the DIQ Program & you have 1 or more active personal Red Jackets on your team!

*Red Jacket must be active by the month-end prior to entering the DIQ program during the bonus dates.



RAISING REDS DIRECTOR BONUS!

NOV 2020 TO JUNE 2021

Earn a BONUS when you debut from the DIQ Program as a Sales Director with active Red Jackets in your DIQ Unit!



- 2 REDS • \$200
- 3 REDS • \$300
- 4 REDS • \$400
- 5+ REDS • \$500





Directors in Qualification

SHAW



Lynda
Pettet Unit



Karen
Shaw Unit



Shayla
Pratt Unit



Mahala
Pratt Unit



Lupita
Maldonado Unit

BURNETT



Erin
Frantz Unit



Jessica
Hutchinson Unit



Sara
Underwood Unit



Deborah
Lawrence Unit

LAUCLAN



How do I DIQ?

Pre-Qualification

- Must be Active
- 10 active* personal team members

Qualification

- Qualify in 1, 2, or 3 months
- 24 total active* DIQ unit members
- \$13,500 total DIQ unit wholesale production
- \$3,000 maximum personal wholesale production
- \$4,000 monthly DIQ unit wholesale production minimum to remain in DIQ.

Starting in January 2021 -
Qualifications will increase to 30
total active DIQ Unit members!

Track your Path to DIQ & Wearing the Suit

All In With 10!

Complete interviews to add new team members! On average, it takes sharing career information at least 5 times to add one new team member. Sometimes it takes less and sometimes it may take a couple more, but on average it is one out of five! As you add a new team member write her name in pencil. When she places her first order and becomes active, write her name in pen or marker!



Elite Team Leader **DIQ!**

Team Member #8

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #9

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #10

1. _____
2. _____
3. _____
4. _____
5. _____



Team Leader

Team Member #5

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #6

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #7

1. _____
2. _____
3. _____
4. _____
5. _____



Senior Consultant



Star Team Builder

Team Member #1

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #2

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #3

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #4

1. _____
2. _____
3. _____
4. _____
5. _____



On-Target Car Drivers

ON-TARGET

- Five or more active personal team members.
- \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

QUALIFICATION (1-4 months)

- \$23,000 combined personal/team wholesale Section 1 production (you may contribute up to \$5,000 in personal wholesale Section 1)
- 16 active personal team members
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

SHAW AREA

Carolyn Rios (MacFlip)
Mindy Gempel
Lupita Villarreal (Maldonado)

BURNETT AREA

LAUCHLAN AREA

Oh Yes! IT'S
FREE





Spark Achievers

SHAW NATIONAL AREA

London Arbuckle	Amanda Ahrens	Perry Weinberger	Janet Weaver	Shelby White
Cheryl Auker	Tiffany Huerta	Maritza Rodriguez	Audra Di Bello	Kristen Pettet
Danielle Paul	Angelia Nunn	Serna	Rachel Acevedo	Joann Jordan
Debbie Dodge	Miriam Schnitzler	Pam Shultz	Grace Luboya	Ann Marie Hubbard
Karen Weaver	Tressilind Mozie	Darlene Wolf	Cassandra Sanchez	Carla Jessee
Kitty Eller	Susan Pride	Tamara Boyhont	Gydinia Alvarez	Crystal Bailey
Sheila Smarts	Nicole Pratt	Sue Zukor-Ouro	Sharon Verhagen	Carla Eliezer
Mindy Gempel	Vickie Alexander	Collonda West	Tamilia Ward	Tracey Kulick
Christina Samuels	Charissa Smith	Edith Rodriguez	Linda Cuellar	Elizabeth Lee
Coty Maldonado	Marilyn Esquilin	Sandra Galloway	Venus Highsmith	Petrania McFarlane
Erika Guajardo	Tanika Franklin-Francis	Raquel Martinez	Melinda Richardson	Amanda Ptak
Stacey Curry	Socorro Aleman	Shannon Blakesley	Kelley Heller-Vela	Sarah Penton
Nancy Mayer	Angie Taylor	Cynthia Hollberg	Krystal Weiler	Myrna Cortez
Alina Brown	Dawn Struble	Kathy Phillips	Bethany Crane	Leticia Dean
Royann Russell-collie	Miriam Arenas	Jasmine Jankie	Amanda Swartz	Ruth Drewitt
Julie Ubilias	Linda Oriabure	Toni Ann Gaerlan	Patricia Furbish	Ashley Higgins Byrd
Angela Mujica	Shayla McCloud	Cynthia Ruth	Deanna Burns	Kara Jones
Nicole Buchanan	Allison Alcineus	Jaelanne Gilliam	Carolyn Mitchell	Meg Kluge
Jennifer Lovvorn	Mahala Saunders	Sara King	Josey Rodriguez	Maria Rodriguez
Guadalupe Villarreal	Rosalia Guerra	Bianca Moreno	Katie Black	Yenessa Sanchez
Pia Bose	Lizbeth De La Garza	Linda Firth-Blackburn	Ashley Scuteri	
Lynda Crick	Dawn Eisenhauer	Rose Flowers	Stacyann Plummer	
Linda Loud	Rebecca Remsburg	Denise Harris	Jessica Dominguez	
Nadine Huckabee-	Katherine Manley	Barbie Turner	Sherri Wilson	
Stanley	Melissa Lutz	Annalaura Sanchez	Kimberly Gallo	
Debra-Anne Singleton	Tina Robinette	Cynthia Cruz	Ashley Moore	
Nancy Powell	Mellanie Saenz	Requel Sands	Christine Fernicola	
Gail Hopwood	Yolanda Fields	Tracy Mobley	Chardae Francis	
Kristen Lowe	Mary Rosas	Cecelia Williams	Veronica Johnson	
Cindy Machado-	Benita Conn	Angela Francis	Julie Bell	
Flippen	Betty Williams	Araceli Moreno	Alma Filer	
Basheva Elbaum	Kristen Phillips	Kayriann Molloy	Denise Pettet	
Christy Rattray	Karen Oddone	Diane Mahoney	Erica Rivera	
Carolyn Rios	Linda Vittitoe	Stacy Aranda	Ronyha Smith	

BURNETT NATIONAL AREA

Jennifer Howard	Ariel Davis	Ellen Pape	Cortney Pallo	Crystal Wagner
Tanya Mullins	Lisa Dewart	Angie Everson	Cecilia Votaw	Arelis Torres Velazquez
Dawn Mallery	Chelsey Burling	Deborah Buscher	Heather Gibson	Macy Mullins
Meggan Mangona	Tava Reese	Jessica Hottle	Jennifer Stafford	Madelynn Kitlinski
Sydney Overcast	Cristine Willis	Mimi Witsken	Angela Cline	Jessica Johnson
Donna Slone-Crumbie	Amanda Nieman	Brenda Suarez	Laura Turner	Krisney Gwin
Keisha Hicks	April Faust	Jennifer Newton	Mary Puetz	Shelby Back
Christina Frantz	Taylor Van Winkle	Mandy Sullivan	Abby Osborne	Mary Wilbur
Amber Nichols	Rachel Webster	Taylor Collier	Christina King	Samantha Jordan
Aleta Blakley	Melissa Linton	Holly Chislow	Jennifer Donelson	Rachel Graffice
Dana Sone	Kaci Church	Amy Langdon	Alicia Davis	Shari Ledford
Kimberly Carson	Kara Taylor	Brooke Lucas	Michelle Gebers	LeAnna Funk
Marcia Flaherty	Jenna Roberts	Stephanie Miller	Amanda Sponseller	Michelle Martinez
Linda Koelling	Erica Brown	Judy Gardner	Aubrey Roth	Ciara Peyton



Spark Achievers

Courtney Seldenright
Erin Farler
Jennifer Raley
Mary Mullins
Latrice Barlow
Kayla Lupa
Maci Kreilein
Jessica Tompkins
Agustina Ramirez
Staci Martin
Dawn Hedrick
Sara Bowman
Kristin Davis
Rebecca Parido
Anna Beard
Kimberly Preece
Shae Brinkley
Michelle Weger
Elizabeth Holmes
Dawn Drinnon

April Hutchinson
Danielle Watson
Victoria Hubbard
Monica Hartz
Ruth Tirey
Andrea Pleiman
Nicole Staudt
Lacey Maxton
Haille Pitcock
Amanda Stacy
Belinda Calabria
Cheri Knedler
Violet Slone
Caitlyn Underwood
April Whitworth

LAUCLAN NATIONAL AREA

Keri Knott	Lindsay Amundson	Jennifer Powers	Tracy Centers
Carrie Langley	Mary Cooper	Kara Scheidt	Katie Colson
Rachel Rice	Connie Saho	Andrea Owens	Tiffany Johnson
Blythe Egbert	Samantha Apperson	Darcy Angulo	Mary King
Julie Becker	Donna Mears	Teresa Benter	Taylor Johnson
Angela Casola	Andrea Barts	Tiffani OHair	Brittany Warnock
Alicia Barlow	Berlinda Paul	Michelle Eggert	Stephanie Skidmore
Lindsey Clevenger	Colleen Elliott	Lacey Valentine	Nissa Beasley
Hillary Puthoff	Goldie Yoder	Jennifer Menner	Michelle Johnson
Charlotte Goodykoontz	Erin Fantozz	Rose Paine	Annette Boone
Lee Ann Girard	Claire Walters	Tammy Toles	
Paige Doan	Sara Miller	Paula Bromley Bouck	
Melody Funkhouser	Heather May	Renee Heil	
Amy Rhoades	Melissa Jameson	Shelly Harrison	
Lindsay Isaacs	Claudia Kerr	Ausia Anderson	

MARY KAY

RADIATE WITH GRATITUDE.

NOVEMBER

IT IS SAID THAT GRATEFUL PEOPLE TEND TO EXPERIENCE A NUMBER OF BENEFITS, INCLUDING INCREASED HAPPINESS, IMPROVED HEALTH AND STRONGER RELATIONSHIPS. Why

not use the month of November (Thanksgiving was Mary Kay Ash's favorite holiday) to practice gratitude?

When you connect with your customers and hostesses to let them know how thankful you are for their generosity, they may offer you the gift of loyalty as repeat customers or even team members!

It starts with your sales goal. When you set and achieve a retail selling goal to support a \$600* or more wholesale Section 1 order this month, you will earn the November jewelry piece designed by R.J. Graziano. The November jewelry piece is a gorgeous pair of gold-tone earrings with baguette crystal accents. These earrings are perfect worn alone and are sure to complement many of the *Spark a Chain Reaction!* jewelry pieces you could earn or have earned when you achieve your monthly product sales goals.



SPARK A CHAIN REACTION!

Visit *Mary Kay InTouch** for complete challenge rules and details.

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per challenge achiever each month.

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MARY KAY

SPARK YOUR ENTHUSIASM!

FALL CONSISTENCY CHALLENGE

July 1 - Dec. 31, 2020

As Mary Kay Ash herself said, "Enthusiasm is the motivating power to success." What stokes YOUR enthusiasm? When you build and maintain the confidence that draws others in, your enthusiasm could move mountains!

And when it does, you could earn this ***Spark a Chain Reaction!*** Fall Consistency Challenge necklace by **R.J. Graziano!**



Independent Beauty Consultants and Independent Sales Directors who achieve the *Spark a Chain Reaction!* Challenge each month **from July through December 2020** will receive this beautiful piece, which coordinates with the two additional consistency challenge pieces coming later this Seminar year!

PLUS! Independent Sales Directors who personally achieve the *Spark a Chain Reaction!* Fall Consistency Challenge and have three or more unit members who achieve the *Spark a Chain Reaction!* Fall Consistency Challenge will also receive an invitation to the FIESTA Leadership Party on the evening of Day 0.

Go to *Mary Kay InTouch*® for complete challenge rules and details.

SPARK A CHAIN REACTION!



Team \$2000

Red Jacket Teams with \$2000+ in Production

SHAW AREA



Kristen
\$5,727



Lupita
\$5,068



Carolyn
\$5,028



Mahala
\$4,193



Lynda
\$4,084



Karen
\$3,504



Shayla
\$2,991



Royann
\$2,772



Libra
\$2,740



Bianca
\$2,723



Marilyn
\$2,651



Nancy
\$2,419



Mary
\$2,232



Venus
\$2,260

BURNETT AREA



Mary
\$5,869



Kaci
\$5,002



Jessica
\$4,010



Laura
\$3,777



Megan
\$3,153



Tava
\$2,553



Casie
\$2,317



Kara
\$2,255



Melissa
\$2,208



Ashley
\$2,078



Julie
\$2,067



Team \$2000

Red Jacket Teams with \$2000+ in Production

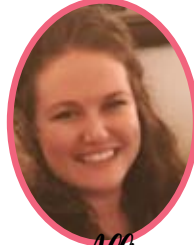
LAUCHLAN AREA



Colleen
\$5,002



Paige
\$2,972



Alli
\$2,336



Mary
\$2,190



Epic Reds

Reds with Reds on their Team



DuAnne

Shaw Unit



Libra

MacFlip Unit



Sandra

Stanley Unit



Venus

Pratt Unit



Mary

MacFlip Unit



Carolyn

MacFlip Unit



Mahala

Pratt Unit



Beth Ann

Shaw Unit



Erin

Frantz Unit



Ashley

Frantz Unit



Angela

Hutchinson Unit



Tonya

Nichols Unit



Jelena

Nichols Unit



Tava

Blakely Unit



Deborah

Lawrence Unit



Kaci

Linton Unit



Kaci

Linton Unit



Samantha

Van Winkle Unit



Taylor

Ewing Unit



Colleen

Lauchlan Unit



Sarah

Lauchlan Unit



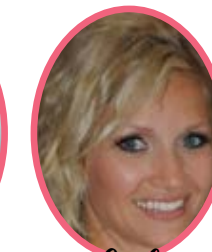
Mary

Barts Unit



Erin

Egbert Unit



Carly

Egbert Unit



Legacy Leaders

Directors who have 3 or more Red Jackets in their Unit



Cindy



Nadine



Coty



Cheryl



London



Nicole



Pam



April



Tina



Amber



Aleta



Samantha



Melissa



Jenny



Julia



Blythe



Andrea



Leah

Top 50 Selling Consultants

SHAW NATIONAL AREA



Danielle Paul



Lupita Villarreal



Basheva Elbaum



Tanika Franklin-Francis



Lynda Crick



Sheila Smarts



Angela Mujica



Nancy Mayer



Melissa Lutz



Vickie Alexander

	Name		YTD Retail
1	Danielle Paul	Gail Hopwood	\$28,088
2	Guadalupe Villarreal	Coty Maldonado	\$19,006
3	Basheva Elbaum	Cindy Machado-Flippen	\$18,412
4	Tanika Franklin-Francis	Stacey Curry	\$18,114
5	Lynda Crick	Pamela Shaw	\$17,696
6	Sheila Smarts	Stacey Curry	\$17,077
7	Angela Mujica	Cindy Machado-Flippen	\$16,402
8	Nancy Mayer	Cindy Machado-Flippen	\$15,743
9	Melissa Lutz	Pamela Shaw	\$15,241
10	Vickie Alexander	Christina Samuels	\$14,827
11	Pia Bose	Denise Pettet	\$14,156
12	Angie Taylor	Nadine Huckabee-Stanley	\$13,944
13	Christy Rattray	Debbie Dodge	\$13,911
14	Karen Weaver	Pamela Shaw	\$13,576
15	Kitty Eller	Pamela Shaw	\$13,194
16	Jessica Rodriguez	Stacey Curry	\$12,583
17	Ruth Drewitt	Stacey Curry	\$12,360
18	Angelia Nunn	Christina Samuels	\$12,354
19	Bianca Moreno	Coty Maldonado	\$12,305
20	Sandra Galloway	London Arbuckle	\$12,131
21	Carolyn Rios	Cindy Machado-Flippen	\$11,824
22	Linda Oriabure	Stacey Curry	\$11,624
23	Jessica Dominguez	Erika Guajardo	\$11,344
24	Yolanda Fields	Nicole Pratt	\$11,251
25	Collonda West	Nicole Pratt	\$11,221
26	Linda Vittitoe	London Arbuckle	\$11,077
27	Rosalia Guerra	Coty Maldonado	\$11,052
28	Rachel Acevedo	Coty Maldonado	\$11,013
29	Linda Loud	Pamela Shaw	\$10,957
30	Kristen Lowe	Pamela Shaw	\$10,788
31	Tressilind Mozie	Stacey Curry	\$10,665
32	Cassandra Sanchez	Coty Maldonado	\$10,545
33	Allison Alcineus	Stacey Curry	\$10,509
34	Lizbeth De La Garza	Coty Maldonado	\$10,444
35	Marilyn Esquilin	Cindy Machado-Flippen	\$10,408
36	Dawn Eisenhauer	Pamela Shaw	\$10,349
37	Katie Black	Nadine Huckabee-Stanley	\$10,276
38	Dawn Struble	Cindy Machado-Flippen	\$10,236
39	Shayla McCloud	Nicole Pratt	\$9,483
40	Mahala Saunders	Nicole Pratt	\$9,410
41	Araceli Moreno	Erika Guajardo	\$9,356
42	Mellanie Saenz	Raquel Martinez	\$9,231
43	Miriam Schnitzler	Cindy Machado-Flippen	\$9,070
44	Kelley Heller-Vela	Raquel Martinez	\$8,954
45	Miriam Arenas	Erika Guajardo	\$8,820
46	Denise Harris	Cindy Machado-Flippen	\$8,763
47	Charissa Smith	Nicole Pratt	\$8,714
48	Annette Arce	Cindy Machado-Flippen	\$8,515
49	Royann Russell-collie	Nicole Pratt	\$8,323
50	Venus Highsmith	Nicole Pratt	\$8,241

Top 50 Sharing Consultants

SHAW NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commissions earned



London Arbuckle



Kristen Pettet



Erika Guajardo



Nancy Powell



Lupita Villarreal



Tiffany Huerta



Amanda Ahrens



Nicole Pratt



Angie Taylor



Stacey Curry

	Name		Commission	QTM
1	London Arbuckle	Director	\$531	14
2	Kristen Pettet	Denise Pettet	\$643	13
3	Erika Guajardo	Director	\$557	10
4	Nancy Powell	Director	\$246	9
5	Guadalupe Villarreal	Coty Maldonado	\$553	6
6	Tiffany Huerta	Director	\$251	6
7	Amanda Ahrens	Director	\$79	6
8	Nicole Pratt	Director	\$425	5
9	Angie Taylor	Nadine Huckabee-Stanley	\$104	5
10	Stacey Curry	Director	\$1,835	4
11	Raquel Martinez	Director	\$61	4
12	Tabitha Kearney	Coty Maldonado	\$0	4
13	Coty Maldonado	Director	\$1,471	3
14	Carolyn Rios	Cindy Machado-Flippen	\$541	3
15	Denise Pettet	Director	\$54	3
16	Johanna Amaya	Coty Maldonado	\$0	3
17	Sara Ramos	Tiffany Huerta	\$0	3
18	Mindy Gempel	Director	\$292	2
19	Jennifer Lovvorn	Director	\$236	2
20	Lynda Crick	Pamela Shaw	\$179	2
21	Elizabeth Lee	Director	\$161	2
22	Brenda Aguilar	Erika Guajardo	\$154	2
23	Christina Samuels	Director	\$142	2
24	Rachel Acevedo	Coty Maldonado	\$127	2
25	Debra-Anne Singleton	Director	\$87	2
26	Mahala Saunders	Nicole Pratt	\$74	2
27	Shayla McCloud	Nicole Pratt	\$65	2
28	Brenda Alejandro	Erika Guajardo	\$40	2
29	Ann Marie Hubbard	Nadine Huckabee-Stanley	\$36	2
30	Denise Harris	Cindy Machado-Flippen	\$36	2
31	Shannon Blakesley	Pamela Shaw	\$31	2
32	Sue Zukor-Ouro	Pamela Shaw	\$28	2
33	Leticia Dean	Nicole Pratt	\$27	2
34	Katy Gonzales	Cindy Machado-Flippen	\$26	2
35	Amy Beck	Nancy Powell	\$24	2
36	Tanika Franklin-Francis	Stacey Curry	\$24	2
37	Bianca Moreno	Coty Maldonado	\$0	2
38	Bertha Martinez	Raquel Martinez	\$0	2
39	Cheryl Auker	Sales Director	\$372	1
40	Angelique Dorsett	Stacey Curry	\$216	1
41	Ginny Jean	Cindy Machado-Flippen	\$177	1
42	Lauren Gonzales	Raquel Martinez	\$133	1
43	Karen Weaver	Pamela Shaw	\$93	1
44	Diana Monteleon	Cindy Machado-Flippen	\$81	1
45	Linda Vittioe	London Arbuckle	\$79	1
46	Colleen Brandon	Elizabeth Lee	\$73	1
47	Rebecca Remsburg	Pamela Shaw	\$62	1
48	Angela Mujica	Cindy Machado-Flippen	\$61	1
49	Gail Hopwood	Director	\$60	1
50	Angela Francis	Cindy Machado-Flippen	\$55	1

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Brenda
Auker Unit



Kristen
Pettet Unit



Carolyn
MacFlip Unit



Brenda
Guajardo Unit



Libra
MacFlip Unit



Alison
Auker Unit



Dawn
Shaw Unit



Marilyn
MacFlip Unit



Susan
Shaw Unit



Tabitha
Maldonado Unit



Bianca
Maldonado Unit



Laurie
MacFlip Unit



Angie
Stanley Unit



Linda
Arbuckle Unit



Rachel
Maldonado Unit



Shannon
Shaw Unit



Terri
Shaw Unit



Alison
MacFlip Unit



Audra
Stanley Unit

EPiC *Shaw*

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Sandra
Stanley Unit



Jessica
Guajardo Unit



Crystal
Arbuckle Unit



Angela
MacFlip Unit



Patricia
Stanley Unit



Kim
Arbuckle Unit



Colleen
Pettet Unit



Denise
MacFlip Unit



Venus
Pratt Unit



Ann Marie
Stanley Unit



Ginny
MacFlip Unit



Ericka
Stanley Unit



Diane
Stanley Unit



Melissa
Martinez Unit



Nancy
MacFlip Unit



Carolyn
Curry Unit



Mary
MacFlip Unit



Cheryl
Auker Unit



Rebecca
Shaw Unit



Royann
Pratt Unit



Cassandra
Maldonado Unit



Ruthi
Shaw Unit



Ruthi
Shaw Unit

EPiC
Shaw

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Arlene
Stanley Unit



Beth Ann
Shaw Unit



Melissa
Auker Unit



Dawn
MacFlip Unit



Jenn
Arbuckle Unit



Barbie
Shaw Unit



Laura
Auker Unit



Cecilia
Pratt Unit

Top 50 Selling Consultants

BURNETT NATIONAL AREA



Meggan Mangona



Deborah Buscher



Alicia Davis



Angela Cline



Kaci Church



Lisa Dewart



Mimi Witsken



Tava Reese



Kayla Lupa



Ann Hinkle

	Name	Unit	YTD Retail
1	Meggan Mangona	Jenna Roberts	\$16,416
2	Deborah Buscher	Megan Lawrence	\$15,062
3	Alicia Davis	Caitlyn Underwood	\$14,943
4	Angela Cline	April Hutchinson	\$13,399
5	Kaci Church	Melissa Linton	\$12,688
6	Lisa Dewart	Christina King	\$12,665
7	Mimi Witsken	Rachel Webster	\$12,099
8	Tava Reese	Aleta Blakley	\$12,076
9	Kayla Lupa	Samantha Ewing	\$11,514
10	Ann Hinkle	Melissa Linton	\$11,164
11	Jessica Hottle	April Hutchinson	\$10,839
12	Judy Gardner	April Hutchinson	\$10,647
13	Tanya Mullins	LeAnna Funk	\$10,535
14	Michelle Martinez	Caitlyn Underwood	\$10,353
15	Jennifer Newton	April Hutchinson	\$10,344
16	Ashley Foster	April Hutchinson	\$10,232
17	Rebecca Parido	Keisha Hicks	\$9,978
18	Nicole Staudt	Elizabeth Holmes	\$9,921
19	Ellen Pape	Heather Erbe	\$9,766
20	Brooke Lucas	April Hutchinson	\$9,652
21	Jessica Johnson	Loganne Stone	\$9,505
22	Kara Taylor	Christina Frantz	\$9,505
23	Taylor Harrison	Samantha Ewing	\$9,285
24	Angela Ross	Elizabeth Holmes	\$9,232
25	Joni Worrell	Aleta Blakley	\$9,223
26	Mary Puetz	Rachel Webster	\$8,978
27	Angie Everson	Christina King	\$8,947
28	Erin Farler	Christina Frantz	\$8,491
29	Leslie Wallace	Aleta Blakley	\$8,485
30	Cortney Pallo	Samantha Ewing	\$8,458
31	Mary Wilbur	April Hutchinson	\$8,420
32	Kimberly Carson	Rachel Webster	\$8,323
33	Julie McGlinchey	Rachel Webster	\$8,308
34	Linda Koelling	Cristine Willis	\$8,272
35	Ariel Davis	Samantha Ewing	\$8,269
36	Marcia Flaherty	Dawn Mallery	\$8,083
37	Sarah Pyers	Loganne Stone	\$8,035
38	Crystal Wagner	April Hutchinson	\$8,022
39	Amy Langdon	Loganne Stone	\$7,979
40	Arelis Torres Velazquez	Ciara Peyton	\$7,952
41	Stephanie Seefried	Christina Frantz	\$7,919
42	Courtney Seldenright	Christina King	\$7,856
43	Lacey Maxton	Amanda Nieman	\$7,648
44	Nicole Jung	Jessica Tompkins	\$7,399
45	Emily McBee	April Hutchinson	\$7,325
46	Maci Kreilein	Jennifer Howard	\$7,132
47	Christie Victor	April Hutchinson	\$7,115
48	Michelle Weger	Amy Geers	\$6,898
49	Cheri Knedler	Christina Frantz	\$6,844
50	Laura Turner	Amber Nichols	\$6,838

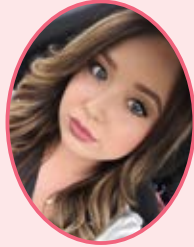
Top 50 Sharing Consultants

BURNETT NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Samantha Ewing



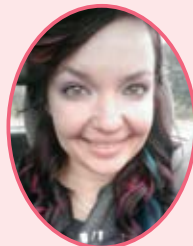
Ciara Peyton



Loganne Stone



LeAnna Funk



Mary Mullins



Caitlyn Underwood



Taylor Van Winkle



Jennifer Howard



Leanne Willis



Kaci Church

Name		Commission	OTM	
1	Samantha Ewing	Director	\$1,634	13
2	Ciara Peyton	Director	\$893	10
3	Loganne Stone	Director	\$1,002	9
4	LeAnna Funk	Director	\$466	9
5	Mary Mullins	LeAnna Funk	\$629	6
6	Caitlyn Underwood	Director	\$559	6
7	Taylor Van Winkle	Director	\$425	6
8	Jennifer Howard	Director	\$101	6
9	Cristine Willis	Director	\$510	5
10	Kaci Church	Melissa Linton	\$411	5
11	Casie Breen	Samantha Ewing	\$220	5
12	Elizabeth Holmes	Director	\$674	4
13	Julie McGlinchey	Rachel Webster	\$543	4
14	Deborah Buscher	Megan Lawrence	\$449	4
15	Tava Reese	Aleta Blakley	\$307	4
16	Christina Frantz	Director	\$165	4
17	Amber Nichols	Director	\$157	4
18	Monica Lemmons	Amber Nichols	\$0	4
19	Jenna Roberts	Director	\$779	3
20	Rachel Webster	Director	\$267	3
21	Laura Turner	Amber Nichols	\$262	3
22	Jessica Tompkins	Director	\$156	3
23	Sydney Overcast	Director	\$0	3
24	Jessica Hottle	April Hutchinson	\$413	2
25	Christi Townson	April Hutchinson	\$330	2
26	Heather Gibson	Director	\$313	2
27	Dawn Mallery	Director	\$217	2
28	Megan Caldwell	Taylor Van Winkle	\$185	2
29	Kayla Lupa	Samantha Ewing	\$152	2
30	Samantha Ennis	Taylor Van Winkle	\$141	2
31	Rebecca Parido	Keisha Hicks	\$124	2
32	Anna Beard	Julia Burnett	\$100	2
33	Jennifer Raley	Director	\$100	2
34	Jamie Valenti	Aleta Blakley	\$78	2
35	Chelsey Burling	Director	\$67	2
36	Laura Hammann	Ciara Peyton	\$64	2
37	Kimber Thomas	Jessica Tompkins	\$58	2
38	Meggan Mangona	Jenna Roberts	\$48	2
39	Tori Saunders	Samantha Ewing	\$29	2
40	Perlina Dupler-Benson-	Ciara Peyton	\$24	2
41	Meghan Flohr	Taylor Collier	\$24	2
42	Ashley Rowe	Samantha Ewing	\$0	2
43	Brittney Wysong	Caitlyn Underwood	\$0	2
44	Alicia Davis	Caitlyn Underwood	\$0	2
45	Judy Gardner	April Hutchinson	\$205	1
46	Grace Class	Ciara Peyton	\$189	1
47	Kara Taylor	Christina Frantz	\$144	1
48	Keirsten Marsh	Ciara Peyton	\$36.76	1
49	Samantha Jordan	Melissa Linton	\$32.16	1
50	Kendra Shipley	April Hutchinson	\$28.42	1

EPiC
Burnett

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Melissa
Raley Unit



Staci
Linton Unit



Julie
Webster Unit



Mary
Funk Unit



Danielle
Hutchinson Unit



Kara
Frantz Unit



Mary
Hutchinson Unit



Anna
Burnett Unit



Lindsey
Erbe Unit



Casie
Ewing Unit



Megan
Van Winkle Unit



Monica
Raley Unit



Grace
Peyton Unit



Angela
Hutchinson Unit



Amanda
Collier Unit



Jessica
Hutchinson Unit



Ashlee
Frantz Unit



Taylor
Frantz Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Kimberly
Underwood Unit



Samantha
Van Winkle Unit



Judy
Hutchinson Unit



Amy
Hutchinson Unit



Keisha
King Unit



Taylor
Ewing Unit



Jessica
Collier Unit



Michele
Blakely Unit



Amy
Lawrence Unit



Pamela
Nichols Unit



Tonya
Nichols Unit



Kayla
Ewing Unit



Meggan
Roberts Unit



Jelena
Nichols Unit



Anecia
Erbe Unit



Emily
Hutchinson Unit



Adia
Howard Unit



Janie
Raley Unit



Jennifer
Hutchinson Unit



Tava
Blakely Unit



Courtney
King Unit



Ashley
Frantz Unit



Nicole
Burnett Unit



Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Allyson
Frantz Unit



Mandy
Nichols Unit



Alyssia
Nichols Unit



Kathleen
Frantz Unit



Christi
Hutchinson Unit



Laura
Nichols Unit



Crystal
Hutchinson Unit



Miranda
Linton Unit



Joni
Blakely Unit

Top 50 Selling Consultants

LAUCLAN NATIONAL AREA



Angela Casola



Rachel Rice



Lindsay Isaacs



Liindsay Amundson



Connie Saho



Paige Doan



Liindsey Clevenger



Keri Knott



Mary King



Mary Cooper

	Name		YTD Retail
1	Angela Casola	Leah Lauchlan	\$23,679
2	Rachel Rice	Lee Ann Girard	\$12,991
3	Lindsay Isaacs	Amy Rhoades	\$12,258
4	Lindsay Amundson	Hillary Puthoff	\$12,110
5	Connie Saho	Katie Colson	\$12,020
6	Paige Doan	Andrea Barts	\$12,001
7	Lindsey Clevenger	Hillary Puthoff	\$11,469
8	Keri Knott	Melody Funkhouser	\$10,976
9	Mary King	Hillary Puthoff	\$10,917
10	Mary Cooper	Andrea Barts	\$10,713
11	Samantha Apperson	Leah Lauchlan	\$10,147
12	Carrie Langley	Hillary Puthoff	\$10,075
13	Tiffany Johnson	Andrea Barts	\$9,664
14	Darcy Angulo	Amy Rhoades	\$9,151
15	Sara Miller	Amy Rhoades	\$8,854
16	Berlinda Paul	Katie Colson	\$8,785
17	Colleen Elliott	Leah Lauchlan	\$8,647
18	Paula Bromley Bouck	Leah Lauchlan	\$8,424
19	Tammy Toles	Kara Scheidt	\$8,388
20	Emily McManus	Leah Lauchlan	\$8,019
21	Melissa Jameson	Blythe Egbert	\$7,624
22	Rose Paine	Leah Lauchlan	\$7,461
23	Kenzi Voisard	Hillary Puthoff	\$7,451
24	Tiffani OHair	Andrea Barts	\$7,425
25	Ausia Anderson	Charlotte Goodykoontz	\$7,263
26	Nissa Beasley	Katie Colson	\$6,922
27	Erin Fantozz	Melody Funkhouser	\$6,836
28	Korie Stiff	Leah Lauchlan	\$6,819
29	Megan Seal	Kara Scheidt	\$6,778
30	Analena Collado-Al-	Leah Lauchlan	\$6,539
31	Amber Dye	Blythe Egbert	\$6,473
32	Taylor Johnson	Hillary Puthoff	\$6,415
33	Stephanie Skidmore	Charlotte Goodykoontz	\$6,364
34	Hannah Lingle	Andrea Barts	\$6,169
35	Mendi Tidwell	Julie Becker	\$6,133
36	Crissy Chambers	Leah Lauchlan	\$6,062
37	Teresa Benter	Katie Colson	\$5,628
38	Michelle Eggert	Andrea Barts	\$5,332
39	Jessica Panichella	Lee Ann Girard	\$5,264
40	Sara Hylton	Julie Becker	\$5,261
41	Lacey Valentine	Leah Lauchlan	\$5,206
42	Kaylee Morris	Amy Rhoades	\$5,147
43	Goldie Yoder	Alicia Barlow	\$5,133
44	Shelly Harrison	Andrea Barts	\$5,072
45	Cindy Reyes	Leah Lauchlan	\$5,023
46	Lisa Sproul	Leah Lauchlan	\$4,967
47	Rhonda Moore	Leah Lauchlan	\$4,891
48	Claire Walters	Julie Becker	\$4,864
49	Amanda Freeman	Katie Colson	\$4,713
50	Jennifer Menner	Amy Rhoades	\$4,664

Top 50 Sharing Consultants

LAUCLAN NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Hillary Puthoff



Paige Doan



Melody Funkhouser



Charlotte Goodykoontz



Kara Scheidt



Lindsey Clevenger



Andrea Barts



Sara Miller



Kirstin Erisman



Amy Rhoades

Name		Commission	OTM	
1	Hillary Puthoff	Director	\$1,452	10
2	Paige Doan	Andrea Barts	\$640	3
3	Melody Funkhouser	Director	\$590	3
4	Charlotte Goodykoontz	Director	\$324	8
5	Kara Scheidt	Director	\$323	4
6	Lindsey Clevenger	Hillary Puthoff	\$212	3
7	Andrea Barts	Director	\$150	2
8	Sara Miller	Amy Rhoades	\$131	3
9	Kirstin Erisman	Hillary Puthoff	\$130	1
10	Amy Rhoades	Director	\$128	3
11	Lee Ann Girard	Director	\$124	3
12	Colleen Elliott	Leah Lauchlan	\$110	2
13	Alicia Barlow	Director	\$81	1
14	Lindsay Isaacs	Amy Rhoades	\$79	2
15	Tiffany Johnson	Andrea Barts	\$72	2
16	Kaylee Morris	Amy Rhoades	\$68	3
17	Dolly Pearson	Amy Rhoades	\$51	1
18	Deziree Evans	Amy Rhoades	\$38	1
19	Sabrina Coyle	Katie Colson	\$29	1
20	Tammy Toles	Kara Scheidt	\$28	1
21	Tiffani OHair	Andrea Barts	\$26	1
22	Connie Saho	Katie Colson	\$25	1
23	Darcy Angulo	Amy Rhoades	\$24	4
24	Taylor Johnson	Hillary Puthoff	\$0	3
25	Riley Kuhns	Andrea Barts	\$0	2
26	Lisa Sproul	Leah Lauchlan	\$0	2
27	Samantha Apperson	Leah Lauchlan	\$0	2
28	Nikki Bean	Leah Lauchlan	\$0	1
29	Lucretia Cheek	Leah Lauchlan	\$0	1
30	Cindy Reyes	Leah Lauchlan	\$0	1
31	Rose Paine	Leah Lauchlan	\$0	1
32	Esther Sue Murray	Leah Lauchlan	\$0	1
33	Jeanine Panarelli	Leah Lauchlan	\$0	1
34	Katie Colson	Director	\$0	1
35	Blythe Egbert	Director	\$0	1
36	Tiffani Harrell	Leah Lauchlan	\$0	1
37	Sam Strausbaugh	Leah Lauchlan	\$0	1
38	Jillian Aselage	Leah Lauchlan	\$0	1
39	Christina F-Nuzzo	Leah Lauchlan	\$0	1
40	Paula Bromley Bouck	Leah Lauchlan	\$0	1
41	Tammy Henson	Julie Becker	\$0	1
42	Julie Becker	Director	\$0	1
43	Mary Cooper	Andrea Barts	\$0	1
44	Brandi Corder	Hillary Puthoff	\$0	1
45	Ashley Parker	Amy Rhoades	\$0	1
46				
47				
48				
49				
50				

EPiC
Lauchlan

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Colleen

Lauchlan Unit



Megan

Lauchlan Unit



Emma

Lauchlan Unit



Kara

Lauchlan Unit



Erin

Egbert Unit



Stephanie

Egbert Unit



Melissa

Egbert Unit



Mary

Barts Unit



Paige

Barts Unit



KG

Barts Unit



Alli

Lauchlan Unit



Samantha

Lauchlan Unit



Sara

Rhodes Unit



Sarah

Lauchlan Unit



Casilyn

Lauchlan Unit

EPiC
Lauchlan

Incredibles

Elite Team Leader, Team Leaders, & Star Team Builders



Cindy
Lauchlan Unit



Michelle
Egbert Unit



Megan
Egbert Unit



Erin
Funkhouser Unit



Cindy
Egbert Unit



Carly
Egbert Unit



Lauren
Egbert Unit



Brittany
Scheidt Unit



Teresa
Colson Unit



Amanda
Colson Unit



Lindsey
Puthoff Unit



April
Puthoff Unit



Lindsey
Puthoff Unit



Tiffany
Barts Unit



Riley
Barts Unit



Ausia
Goodykoontz Unit



Lindsay
Rhoades Unit



Leading the Way

Who has the highest % of Reds in the Units with 3 or more Red Jackets?

SHAW



Cheryl

Director	# Reds	Unit Size	% Red
Cheryl Auker	5	94	5.32%
Nadine Huckabee-Stanley	7	147	4.76%
Coty Maldonado	6	149	4.03%
Cindy Machado-Flippen	8	199	4.02%
London Arbuckle	4	127	3.15%
Nicole Pratt	3	135	2.22%

BURNETT



Aleta

Director	# Reds	Unit Size	% Red
Aleta Blakley	3	32	9.38%
April Hutchinson	9	162	5.56%
Jennifer Raley	3	54	5.56%
Tina Frantz	7	137	5.11%
Melissa Linton	3	66	4.55%
Amber Nichols	6	146	4.11%
Samantha Ewing	3	73	4.11%

LAUHLAN



Andrea

Director	# Reds	Unit Size	% Red
Andrea Barts	5	77	6.49%
Blythe Egbert	8	181	4.42%
Hillary Puthoff	3	79	3.80%



EPiC
Family

Incredible Challenge



Leah

Area	# Red Jackets	Area Size	% Red
Pamela Shaw	49	1862	2.63
Julia Burnett	54	1703	3.17
Leah Lauchlan	32	936	3.42

YTD % AREA REDS

Area	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Shaw	4.07	3.49	2.63	2.63								
Burnett	3.62	3.04	2.95	3.17								
Lauchlan	3.30	2.67	2.89	3.42								

AREA WHOLESAL PRODUCTION

Area	July	August	September	October	November	December
Shaw	\$201,349	\$242,194	\$235,037	\$242,194		
Burnett	\$159,104	\$200,523	\$251,650	\$201,884		
Lauchlan	\$91,302	\$94,184	\$116,195	\$119,089		

Area	January	February	March	April	May	June
Shaw						
Burnett						
Lauchlan						