

WAYS TO WIN- DIRECTORS

1. SAME personal wins as Consultants listed ABOVE
2. COVER page NL RECO in SHAWTIMES: Directors with NEW OFFSPRING and DIRECTORS with DIQ's!
3. STAR CONSULTANTS! Grow that Number and GROW your # monthly 600 winners- What is your YEAR LONG STAR REWARD Bonus #?
4. BUILD REDS, CARS, DIQ's and offspring!
5. KEEP loud Epic Entrepreneur ACHIEVERS and ELITE Achievers
6. GROWTH CIRCLES: NL COVER - Unit Size Growth/ New each month
 - GOLD + 5
 - Diamond + 10
 - Inner Circle + 20
 - Elite Inner Circle + 25

HOW to WIN- Consider

1. Set CLEAR Growth Goals
2. FORCE an **early win** that is 'hard'- GET out of the gate July 1 strong
3. Decide your SEMINAR, September FL RED RECO /FALL ADVANCE and LEADERSHIP Conference wins in ADVANCE
4. Know your 20% EACH MONTH and beyond and GET a Game Plan!
5. FIND winning Consultants and COACH them to WIN in our POWER and MOVE UP programs; MASTER your NC inventory conversation and GREAT STARTS wins.
6. Personal POWER PLAYER, CENTURY CLUB, Courts of Sharing and Sales to meet the NEW—ALL wins and ALL growth will start with your personal P10 RESULTS so Book 15 + with min. 10 booked 1-15th.
7. PEARLS of SHARING for EVERYONE! **When you MULTIPLY vs. add!!**
8. Why would I want to be a **RED JACKET** in your unit? **CLUB RED coming on STRONGER**
9. WHY would I want to be an YOU HOLD THE KEY winner in your unit?
10. WHY would I want to be a YOU HOLD THE KEY winner + 1 (min) recruit in your unit?
11. EXECUTE the GAME PLAN!
12. REWARD your Players! (P3, P6, P10; SELL **Pink Box Surprise AT P10 for any of your CONSULTANTS! You may achieve when YOU do P10 + bring one along!!**)
13. Paint the SEMINAR STAGE picture NOW! Weekly!

LEADERSHIP Rewards 2019 **EPIC DAY LUNCH 2019 with NSD's will be based on UNIT GROWTH and DEVELOPMENT OF REDS and OFFSPRING

EARN THE NATIONAL COURT OF SHARING 24Q by Dec. 31 with min. \$3k commissions and receive a GORGEOUS pair of shoes (shopped by Pam and Robert)

DEVELOP 10 Unit A + 1 QUALIFIED and receive chair cover, BRACELET with first of 3 charms, sweet treat reception

** Offspring and DIQ's

** **Unit Growth** – hit new BENCHMARK unit size w/ min. +20 from July 1 unit size. (must be at min. 30 Unit Dec. 31)

**LBX- Min. +12 new Q with min. 30 personals Dec. 31

**For BOTH, hit Min. \$5k monthly Unit wholesale

TOP SEMINAR REWARDS

SEMINAR CELEBRATION DINNER

Debut 1+ offspring Directors and you and your spouse will be invited to dinner with Pam

***Offspring must be in good standing by June 30, 2019**

OR

Double COURT OF SALES AND SHARING (NATIONAL)

***Offspring may also attend if she has completed all possible NEW DIR awards available to her by June 30. IF she is debuting June 30, she must finish with 30 active, 3 reds and \$30k DIQI production. To bring her spouse, she must become a Senior Director by 6/30/19**

BANQUET RECO—

UNIT GROWTH Recognition for SHAW AREA Top 10 85:35 min

UNIT SALES- Top 10 Unit CLUB

BEAT YOUR BEST UNIT CLUB over 2019 Unit Club

Double COURT= One National Court and the other SHAW AREA Ct of SALES and SHARING

Triple Court SHAW AREA = Unit Club, 1 National Court and the other SHAW AREA Court

“It's easier to KEEP up than to CATCH up”