BEAT YOUR BEST

EPIC

Extending beyond the ordinary in size or scope!

YOU vs YOU!

Commission Check	
Total Production Last Month	
13% Unit Commission	
Personal Team Commission (9-13%)	
Personal Qualified Bonus ($100 each)	
Unit Development Bonus (3-4 qualified=$300, 5+ qualified=$500)	
Unit Volume Bonus (must hit $5K in Prod)	
Quarterly STAR Bonus (5=$300, 10=$400, 15=$400)	
Offspring Commission	
Wellness Bonus (Pd on Jan 15)	
Total Commission	
Unit Size On The Grow - Check reports after month closes	
Current NEW Month Unit Size	
+ Personal Recruiting Goal	
+ Unit Recruiting Goal	
- I3s who will fall off End of Month	
Unit Size Goal End Of Month	
Personal Team	
Current Personal Team Size (30+ is the goal – Lead by Example)	
YTD Personal Qualfieds (Nat'l Ct of Sharing=24, Lauchlan Ct=12)	
YTD Commissions On Personal Recruits	
# of Personal Gold Medals	

Career Car Tracking – Grand Achiever=$39K, Premier=$54K, Cadillac=$96K over 2 Quarters	
Car Level Goal	
1st Qtr – Jan, Feb, Mar	
2nd Qtr – Apr, May, June	
3rd Qtr – July, Aug, Sept	
4th Qtr – Oct, Nov, Dec	
Wholesale In	
Personal Qualified Bonuses	
Wholesale Needed	
Prod Needed per Month	
Unit Club - $300K=1st Unit Club, $500K=Big Girl Ring, $650=Trip, $800K=Prestige Trip, $1M=MILLION	
Year-Long Goal	
Total YTD Retail In	
# of Months Left	
Wholesale Prod Needed Per Month	
STARs	
Total Year-Long STAR Goal	
1st Qtr Total Goal/Actual #	/
2nd Qtr Total Goal/Actual #	/
3rd Qtr Total Goal/Actual #	/
4th Qtr Total Goal/Actual #	/
Court Of Sales- Nat'l=$36K Retail, Lauchlan=$18K Retail	
YTD Personal Retail In	
Personal Retail Needed	
# of Months Left	
Wholesale Needed per Month	
Monthly Retail Sales Goal	

20% Increase											
Sem Yr 2013	**Unit W/sale**	**20% Increase**	**Sem '13 Monthly Goal**	**Actual W/sale**	**YTD Retail**	**2012 Personal Recruiting**	**2013 Personal Recruiting**	**2012 New Unit Recruiting**	**2013 New Unit Recruiting**	**2012 Unit Size**	**2013 Unit Size**
July 2012											
Aug 2012											
Sep 2012											
Oct 2012											
Nov 2012											
Dec 2012											
Jan 2013											
Feb 2013											
Mar 2013											
Apr 2013											
May 2013											
June 2013											